



AUDITED FINANCIAL STATEMENTS

(As of the Years Ended December 31, 2022 and 2021)

Housing Authority Insurance, Inc.

Housing Authority Property Insurance, A Mutual Company

Housing Authority Risk Retention Group, Inc.

Housing Enterprise Insurance Company, Inc.

Housing Investment Group, Inc. and Subsidiaries

Housing Specialty Insurance Company, Inc.

Housing Telecommunications, Inc.

Innovative Housing Insurance Company, Inc.

Public and Affordable Housing Research Corporation

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HOUSING AUTHORITY INSURANCE, INC.

FINANCIAL STATEMENTS

December 31, 2022 and 2021

INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of
Housing Authority Insurance, Inc.

Opinion

We have audited the financial statements of Housing Authority Insurance, Inc. (the Company), which comprise the statements of financial position as of December 31, 2022 and 2021, and the related statements of activities and changes in net assets, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Company as of December 31, 2022 and 2021, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Company and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Company's ability to continue as a going concern for one year from the date the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Company's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

A handwritten signature in black ink that reads "Crowe LLP". The signature is stylized, with the "C" being large and looping, and the "LLP" being written in a more compact, cursive style.

Crowe LLP

West Hartford, Connecticut
May 12, 2023

HOUSING AUTHORITY INSURANCE, INC.
STATEMENTS OF FINANCIAL POSITION
December 31, 2022 and 2021

	<u>2022</u>	<u>2021</u>
ASSETS		
Cash	\$ 2,747,298	\$ 2,232,572
Due from affiliates	508,184	1,140,944
Prepaid expenses and other assets	<u>22,148</u>	<u>140,792</u>
 Total assets	 <u>\$ 3,277,630</u>	 <u>\$ 3,514,308</u>
 LIABILITIES AND NET ASSETS		
Accounts payable	\$ 33,852	\$ 40,580
Due to affiliates	<u>86,191</u>	<u>44,730</u>
Total liabilities	120,043	85,310
 Net assets:		
Without donor restrictions	2,821,278	2,288,055
With donor restrictions	<u>336,309</u>	<u>1,140,943</u>
Total net assets	<u>3,157,587</u>	<u>3,428,998</u>
 Total liabilities and net assets	 <u>\$ 3,277,630</u>	 <u>\$ 3,514,308</u>

The accompanying notes are an integral part of these financial statements.

HOUSING AUTHORITY INSURANCE, INC.
STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS
Years Ended December 31, 2022 and 2021

	<u>2022</u>	<u>2021</u>
Changes in net assets without donor restrictions:		
Revenues:		
Membership fees	\$ 2,032,500	\$ 500,000
Net assets released from donor restrictions	<u>804,634</u>	<u>616,788</u>
Total revenues	2,837,134	1,116,788
Expenses:		
Salaries and benefits	268,411	289,947
General and administrative expenses	135,272	136,696
Grants and donations	343,510	486,687
Loss prevention fund expenses	1,170,247	616,788
Event support	-	2,297
Member benefits	<u>386,471</u>	<u>329,550</u>
Total expenses	2,303,911	1,861,965
Changes in net assets without donor restrictions	533,223	(745,177)
Changes in net assets with donor restrictions:		
Restricted contributions	-	1,000,000
Net assets released from restrictions	<u>(804,634)</u>	<u>(616,788)</u>
Changes in net assets with donor restrictions	<u>(804,634)</u>	<u>383,212</u>
Change in net assets	(271,411)	(361,965)
Net assets, beginning of year	<u>3,428,998</u>	<u>3,790,963</u>
Net assets, end of year	<u><u>\$ 3,157,587</u></u>	<u><u>\$ 3,428,998</u></u>

The accompanying notes are an integral part of these financial statements.

HOUSING AUTHORITY INSURANCE, INC.
STATEMENTS OF CASH FLOWS
Years Ended December 31, 2022 and 2021

	<u>2022</u>	<u>2021</u>
Cash flows from operating activities:		
Change in net assets	\$ (271,411)	\$ (361,965)
Adjustments to reconcile change in net assets to net cash provided by (used in) operating activities:		
Changes in assets and liabilities:		
Refundable advance	-	396,685
Due from affiliates	632,760	(383,213)
Prepaid expenses and other assets	118,644	(121,186)
Accounts payable	(6,728)	(12,862)
Due to affiliates	41,461	(16,050)
Net cash provided by (used in) operating activities	<u>514,726</u>	<u>(498,591)</u>
Net change in cash	514,726	(498,591)
Cash, beginning of year	<u>2,232,572</u>	<u>2,731,163</u>
Cash, end of year	<u><u>\$ 2,747,298</u></u>	<u><u>\$ 2,232,572</u></u>

The accompanying notes are an integral part of these financial statements.

HOUSING AUTHORITY INSURANCE, INC.
NOTES TO THE FINANCIAL STATEMENTS
December 31, 2022 and 2021

NOTE 1 - GENERAL

Reporting Entity and Operations: Housing Authority Insurance, Inc. (the Company or HAI) was incorporated on October 26, 1987, as a non-stock District of Columbia corporation. The Company is a nonprofit organization, which has undertaken the responsibility for the development of public housing insurance programs. The programs of the Company are funded by Housing Authority Risk Retention Group, Inc. (HARRG), Housing Authority Property Insurance, A Mutual Company (HAPI), Housing Enterprise Insurance Company, Inc. (HEIC) and Housing Specialty Insurance Company, Inc. (HSIC) through membership fees. The Company provides the development of programs and public relations through advocacy services on member risk management, information on sponsored insurance programs and other member related services. In addition, the Company sponsors an internship program, a scholarship program and provides life insurance benefits, through a third party, to its members' employees. The Company is governed by the same Board of Directors of HARRG, HAPI, HEIC, HSIC, and other affiliated companies.

The Company is part of an affiliated group of companies and has entered into various transactions with the group members. The accompanying financial statements have been prepared from the separate records maintained by the Company and may not necessarily be indicative of the conditions that would have existed or the results of operations if the Company had been operated as an unaffiliated company.

Concentrations of Risk: The Company develops public housing insurance programs and public relations programs for HARRG, HAPI, HEIC and HSIC. Public Housing Authorities (PHAs) are governed and funded by the United States Department of Housing and Urban Development. Changes in public policy and/or funding of PHAs or the affiliated entities could have a significant impact on the operations of the Company. All of the Company's revenue is generated from affiliated entities as described in Note 4. A reduction in revenue from these affiliated entities could have a significant impact on the operations of the Company.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation: The accompanying financial statements have been prepared in conformity with accounting principles generally accepted in the United States of America (GAAP), as promulgated by the Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC).

Cash: Cash is comprised of one cash account as of December 31, 2022 and 2021. The Federal Deposit Insurance Corporation (FDIC) insures cash balances up to \$250,000 per depositor, per bank. Amounts in excess of the FDIC limit are uninsured. It is the Company's policy to monitor the financial strength of the banks that hold its deposits on an ongoing basis. During the normal course of business, the Company maintains cash balances in excess of the FDIC insurance limit.

Net Assets: The Company follows the provisions of FASB ASC 958, "*Not-for-Profit Entities*". FASB ASC 958 establishes standards for external financial reporting by not-for-profit organizations. Resources are reported for accounting purposes, in separate classes of net assets based on the existence or absence of donor-imposed restrictions. Within the financial statements, net assets that have similar characteristics are combined into the following categories:

Without Donor Restrictions: Net assets that are not subject to donor-imposed restrictions.

With Donor Restrictions: Net assets that are subject to donor-imposed restrictions.

(Continued)

HOUSING AUTHORITY INSURANCE, INC.
NOTES TO THE FINANCIAL STATEMENTS
December 31, 2022 and 2021

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

As of December 31, 2022, and 2021, the Company's net assets with donor restrictions consisted of funds received for the Loss Prevention Fund (LPF) during 2021 and 2020. The LPF assists members with public housing loss prevention efforts, as further disclosed in Note 4.

Revenue Recognition: Revenue is recognized in the period services are rendered and performance obligations met. Membership fees are recorded as revenue based on the underlying contractual agreements and earned over their respective periods.

Use of Estimates: The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenues and expenses, at and during the reporting period, along with the disclosure of contingent assets and liabilities at the date of the financial statements. Actual results could differ from those estimates.

Subsequent Events: Subsequent events have been evaluated through May 12, 2023, which is the date the financial statements were available to be issued.

NOTE 3 - INCOME TAXES

The Company has received a determination letter from the Internal Revenue Service indicating that the Company qualifies under the provisions of Section 501(c)(4) of the Internal Revenue Code and is exempt from federal and state income taxes.

The Company accounts for income taxes in accordance with FASB ASC 740, "*Income Taxes*", with respect to how companies should recognize, measure, present and disclose uncertain tax positions in their financial statements. The Company did not record any unrecognized tax benefits as of December 31, 2022 and 2021. The Company does not believe it is reasonably possible that its unrecognized tax benefits would materially change in the next twelve months. All tax years from 2019 forward are open and subject to examination by the Internal Revenue Service.

The Company's policy is to include interest and penalties related to unrecognized tax benefits as a component of its provision for income taxes. As of December 31, 2022 and 2021, the Company did not record any penalties or interest associated with unrecognized tax benefits.

NOTE 4 - AFFILIATE AND RELATED PARTY TRANSACTIONS

The Company has a membership agreement with HARRG, HAPI, HEIC, and HSIC, which provides membership services to their insureds. The Company earned membership fees for the years ended December 31, 2022 and 2021, as follows:

	<u>2022</u>	<u>2021</u>
HARRG	\$ 1,000,000	\$ 169,300
HAPI	1,000,000	289,750
HEIC	25,000	33,450
HSIC	7,500	7,500
Total	<u>\$ 2,032,500</u>	<u>\$ 500,000</u>

(Continued)

HOUSING AUTHORITY INSURANCE, INC.
NOTES TO THE FINANCIAL STATEMENTS
December 31, 2022 and 2021

NOTE 4 - AFFILIATE AND RELATED PARTY TRANSACTIONS (Continued)

During 2021, as part of the membership agreement, HARRG and HAPI also contributed funds to a program, called the LPF, relating to public housing loss prevention efforts that would result in a safer environment for their residents and mitigate losses for HAI individual members. HAI individual members have the ability to apply for and request reimbursement from HAI, subject to approval, for the purchase of risk management and loss prevention products or services. HARRG and HAPI agreed to contribute \$500,000 each to the HAI LPF for the year ended December 31, 2021. These contributions are restricted for use for the LPF and classified as net assets with donor restrictions. Once funds are distributed from the LPF to reimburse the individual member, the donor restriction is released. HARRG and HAPI did not contribute to the HAI LPF specifically during 2022. Distributions from the LPF were \$1,170,247 and \$616,788 for the years ended December 31, 2022 and 2021, respectively. As of December 31, 2022 and 2021, \$254,092 and \$570,472, respectively, was due from each HARRG and HAPI and is reflected within due from affiliates on the statements of financial position.

The Company has common paymaster and facilities agreements with HARRG, in which HARRG is the common paymaster for the Company. HARRG provides various management services to the Company and charges the Company for its direct allocation of salaries, benefits and overhead, along with the use of its facility. Expenses incurred for HARRG's management services were \$527,139 and \$511,580 for the years ended December 31, 2022 and 2021, respectively. As of December 31, 2022 and 2021, \$86,191 and \$44,730, respectively, was due to HARRG under these agreements and is reflected within due to affiliates on the statements of financial position.

During 2022 and 2021, the Company recorded grant expenditures in the amount of \$203,862 and \$320,000, respectively, to Affordable Housing Accreditation Board (AHAB). The grant was made to provide general support and to assist AHAB, on behalf of the Company, in creating an accreditation system for public and affordable housing throughout the United States. During 2022, AHAB was dissolved and all unused grant funds were returned to HAI. During 2021, the grant was fully utilized by AHAB.

The Company occupies office space in Cheshire, Connecticut, which is owned by HARRG. The cost of occupying the premises is part of the facilities agreement.

NOTE 5 - EMPLOYEE BENEFITS

HAI does not maintain a retirement plan, deferred compensation or other postretirement benefit plan. HAI participates in the HARRG employee benefit plans through its common paymaster agreement with HARRG.

HARRG maintains a defined contribution profit sharing plan and is the sponsor of the Housing Authority Risk Retention Group 401(k) Plan, covering substantially all of its employees. The Company recorded profit sharing expenses of \$12,675 and \$14,832 and 401(k) expenses of \$9,510 and \$10,776, for the years ended December 31, 2022 and 2021, respectively. In addition, the Company recorded an expense for incentive compensation of \$21,701 and \$34,251, for the years ended December 31, 2022 and 2021, respectively, which is included within salaries and benefits within the statements of activities and changes in net assets.

(Continued)

HOUSING AUTHORITY INSURANCE, INC.
NOTES TO THE FINANCIAL STATEMENTS
December 31, 2022 and 2021

NOTE 6 - AVAILABLE RESOURCES AND LIQUIDITY

The Company regularly monitors liquidity required to meet its operating needs and other contractual commitments. The Company's main source of liquidity at its disposal consists of cash and amounts due from affiliates. At December 31, 2022 and 2021, the Company has financial assets available within one year of the statement of financial position date for general expenditure of \$3,255,482 and \$3,373,516, respectively.

For purposes of analyzing resources available to meet general expenditures over a 12-month period, the Company considers all expenditures related to its ongoing program activities as well as the conduct of services undertaken to support those activities to be general expenditures. In addition to financial assets available to meet general expenditures over the next 12 months, the Company plans to operate with a balanced budget and anticipates collecting sufficient revenue to cover general expenditures. Refer to the statements of cash flows, which identify the sources and uses of the Company's cash.

NOTE 7 - FUNCTIONAL EXPENSES

The Company develops public housing insurance programs for HARRG, HAPI, HEIC, and HSIC, which are affiliated entities through common management. In addition, the Company carries out research, feasibility studies and funding for projects that will inform residents, owners, operators, developers, and vendors through grants. The table below presents expenses by both their nature and their function for the year ended December 31, 2022.

	<u>Program Activities</u>	<u>Management and General Activities</u>	<u>Total Expenses</u>
Salaries and benefits	\$ 53,693	\$ 214,718	\$ 268,411
Member benefits	386,471	-	386,471
Grants and donations	306,902	36,608	343,510
Loss prevention fund expenses	1,170,247	-	1,170,247
Office and occupancy	5,157	32,539	37,696
Depreciation	2,991	7,108	10,099
Services and professional fees	11,724	50,531	62,255
Travel, meetings and professional development	2,257	13,219	15,476
Other	-	9,746	9,746
Total expenses	<u>\$ 1,939,442</u>	<u>\$ 364,469</u>	<u>\$ 2,303,911</u>

(Continued)

HOUSING AUTHORITY INSURANCE, INC.
NOTES TO THE FINANCIAL STATEMENTS
December 31, 2022 and 2021

NOTE 7 - FUNCTIONAL EXPENSES (Continued)

The table below presents expenses by both their nature and their function for the year ended December 31, 2021.

	<u>Program Activities</u>	<u>and General Activities</u>	<u>Total Expenses</u>
Salaries and benefits	\$ 85,496	\$ 204,451	\$ 289,947
Member benefits	329,019	531	329,550
Grants and donations	486,687	-	486,687
Loss prevention fund expenses	616,788	-	616,788
Event support	1,148	1,149	2,297
Office and occupancy	7,630	32,831	40,461
Depreciation	3,890	9,244	13,134
Services and professional fees	16,785	47,815	64,600
Travel, meetings and professional development	2,690	10,435	13,125
Other	-	5,376	5,376
Total expenses	<u>\$ 1,550,133</u>	<u>\$ 311,832</u>	<u>\$ 1,861,965</u>

The financial statements report certain categories of expenses that are attributable to more than one program or supporting function. Therefore, these expenses require allocation on a reasonable basis that is consistently applied. The expenses that are allocated include depreciation and office and occupancy, which are allocated on a FTE basis, as well as salaries and benefits, member benefits, grants and donations, event support, travel, meetings and professional development, and services and professional fees, which are allocated on the basis of estimates of time and effort.

HOUSING AUTHORITY PROPERTY INSURANCE, A MUTUAL COMPANY

STATUTORY FINANCIAL STATEMENTS

December 31, 2022 and 2021

INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of
Housing Authority Property Insurance, A Mutual Company

Opinions

We have audited the statutory financial statements of Housing Authority Property Insurance, A Mutual Company (the Company), which comprise the statutory statements of admitted assets, liabilities and capital and surplus as of December 31, 2022 and 2021, and the related statutory statements of operations, changes in capital and surplus, and cash flows for the years then ended, and the related notes to the statutory financial statements.

Unmodified Opinion on Statutory Basis of Accounting

In our opinion, the accompanying statutory financial statements present fairly, in all material respects, the admitted assets, liabilities and capital and surplus of the Company as of December 31, 2022 and 2021, and results of its operations and its cash flows for the years then ended in accordance with accounting practices prescribed or permitted by the Vermont Department of Financial Regulation (the Department) as described in Note 2.

Adverse Opinion on Accounting Principles Generally Accepted in the United States of America

In our opinion, because of the significance of the matter discussed in the Basis for Adverse Opinion on Accounting Principles Generally Accepted in the United States of America section of our report, the statutory financial statements do not present fairly, in accordance with accounting principles generally accepted in the United States of America, the financial position of the Company as of December 31, 2022 and 2021, or the results of its operations and its cash flows for the years then ended.

Basis for Opinions

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Statutory Financial Statements section of our report. We are required to be independent of the Company, and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

Basis for Adverse Opinion on Accounting Principles Generally Accepted in the United States of America

As described in Note 2 to the statutory financial statements, the statutory financial statements are prepared by the Company in accordance with accounting practices prescribed or permitted by the Department, which is a basis of accounting other than accounting principles generally accepted in the United States of America. The effects on the statutory financial statements of the variances between statutory accounting practices and accounting principles generally accepted in the United States of America, although not reasonably determinable, are presumed to be material and pervasive.

(Continued)

Responsibilities of Management for the Statutory Financial Statements

Management is responsible for the preparation and fair presentation of these statutory financial statements in conformity with accounting practices prescribed or permitted by the Department. Management is also responsible for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of statutory financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the statutory financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Company's ability to continue as a going concern for one year after the date that the statutory financial statements are issued.

Auditor's Responsibilities for the Audit of the Statutory Financial Statements

Our objectives are to obtain reasonable assurance about whether the statutory financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the statutory financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the statutory financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the statutory financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the statutory financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Company's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

Supplementary Information

Our audits were conducted for the purpose of forming an opinion on the statutory financial statements as a whole. The supplemental schedules, which include the schedule of investment risks interrogatories and the summary investment schedule, are presented for purposes of additional analysis and are not required parts of the statutory financial statements. The effects on the supplemental schedules of the variances between the statutory basis of accounting and accounting principles generally accepted in the United States of America, although not reasonably determinable, are presumed to be material and pervasive. As a consequence, the supplemental schedules do not present fairly, in conformity with accounting principles generally accepted in the United States of America, such information of the Company as of December 31, 2022 and for the year ended. The supplemental schedules are the responsibility of management and were derived from and relate directly to the underlying accounting and other records used to prepare the statutory financial statements. The information has been subjected to the auditing procedures applied in the audits of the statutory financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the statutory financial statements or to the statutory financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the supplemental schedules are fairly stated in all material respects in relation to the statutory financial statements as a whole.

A handwritten signature in black ink that reads "Crowe LLP". The signature is stylized, with the "C" being large and looping, and the "LLP" being written in a more compact, cursive style.

Crowe LLP

West Hartford, Connecticut
May 12, 2023

HOUSING AUTHORITY PROPERTY INSURANCE, A MUTUAL COMPANY
STATUTORY STATEMENTS OF ADMITTED ASSETS, LIABILITIES AND CAPITAL AND SURPLUS
December 31, 2022 and 2021

	<u>2022</u>	<u>2021</u>
ADMITTED ASSETS		
Cash and invested assets		
Debt securities, at amortized cost or fair value	\$ 174,788,134	\$ 157,597,696
Equity securities, at fair value	23,205,458	24,487,581
Federal Home Loan Bank of Boston stock, at cost	124,800	86,500
Investment in affiliates	37,037,953	39,324,609
Cash, cash equivalents and short-term investments	9,997,540	7,273,169
Total cash and invested assets	245,153,885	228,769,555
Investment income due and accrued	1,234,788	929,577
Premiums receivable	24,222,339	18,324,037
Reinsurance recoverable on paid losses	465,389	1,412,335
Funds held by or deposited with reinsured companies	10,000	10,000
Due from affiliates	6,616	16,094
Total admitted assets	<u>\$ 271,093,017</u>	<u>\$ 249,461,598</u>
LIABILITIES AND CAPITAL AND SURPLUS		
Unpaid losses and loss adjustment expenses	\$ 44,759,755	\$ 46,718,741
Taxes, licenses and fees	924,428	318,109
Unearned premiums	32,797,807	28,743,934
Accrued dividends	7,800,786	2,148,554
Ceded reinsurance premiums payable	1,036,724	957,835
Provision for reinsurance	-	5,705
Due to affiliates	1,045,578	1,618,731
Accrued expenses and other liabilities	2,767,057	954,566
Total liabilities	91,132,135	81,466,175
Capital and surplus		
Members' contributions	10,855,425	10,757,161
Unassigned funds	169,105,457	157,238,262
Total capital and surplus	179,960,882	167,995,423
Total liabilities and capital and surplus	<u>\$ 271,093,017</u>	<u>\$ 249,461,598</u>

The accompanying notes are an integral part of the statutory financial statements.

HOUSING AUTHORITY PROPERTY INSURANCE, A MUTUAL COMPANY
STATUTORY STATEMENTS OF OPERATIONS
Years Ended December 31, 2022 and 2021

	<u>2022</u>	<u>2021</u>
Underwriting income		
Net premiums earned	\$ 64,044,803	\$ 59,008,641
Losses and expenses		
Net losses and loss adjustment expenses incurred	27,945,691	41,530,833
Other underwriting expenses incurred	15,621,179	14,676,136
Total losses and expenses	<u>43,566,870</u>	<u>56,206,969</u>
Net underwriting income	20,477,933	2,801,672
Investment income		
Net investment income earned	10,278,779	4,333,735
Net realized capital (loss) gain	<u>(4,015,443)</u>	<u>1,489,134</u>
Total investment gain	6,263,336	5,822,869
Other income	<u>149,970</u>	<u>165,642</u>
Net income before policyholder dividends	26,891,239	8,790,183
Policyholder dividends	<u>(7,780,155)</u>	<u>(1,886,205)</u>
Net income	<u>\$ 19,111,084</u>	<u>\$ 6,903,978</u>

The accompanying notes are an integral part of the statutory financial statements.

HOUSING AUTHORITY PROPERTY INSURANCE, A MUTUAL COMPANY
STATUTORY STATEMENTS OF CHANGES IN CAPITAL AND SURPLUS
Years Ended December 31, 2022 and 2021

	<u>2022</u>	<u>2021</u>
Capital and surplus, beginning of year	\$ 167,995,423	\$ 155,392,296
Net income	19,111,084	6,903,978
Net unrealized capital (losses) gains	(6,793,557)	4,521,907
Equity dividends	(292,368)	(258,906)
Members' contributions, net	700	200
Change in non-admitted assets	(66,105)	1,014,653
Change in provision for reinsurance	<u>5,705</u>	<u>421,295</u>
Capital and surplus, end of year	<u>\$ 179,960,882</u>	<u>\$ 167,995,423</u>

The accompanying notes are an integral part of the statutory financial statements.

HOUSING AUTHORITY PROPERTY INSURANCE, A MUTUAL COMPANY
 STATUTORY STATEMENTS OF CASH FLOWS
 Years Ended December 31, 2022 and 2021

	<u>2022</u>	<u>2021</u>
Cash flows from operations		
Premiums collected, net of reinsurance	\$ 62,269,263	\$ 59,871,813
Net investment income	9,961,798	4,628,943
Miscellaneous income	159,970	165,644
Losses and loss related payments, net	(25,908,749)	(28,452,391)
Commissions, expenses paid and aggregate write-ins for deductions	(18,065,049)	(17,268,211)
Dividends paid to policyholders	<u>(2,127,922)</u>	<u>(13,907,139)</u>
Net cash from operations	26,289,311	5,038,659
Cash flows from investments		
Proceeds from investments sold, matured and repaid	115,407,186	113,823,390
Cost of investments acquired	<u>(137,857,894)</u>	<u>(126,996,787)</u>
Net cash from investments	(22,450,708)	(13,173,397)
Cash flows from financing and miscellaneous sources		
Members' contributions and distributions, net	(291,668)	(258,707)
Other cash (used) provided	<u>(822,564)</u>	<u>46,818</u>
Net cash from financing and miscellaneous sources	<u>(1,114,232)</u>	<u>(211,889)</u>
Change in cash, cash equivalents and short-term investments	2,724,371	(8,346,627)
Cash, cash equivalents and short-term investments, beginning of year	<u>7,273,169</u>	<u>15,619,796</u>
Cash, cash equivalents and short-term investments, end of year	<u><u>\$ 9,997,540</u></u>	<u><u>\$ 7,273,169</u></u>

The accompanying notes are an integral part of the statutory financial statements.

HOUSING AUTHORITY PROPERTY INSURANCE, A MUTUAL COMPANY
NOTES TO THE STATUTORY FINANCIAL STATEMENTS
December 31, 2022 and 2021

NOTE 1 - GENERAL

Reporting Entity: Housing Authority Property Insurance, A Mutual Company (the Company or HAPI), was incorporated on March 20, 1987, under the laws of the State of Vermont. The Company is a traditional property and casualty insurance company and was formed for the purpose of providing property insurance coverage to member public housing authorities (PHAs) throughout the United States.

Concentrations: HAPI provides property insurance coverage to member PHAs which are regulated and funded by the U.S. Department of Housing and Urban Development. Certain changes in public policy and/or funding of member PHAs could have a significant impact on the operations of the Company.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation: The accompanying statutory financial statements are presented on the basis of accounting practices prescribed or permitted by the Vermont Department of Financial Regulation (the Department), which is a comprehensive basis of accounting other than accounting principles generally accepted in the United States of America (GAAP), as promulgated by the Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC). The Department has adopted the National Association of Insurance Commissioners' (NAIC) statutory accounting practices (SAP) as the basis of its statutory accounting practices.

Significant differences between NAIC SAP and GAAP as they apply to the Company are as follows:

Statements of Cash Flows - Cash and cash equivalents in the statutory statements of cash flows represent cash balances and investments with initial maturities of three months or less. Short-term investments in the statutory statements of cash flows represent investments with initial maturities of one year or less. Under GAAP, the corresponding caption of cash and cash equivalents includes cash balances and certain investments with maturities of three months or less from the date of purchase. In addition, under NAIC SAP the use of a direct method cash flow does not require a reconciliation of net income to cash flows from operating activities as required under GAAP.

Investments - Investments in debt securities are reported at amortized cost or market value, if lower, based on their NAIC rating; for GAAP, debt securities would be designated at purchase as held-to-maturity, trading or available for sale under FASB ASC 320, "*Investments - Debt Securities*", or accounted for under FASB ASC 825, "*Financial Instruments*". For GAAP, held-to-maturity debt securities would be reported at amortized cost. For debt securities classified as trading, unrealized holding gains and losses would be reported in operations. For debt securities classified as available for sale, unrealized holding gains and losses would be reported as accumulated other comprehensive income as a component of members' equity. Under the FASB ASC 825 election, all investments would be reported at fair value with unrealized holding gains and losses reported in operations. Under NAIC SAP, investments in equity securities are reported at fair value with changes in fair value recognized in members' surplus. Under GAAP, in accordance with FASB ASC 321, "*Investments in Equity Securities*", investments in equity securities are required to be reported at fair value with changes in fair value recognized in operations and as such, other-than-temporary impairments (OTTI) are not recorded. Under NAIC SAP, equities are assessed for declines in value that are other-than-temporary and are reported as realized capital losses in the statutory statements of operations.

(Continued)

HOUSING AUTHORITY PROPERTY INSURANCE, A MUTUAL COMPANY
NOTES TO THE STATUTORY FINANCIAL STATEMENTS
December 31, 2022 and 2021

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Investments in Affiliates - Under GAAP, a company records its investments in affiliates under the equity method of accounting in accordance with FASB ASC 323, "*Investments - Equity Method and Joint Ventures*," and records its proportionate share or earnings within investment income on the statement of operations, whereas NAIC SAP requires these changes to be reported as unrealized gains or losses through surplus. Dividends for GAAP are recorded as a reduction of the investment value, whereas NAIC SAP records dividends as a component of investment income in the statutory statement of operations.

Policy Acquisition Costs - For NAIC SAP, the costs of acquiring and renewing business are expensed when incurred. Under GAAP, such costs related to the successful placement of business, to the extent recoverable, would be deferred and amortized over the effective period of the related insurance policy.

Comprehensive Income - Comprehensive income and its components are not presented in the statutory financial statements.

Non-Admitted Assets - Certain assets designated as "non-admitted," principally premiums receivable over 90 days old, prepaid expenses, and other assets not specifically identified as an admitted asset within the NAIC Accounting Practices and Procedures Manual are excluded from the accompanying statutory statements of admitted assets, liabilities and capital and surplus and are charged directly to capital and surplus. Under GAAP, such assets are included in the balance sheets, net of any valuation allowance.

Unpaid Losses, Loss Adjustment Expenses and Reinsurance Recoverables - For GAAP reporting purposes these amounts are presented on a gross basis rather than being presented net of related reinsurance recoverables, as required by NAIC SAP.

Ceded Premium - GAAP requires that the unexpired portion of reinsurance premiums be reported on a gross basis, whereas NAIC SAP requires unexpired reinsurance premiums be netted against unearned premiums.

Advance Premium - GAAP allows for premium that has been billed but is not yet effective to be reported as a receivable on the balance sheets with a corresponding liability. NAIC SAP requires that premium collected before year end be reported as advance premium and for all uncollected advance premium to be netted against the corresponding premium receivable.

Provision for Reinsurance - Under GAAP, reinsurance recoverables would be evaluated for collectability. Under NAIC SAP, a liability must be established with a corresponding reduction in surplus based upon specific formulas required by Schedule F of the Annual Statement.

(Continued)

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Income Tax Contingencies - Under Statement of Statutory Accounting Principle (SSAP) No. 101, "Income Taxes, A Replacement of SSAP No. 10R and SSAP No. 10," federal income tax contingencies are established pursuant to the same "more likely than not" recognition standard as GAAP. There is the same assumption that the reporting entity will be examined by a tax authority that has full knowledge of all relevant facts. For those tax positions with a probability of loss that is greater than the "more likely than not" level, a "best estimate" of the tax contingency is performed, as opposed to the probability analysis under GAAP. If the "best estimate" results in a tax loss contingency that is greater than 50 percent of the tax benefit originally recognized, the tax loss contingency recognized is equal to 100 percent. Unlike GAAP, tax loss contingencies associated with temporary differences are required to be grossed-up only when a triggering event occurs. Grossed-up tax loss contingencies associated with temporary differences would be subject to an admissibility test. Under statutory accounting, interest and penalties related to federal income tax are included in income taxes only. State tax contingencies are recognized to the extent that it is estimable and probable in accordance with SSAP No. 5R, "Liabilities, Contingencies and Impairments of Assets - Revised."

The effects of the foregoing variances from GAAP on the accompanying statutory financial statements have not been determined, but are presumed to be material.

Cash, Cash Equivalents and Short-term Investments: For statutory financial statement purposes, the Company considers cash to be cash on hand and cash on deposit. As of December 31, 2022 and 2021, cash equivalents consist of money market instruments. Short-term investments include investments with initial maturities of one year or less at date of purchase and are valued in accordance with the Purposes and Procedures Manual prepared by the NAIC Securities Valuation Office (SVO).

The Federal Deposit Insurance Corporation (FDIC) insures cash balances up to \$250,000 per depositor, per bank. Amounts in excess of the FDIC limit are uninsured. It is the Company's policy to monitor the financial strength of the banks that hold its deposits on an ongoing basis. During the normal course of business, the Company may maintain cash balances in excess of the FDIC insurance limit.

Investments: Debt securities are valued and reported in accordance with SSAP No. 26, "Bonds, Excluding Loan-backed and Structured Securities", and SSAP No. 43R, "Loan-backed and Structured Securities-Revised" under the guidance provided by the Purposes and Procedures Manual prepared by the SVO. Investment grade debt securities are stated at amortized cost. Non-investment grade debt securities with NAIC designations of three through six are reported at the lower of amortized cost or fair value. Within the mortgage-backed securities portfolio, the Company invests in commercial mortgage obligations and mortgage-backed security pools, which include both residential and commercial mortgages. Each security carries a varying degree of prepayment and interest risk, which can impact the fair value and the ultimate amount of investment income earned. Acceleration or deceleration of prepayments of the underlying mortgages can be caused by interest rate changes. Assumptions for collateralized mortgage obligations are reviewed annually. The amortized cost of debt securities is adjusted for amortization of premiums and accretion of discounts using the scientific interest method. Such amortization and accretion are included in investment income.

Equity securities and mutual funds are accounted for under SSAP No. 30, "Unaffiliated Common Stock," and are carried at fair value, and changes in net unrealized gains (losses) are reported within capital and surplus.

(Continued)

HOUSING AUTHORITY PROPERTY INSURANCE, A MUTUAL COMPANY
NOTES TO THE STATUTORY FINANCIAL STATEMENTS
December 31, 2022 and 2021

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Investment income is recorded when earned. Realized investment gains and losses, determined on a specific identification basis, are included in investment income.

In June 1995, the Company and Housing Authority Risk Retention Group, Inc. (HARRG), an affiliate through common management, jointly formed Housing Investment Group, Inc. (HIG) to serve as a for-profit company to govern the related businesses to which the Company and HARRG had an ownership interest. The Company's ownership interest is 50% as of December 31, 2022 and 2021. No contributions were made during 2022 and 2021 to HIG. During 2022, the Company received a dividend payment from HIG of \$5,000,000. There were no dividends declared or paid by HIG during 2021.

In January 2001, the Company formed Housing Enterprise Insurance Company, Inc. (HEIC), a licensed domestic stock insurance company domiciled in the State of Vermont. In 2003, HARRG became an owner by purchasing shares of stock and contributing surplus to HEIC. Currently, the Company owns 700 shares of voting common stock and HARRG owns 1,300 shares of voting common stock. No contributions were made during 2022 and 2021. As of December 31, 2022 and 2021, the Company owns 35% of HEIC.

In December 2013, the Company and HARRG jointly formed Housing Specialty Insurance Company, Inc. (HSIC), a licensed domestic stock insurance company domiciled in the State of Vermont, which was formed to provide surplus lines coverages to specific risks. The Company and HARRG each own 100 shares of voting common stock. No contributions were made during 2022 and 2021 to HSIC. The Company owns 50% of HSIC as of December 31, 2022 and 2021.

Investments in HIG, HEIC and HSIC are accounted for in accordance with SSAP No. 97, "*Investments in Subsidiary, Controlled and Affiliated Entities*" and recorded based on underlying statutory equity and adjusted for the NAIC SAP basis of accounting where necessary based on the provisions of SSAP No. 97.

Federal Home Loan Bank of Boston Stock: The Company, which is a member of the Federal Home Loan Bank, is required to maintain an investment in capital stock of the Federal Home Loan Bank of Boston (FHLBB). Based on redemption provisions of the FHLBB, the fair value of the stock is not readily determinable and is carried at cost. At its discretion, the FHLBB may declare dividends on the stock. The Company reviews for impairment based on the ultimate recoverability of the cost basis in the FHLBB stock. As of December 31, 2022 and 2021, no impairment has been recognized.

Other-Than-Temporary Impairments on Investments: The Company regularly reviews its investment portfolio for factors that may indicate that a decline in fair value of an investment is other-than-temporary. Some factors considered in evaluating whether or not a decline in fair value is other-than-temporary include the Company's ability and intent to retain the investment for a period of time sufficient to allow for a recovery in value, the Company's intent to sell the investment at the reporting date, and the financial condition and prospects of the issuer. The Company recognizes other-than-temporary impairments (OTTI) on bonds not backed by loans when it is either probable that the Company will not collect all amounts due according to the contractual terms of the bond in effect at the date of acquisition or when the Company has made a decision to sell the bond prior to its maturity at an amount below its amortized cost. When an OTTI is recognized, the bond is written down to fair value and the amount of the write down is recorded as a realized capital loss in the statutory statements of operations.

(Continued)

HOUSING AUTHORITY PROPERTY INSURANCE, A MUTUAL COMPANY
NOTES TO THE STATUTORY FINANCIAL STATEMENTS
December 31, 2022 and 2021

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

For loan-backed securities, OTTI are recognized when the fair value is less than the amortized cost basis and the Company has the intent to sell or lacks the intent and ability to retain the investment until recovery. When an OTTI is recognized because the Company has the intent to sell or lacks the intent and ability to retain the investment until recovery, the amortized cost basis of the loan-backed security is written down to the fair value and the amount of the write-down is recorded as a realized capital loss.

If the Company does not have the intent to sell and has the intent and ability to retain the investment until recovery, OTTI are recognized when the present value of future cash flows discounted at the security's effective interest rate is less than the amortized cost basis as of the balance sheet date. When an OTTI is recognized the loan-backed security is written down to the discounted estimated future cash flows and is recorded as a realized capital loss.

The Company recognizes OTTI of equities for declines in value that are other than temporary and reports those adjustments as realized capital losses in the statutory statements of operations. The Company recognized no OTTI losses during 2022 or 2021.

Unpaid Losses and Loss Adjustment Expense Reserves: Unpaid losses and loss adjustment expense reserves net of the related reinsurance recoverables represent estimated provisions for both reported and unreported claims incurred and related expenses. In determining unpaid losses and loss adjustment expense reserves and reinsurance recoverables, the Company annually reviews its overall position, its reserving techniques and its reinsurance, and utilizes the findings of an independent consulting actuary. These reserves and recoverables represent the estimated ultimate cost of all incurred losses and loss adjustment expenses including related recoverables less amounts paid. Since the reserves are based upon estimates, the ultimate liability or asset may be more or less than such estimates. Such changes may be material and could occur in a future period. As these adjustments become necessary, such adjustments are reflected in current operations.

Revenue Recognition: Premiums are recognized as revenue on a pro rata basis over the policy term. The portion of premiums that will be earned in the future is deferred and reported as unearned premiums.

Advance Premium: Premiums which have been billed and collected but are not yet effective before year end are reported as advance premiums on the statutory statements of admitted assets, liabilities and capital and surplus.

Reinsurance: In the normal course of business, the Company seeks to reduce its loss exposure by reinsuring certain levels of risk with reinsurers. Reinsurance is accounted for in accordance with SSAP No. 62R, "*Property and Casualty Reinsurance*." Premiums ceded are expensed over the period of reinsurance protection provided. Anticipated reinsurance recoverables under these contracts are netted against unpaid losses and loss adjustment expenses.

Loss Contingencies: Loss contingencies, including claims and legal actions arising in the ordinary course of business, are recorded as liabilities when the likelihood of loss is probable and an amount or range of loss can be reasonably estimated.

Income Taxes: The Company has received a determination letter from the Internal Revenue Service indicating that the Company qualifies under the provisions of Section 115 of the Internal Revenue Code and is exempt from federal income taxes.

(Continued)

HOUSING AUTHORITY PROPERTY INSURANCE, A MUTUAL COMPANY
NOTES TO THE STATUTORY FINANCIAL STATEMENTS
December 31, 2022 and 2021

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Income Tax Contingencies: Federal and foreign income tax contingencies are established pursuant to SSAP No. 5R with some modifications. The term probable under SSAP No. 5R is replaced by the term “more likely than not” for federal and foreign income tax contingencies only; it shall be assumed that the reporting entity will be examined by the tax authority that has full knowledge of all relevant information; if the estimated tax loss contingency is greater than 50 percent of the tax benefit originally recognized, the tax loss contingency reported shall be equal to 100 percent of the original tax benefit recognized; and if a tax loss contingency is grossed up for a temporary item due to a triggering event, the deferred tax asset would be subject to the admissibility test under SSAP No. 101. State tax contingencies are recognized to the extent that it can be estimated and is probable in accordance with SSAP No. 5R.

Interest and penalties related to foreign or federal income tax positions are included in income taxes.

The Company did not record any income tax contingencies or interest and penalties related to any income tax contingencies as of December 31, 2022 and 2021. The Company does not believe it is reasonably possible that the total liability for income tax contingencies would materially change in the next twelve months.

Premium Deficiency: The Company recognizes premium deficiencies when there is a probable loss on an insurance contract. Premium deficiencies are recognized if the sum of expected losses and loss adjustment expenses, expected dividends to policyholders and maintenance costs exceed unearned premiums and anticipated investment income. No premium deficiencies have been recognized in 2022 and 2021.

Use of Estimates: The preparation of the statutory financial statements in conformity with NAIC SAP requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities, capital and surplus, revenues and expenses, at and during the reported period, along with the disclosure of contingent assets and liabilities at the date of the statutory financial statements. Actual results could differ from those estimates.

Subsequent Events: Subsequent events have been evaluated through May 12, 2023, which is the date the statutory financial statements were available to be issued.

(Continued)

HOUSING AUTHORITY PROPERTY INSURANCE, A MUTUAL COMPANY
NOTES TO THE STATUTORY FINANCIAL STATEMENTS
December 31, 2022 and 2021

NOTE 3 - INVESTMENTS

Investments, carried at amortized cost and fair value, as of December 31, 2022, are as follows:

	<u>Cost or Amortized Cost</u>	<u>Gross Unrealized Gains</u>	<u>Gross Unrealized Losses</u>	<u>Fair Value</u>
Debt securities, at amortized cost:				
U.S. government	\$ 36,864,596	\$ 334,378	\$ (1,417,357)	\$ 35,781,617
U.S. states, territories and possessions	343,202	29,733	(3,341)	369,594
U.S. political subdivisions of states, territories and possessions	695,492	75,610	(4,856)	766,246
U.S. special revenue and special assessment obligations	27,339,632	64,196	(2,791,386)	24,612,442
Industrial and miscellaneous	98,403,258	313,856	(7,320,486)	91,396,628
Hybrid securities	3,450,289	10,312	(478,873)	2,981,728
Other invested assets	1,576,994	-	(330,910)	1,246,084
Total debt securities, at amortized cost	168,673,463	828,085	(12,347,209)	157,154,339
Debt securities, at fair value:				
Industrial and miscellaneous	6,471,599	-	(703,428)	5,768,171
Hybrid securities	385,000	-	(38,500)	346,500
Total debt securities, at fair value	6,856,599	-	(741,928)	6,114,671
Equity securities, at fair value:				
Mutual funds	19,524,367	4,704,348	(1,023,257)	23,205,458
Total equity securities, at fair value	19,524,367	4,704,348	(1,023,257)	23,205,458
Total	<u>\$ 195,054,429</u>	<u>\$ 5,532,433</u>	<u>\$(14,112,394)</u>	<u>\$186,474,468</u>

(Continued)

HOUSING AUTHORITY PROPERTY INSURANCE, A MUTUAL COMPANY
NOTES TO THE STATUTORY FINANCIAL STATEMENTS
December 31, 2022 and 2021

NOTE 3 - INVESTMENTS (Continued)

Investments, carried at amortized cost and fair value, as of December 31, 2021, were as follows:

	Cost or <u>Amortized Cost</u>	Gross Unrealized <u>Gains</u>	Gross Unrealized <u>Losses</u>	<u>Fair Value</u>
Debt securities, at amortized cost:				
U.S. government	\$ 37,576,133	\$ 552,604	\$ (251,826)	\$ 37,876,911
All other government	386,591	53,098	-	439,689
U.S. states, territories and possessions	344,273	123,295	-	467,568
U.S. political subdivisions of states, territories and possessions	1,080,008	332,348	-	1,412,356
U.S. special revenue and special assessment obligations	20,457,476	446,332	(218,584)	20,685,224
Industrial and miscellaneous	92,964,848	2,816,352	(313,718)	95,467,482
Hybrid securities	3,845,224	216,985	(2,236)	4,059,973
Other invested assets	832,061	105,068	-	937,129
Total debt securities, at amortized cost	157,486,614	4,646,082	(786,364)	161,346,332
Debt securities, at fair value:				
Industrial and miscellaneous	115,464	-	(4,382)	111,082
Total debt securities, at fair value	115,464	-	(4,382)	111,082
Equity securities, at fair value:				
Mutual funds	16,950,620	7,536,961	-	24,487,581
Total equity securities, at fair value	16,950,620	7,536,961	-	24,487,581
Total	<u>\$ 174,552,698</u>	<u>\$12,183,043</u>	<u>\$ (790,746)</u>	<u>\$185,944,995</u>

As of December 31, 2022 and 2021, respectively, the Company held \$124,800 and \$86,500 of FHLBB stock which is carried at cost as further described in Note 2.

(Continued)

HOUSING AUTHORITY PROPERTY INSURANCE, A MUTUAL COMPANY
NOTES TO THE STATUTORY FINANCIAL STATEMENTS
December 31, 2022 and 2021

NOTE 3 - INVESTMENTS (Continued)

The amortized cost and fair value of debt securities are shown by contractual maturity as of December 31, 2022. Expected maturities will differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

	Amortized Cost	Fair Value
Due to mature		
One year or less	\$ 4,222,872	\$ 4,192,604
After one year through five years	34,407,707	32,548,477
After five years through ten years	62,711,695	58,611,656
After ten years	21,776,345	19,226,399
Collateralized debt obligations	20,220,700	19,070,515
Residential mortgage-backed securities	24,125,996	21,947,624
Commercial mortgage-backed securities	<u>8,064,747</u>	<u>7,671,735</u>
Total fixed income securities	<u>\$ 175,530,062</u>	<u>\$ 163,269,010</u>

Proceeds from sales of securities amounted to \$96,139,496 and \$93,087,902 in 2022 and 2021, respectively. Gross realized gains amounted to \$569,338 and \$1,957,454 on the sale of securities in 2022 and 2021, respectively. Gross realized losses amounted to \$4,584,823 and \$468,463 in 2022 and 2021, respectively.

The Company holds 527 securities that are in an unrealized loss position as of December 31, 2022, of which 163 of these securities have been in an unrealized loss position for a period of twelve months or greater. The following table shows the investments' unrealized losses and fair value, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position, as of December 31, 2022:

	Less than 12 Months		12 Months or Greater	
	Fair Value	Unrealized Loss	Fair Value	Unrealized Loss
Debt securities				
U.S. government	\$ 18,941,922	\$ (864,887)	\$ 2,513,019	\$ (552,470)
U.S. states, territories and possessions	96,918	(3,341)	-	-
U.S. political subdivisions of states, territories and possessions	57,445	(4,856)	-	-
U.S. special revenue and special assessment obligations	13,690,126	(862,511)	7,806,394	(1,928,875)
Industrial and miscellaneous	59,482,569	(4,022,200)	29,949,431	(4,001,714)
Hybrid securities	2,526,533	(406,143)	553,883	(111,230)
Other invested assets	386,280	(81,171)	859,804	(249,739)
Total debt securities	<u>95,181,793</u>	<u>(6,245,109)</u>	<u>41,682,531</u>	<u>(6,844,028)</u>
Equity securities				
Mutual funds	<u>2,731,990</u>	<u>(358,200)</u>	<u>3,178,050</u>	<u>(665,057)</u>
Total	<u>\$ 97,913,783</u>	<u>\$ (6,603,309)</u>	<u>\$ 44,860,581</u>	<u>\$ (7,509,085)</u>

(Continued)

HOUSING AUTHORITY PROPERTY INSURANCE, A MUTUAL COMPANY
NOTES TO THE STATUTORY FINANCIAL STATEMENTS
December 31, 2022 and 2021

NOTE 3 - INVESTMENTS (Continued)

The Company held 134 securities that were in an unrealized loss position as of December 31, 2021, of which 23 of these securities had been in an unrealized loss position for a period of twelve months or greater. The following table shows the investments' unrealized losses and fair value, aggregated by investment category and length of time that individual securities were in a continuous unrealized loss position, as of December 31, 2021:

	<u>Less than 12 Months</u>		<u>12 Months or Greater</u>	
	<u>Fair Value</u>	<u>Unrealized Loss</u>	<u>Fair Value</u>	<u>Unrealized Loss</u>
U.S. government	\$ 23,299,477	\$ (228,546)	\$ 464,431	\$ (23,280)
U.S. special revenue and special assessment obligations	6,628,351	(118,352)	2,680,079	(100,232)
Industrial and miscellaneous	24,186,466	(256,039)	4,253,599	(62,061)
Hybrid securities	672,198	(2,236)	-	-
	<u>54,786,492</u>	<u>(605,173)</u>	<u>7,398,109</u>	<u>(185,573)</u>
Total	\$ 54,786,492	\$ (605,173)	\$ 7,398,109	\$ (185,573)

The Company had debt securities with amortized costs of \$5,470,532 and \$5,313,548 as of December 31, 2022 and 2021, respectively, deposited with state insurance departments and regulatory authorities and are restricted, as required by certain state statutes. These amounts are included in debt securities, at amortized cost or fair value, on the statutory statements of admitted assets, liabilities and capital and surplus.

NOTE 4 - FAIR VALUE MEASUREMENTS

The Company measures fair value in accordance with SSAP No. 100, "*Fair Value Measurement*," which defines fair value, establishes a framework for measuring fair value and enhances disclosures about fair value measurements. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurements) and the lowest priority to unobservable inputs (level 3 measurements).

The three levels of the fair value hierarchy under SSAP No. 100 are described as follows:

Level 1 - Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Company has the ability to access at the measurement date.

Level 2 - Inputs to the valuation methodology include: (i) Quoted prices for similar assets or liabilities in active markets; (ii) Quoted prices for identical or similar assets or liabilities in inactive markets; (iii) Inputs other than quoted prices that are observable for the asset or liability; or (iv) Inputs that are derived principally from or corroborated by observable market data by correlation or other means.

Level 3 - Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The asset's fair value measurement level, within the fair value hierarchy, is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

(Continued)

HOUSING AUTHORITY PROPERTY INSURANCE, A MUTUAL COMPANY
NOTES TO THE STATUTORY FINANCIAL STATEMENTS
December 31, 2022 and 2021

NOTE 4 - FAIR VALUE MEASUREMENTS (Continued)

The following is a description of the valuation methodologies used to measure financial instruments at fair value. The same methodologies were used as of December 31, 2022 and 2021.

The Company's valuation techniques used to measure the fair value of investments, including money market funds and mutual funds, were derived from quoted prices in active markets for identical assets (level 1). The valuation techniques used to measure the fair value of all other financial instruments, all of which have counterparties with high credit ratings, were valued based on quoted market prices for either identical or similar instruments or model driven valuations using significant inputs derived from or corroborated by observable market data.

The following table presents the financial instruments, measured at fair value, by valuation hierarchy, as well as the carrying value of those instruments in the statutory statements of admitted assets, liabilities and capital and surplus as of December 31, 2022:

	Admitted Assets	Fair Value			
		Level 1	Level 2	Level 3	Total
Financial instruments (carried at fair value)					
Money market funds	\$ 4,047,122	\$ 4,047,122	\$ -	\$ -	\$ 4,047,122
Mutual funds	23,205,458	23,205,458	-	-	23,205,458
Debt securities	6,114,671	-	6,114,671	-	6,114,671
Total	33,367,251	27,252,580	6,114,671	-	33,367,251
Financial instruments (carried at amortized cost)					
Debt securities	168,673,463	-	157,154,339	-	157,154,339
Total	168,673,463	-	157,154,339	-	157,154,339
Total	<u>\$202,040,714</u>	<u>\$ 27,252,580</u>	<u>\$163,269,010</u>	<u>\$ -</u>	<u>\$190,521,590</u>

(Continued)

HOUSING AUTHORITY PROPERTY INSURANCE, A MUTUAL COMPANY
NOTES TO THE STATUTORY FINANCIAL STATEMENTS
December 31, 2022 and 2021

NOTE 4 - FAIR VALUE MEASUREMENTS (Continued)

The following table presents the financial instruments, measured at fair value, by valuation hierarchy, as well as the carrying value of those instruments in the statutory statements of admitted assets, liabilities and capital and surplus as of December 31, 2021:

	Admitted Assets	Fair Value			Total
		Level 1	Level 2	Level 3	
Financial instruments (carried at fair value)					
Money market funds	\$ 1,060,285	\$ 1,060,285	\$ -	\$ -	\$ 1,060,285
Mutual funds	24,487,581	24,487,581	-	-	24,487,581
Debt securities	111,082	-	111,082	-	111,082
Total	25,658,948	25,547,866	111,082	-	25,658,948
Financial instruments (carried at amortized cost)					
Debt securities	157,486,614	-	161,346,332	-	161,346,332
Total	157,486,614	-	161,346,332	-	161,346,332
Total	<u>\$183,145,562</u>	<u>\$ 25,547,866</u>	<u>\$161,457,414</u>	<u>\$ -</u>	<u>\$187,005,280</u>

The fair values of the Company's level 2 investments are determined by management after considering prices received from third party services.

A description of inputs used in the Company's level 2 measurements are listed below:

U.S. treasury and government agencies - Primary inputs include observations of credit default swap curves related to the issuer and political events.

State and political subdivisions and special revenue and special assessments obligations - Primary inputs include Municipal Securities Rulemaking Board reported trades and material event notices, and issuer financial statements.

Corporate bonds - Primary inputs include observations of credit default swap curves related to the issuer.

Collateralized debt obligations, residential and commercial mortgage-backed securities - Primary inputs include monthly payment information, collateral performance, which varies by vintage year and includes delinquency rates, collateral valuation loss severity rates, collateral refinancing assumptions, credit default swap indices and, for collateralized debt obligation and residential mortgage-backed securities, estimated prepayment rates.

As of December 31, 2022 and 2021, the Company held no level 3 investments.

(Continued)

NOTE 5 - INSURANCE ACTIVITY

The Company primarily provides property coverages that are written on both a direct basis and an assumed basis through a fronting agreement. For 2022 and 2021, HAPI retains the first \$500,000 plus its pro rata share of loss adjustment expenses. All amounts in excess of \$500,000 are reinsured up to the property value of the insured. The Company secured reinsurance for amounts in excess of their retained limits up to \$300,000,000 per occurrence for property. The property limit of \$300,000,000 per occurrence is a shared aggregate limit with HEIC.

The Company also provides boiler and machinery coverages and reinsurers 100% of policy limits. In addition, the Company assumes 100% of certain auto physical damage coverages written by Travelers Indemnity Company.

Effective January 1, 2015, the Company began providing reinsurance coverage to HSIC, for commercial property coverage on public housing units insured by HSIC. In accordance with the reinsurance agreement, the Company assumes losses in excess of \$250,000 each loss, each policy. Additionally, the Company provides coverage which limit's HSIC's liability for losses arising out of any one loss occurrence to \$750,000, exclusive of loss adjustment expenses. Loss adjustment expenses are shared on a pro-rata basis and are in addition to the per occurrence limits. During 2022 and 2021, the Company assumed \$620,197 and \$394,013, respectively, of premiums from HSIC related to this contract.

All the Company's policies cover certified terrorism losses (unless coverage is declined by the policyholder) as defined under the Terrorism Risk Insurance Act of 2002 (TRIA) and the subsequent reauthorizations. The Terrorism Risk Insurance Program is a Federal program administered by the Department of the Treasury authorized through December 31, 2027 that provides for a system of shared public and private compensation for certain insured losses resulting from certified acts of terrorism.

In order for a loss to be covered under the program (subject losses), the loss must meet certain aggregate industry loss minimums and must be the result of an event that is certified as an act of terrorism. The annual aggregate industry loss minimum under the program is \$200,000,000 for 2022 and 2021. Under the program, a participating insurer, in exchange for making terrorism insurance available, is entitled to be reimbursed by the Federal Government for 80% of subject losses in 2022 and 2021, after an insurer deductible, subject to an annual cap. This reimbursement percentage will remain at 80% through December 31, 2027.

The deductible for any calendar year is equal to 20% of the insurer's direct earned premiums for covered lines for the preceding calendar year. The annual cap limits the amount of aggregate subject losses for all participating insurers to \$100 billion. Once subject losses have reached the \$100 billion aggregate during a program year, participating insurers will not be liable under the program for additional covered terrorism losses for that program year.

The Company, HARRG, HEIC and HSIC (collectively called the Companies) entered into a reinsurance agreement, which provides reinsurance protection to the Companies for all insured losses resulting from acts of terrorism or sabotage (whether a certified act or not), for all direct business written by the Companies. With respect to terrorism not involving nuclear, chemical or biological release, the agreement provides reinsurance for all losses and loss adjustment expenses in excess of \$2,000,000 up to an aggregate limit of \$60,000,000 per loss occurrence. With respect to business interruption and extra expense losses arising from nuclear, chemical or biological terrorism, the agreement provides reinsurance for all losses and loss adjustment expenses in excess of \$250,000 up to an aggregate limit of \$5,000,000 per loss occurrence. If a loss occurrence involves more than one of the Companies, the limits and retentions mentioned above will be divided between each of the Companies in the proportion of their individual losses to the total loss sustained by the Companies.

(Continued)

HOUSING AUTHORITY PROPERTY INSURANCE, A MUTUAL COMPANY
NOTES TO THE STATUTORY FINANCIAL STATEMENTS
December 31, 2022 and 2021

NOTE 5 - INSURANCE ACTIVITY (Continued)

Reinsurance contracts do not discharge the primary liability of the Company as insurer of those risks reinsured. The failure of the reinsurer to honor its obligations could result in significant losses to the Company.

The Company evaluates the financial condition of potential reinsurers, and continually monitors the financial condition of present reinsurers. All rated reinsurers have an A.M. Best rating of A or better.

Additionally, the Company evaluates current and prospective reinsurers as to concentrations of credit risk arising from similar activities or economic characteristics in order to minimize exposure to significant losses resulting from reinsurer insolvencies. There can be no assurance that reinsurance will continue to be available to the Company to the same extent, and at the same cost, as it has in the past. The Company may choose in the future to reevaluate the use of reinsurance to increase or decrease the amounts of risk it cedes to reinsurers.

Premiums direct written, assumed and ceded for the years ended December 31, 2022 and 2021, are summarized as follows:

	<u>Premiums Written</u>		<u>Premiums Earned</u>	
	<u>2022</u>	<u>2021</u>	<u>2022</u>	<u>2021</u>
Direct premiums	\$ 86,908,322	\$ 77,764,022	\$ 82,047,750	\$ 75,094,388
Assumed premiums	2,534,871	2,190,879	2,450,443	2,143,750
Ceded premiums	<u>(21,344,517)</u>	<u>(18,742,752)</u>	<u>(20,453,390)</u>	<u>(18,229,497)</u>
Net premiums	<u>\$ 68,098,676</u>	<u>\$ 61,212,149</u>	<u>\$ 64,044,803</u>	<u>\$ 59,008,641</u>

A reconciliation of changes in unpaid losses and loss adjustment expenses for the years ended December 31, 2022 and 2021, are summarized as follows:

	<u>2022</u>	<u>2021</u>
Balance at beginning of year	\$ 46,718,741	\$ 37,678,712
Incurred related to:		
Current year	50,085,379	56,871,275
Prior years	<u>(22,139,688)</u>	<u>(15,340,442)</u>
Total incurred	27,945,691	41,530,833
Paid related to:		
Current year	(16,329,036)	(19,930,836)
Prior years	<u>(13,575,641)</u>	<u>(12,559,968)</u>
Total paid	<u>(29,904,677)</u>	<u>(32,490,804)</u>
Balance at end of year	<u>\$ 44,759,755</u>	<u>\$ 46,718,741</u>

(Continued)

HOUSING AUTHORITY PROPERTY INSURANCE, A MUTUAL COMPANY
NOTES TO THE STATUTORY FINANCIAL STATEMENTS
December 31, 2022 and 2021

NOTE 5 - INSURANCE ACTIVITY (Continued)

As a result of changes in estimates of insured events in prior years, the provision for losses and loss adjustment expenses decreased by \$22,139,688 and \$15,340,442 in 2022 and 2021, respectively. The development during 2022 relates primarily to favorable development of accident year 2021. The development during 2021 relates primarily to favorable development of accident year 2020.

The Company recorded net reinsurance recovery activity of \$12,912,174 and \$9,479,101 in 2022 and 2021, respectively, which are reflected as a decrease in net losses and loss adjustment expenses incurred in the statutory statements of operations.

NOTE 6 - AFFILIATE AND RELATED PARTY TRANSACTIONS

The Company has common paymaster and facilities agreements with HARRG, in which HARRG is the common paymaster for the Company. HARRG provides various management services to the Company and charges the Company for its direct allocation of salaries, benefits and overhead, along with the use of its facility. Expenses incurred for HARRG's management services were \$9,993,444 and \$10,063,448 for the years ended December 31, 2022 and 2021, respectively. The amounts due to HARRG under these agreements, which are included in due to affiliates, amounted to \$782,548 and \$1,037,836 as of December 31, 2022 and 2021, respectively.

The Company entered into an insurance management services agreement with Housing Insurance Services, Inc. (HIS), whereby HIS performs insurance agency activities for the Company's insurance programs. HIS is a subsidiary of HIG. Fees incurred under this agreement amounted to \$95,734 and \$89,843 for the years ended December 31, 2022 and 2021, respectively. Amounts due from HIS include amounts due under this agreement and losses incurred by the Company and paid by HIS on the Company's behalf related to its assumed auto program with Travelers Indemnity Company. The Company is also due certain amounts from HIS for surcharges paid directly by the Company. The net amount due for all of these services, which is included in due from affiliates, amounted to \$6,616 and \$16,094 as of December 31, 2022 and 2021, respectively.

The Company maintains a commission agreement with HIS for direct premium written. The commission agreement provides for a commission percentage to be paid based upon direct written premium, which is expensed on a pro-rata basis by the Company in line with the underlying policies to which they relate. For the years ended December 31, 2022 and 2021, commission expense under this agreement amounted to \$4,345,560 and \$3,888,290, respectively, which is included in underwriting expenses incurred on the statutory statement of operations.

The Company pays a membership fee to Housing Authority Insurance, Inc. (HAI), which provides membership services to HARRG's insureds. The Company also pays HAI fees for a program established during 2020 relating to public housing loss prevention efforts that would result in a safer environment for their residents and prevent and mitigate losses. HARRG recognized expenses for these services of \$1,000,000 and \$669,300 for the years ended December 31, 2022 and 2021, respectively. The amount due to HAI amounted to \$254,092 and \$570,472 as of December 31, 2022 and 2021, respectively, which is included in due to affiliates on the statutory statements of admitted assets, liabilities and capital and surplus.

(Continued)

HOUSING AUTHORITY PROPERTY INSURANCE, A MUTUAL COMPANY
NOTES TO THE STATUTORY FINANCIAL STATEMENTS
December 31, 2022 and 2021

NOTE 6 - AFFILIATE AND RELATED PARTY TRANSACTIONS (Continued)

The Company entered into an agreement with Housing Telecommunications, Inc. (HTI) to support the delivery of risk management training to members and employees of HAPI. The Company recognized expenses of \$43,700 for risk management services fees paid to HTI for the years ended December 31, 2022 and 2021. The Company has amounts due to HTI of \$8,938 and \$8,549 as of December 31, 2022 and 2021, respectively, which are included in due to affiliates on the statutory statements of admitted assets, liabilities and capital and surplus.

As of December 31, 2022 and 2021, there was \$0 and \$1,238 due to HEIC included in due to affiliates on the statutory statements of admitted assets, liabilities and capital and surplus.

The Company occupies office space located at Cheshire, Connecticut, which is owned by HARRG. The cost of occupying the premises is part of the facilities agreement.

NOTE 7 - EMPLOYEE BENEFITS

HAPI does not maintain a retirement plan, deferred compensation or other postretirement benefit plan. HAPI participates in the HARRG employee benefit plans through its common paymaster agreement with HARRG.

HARRG maintains a defined contribution profit sharing plan and is the sponsor of the Housing Authority Risk Retention Group 401(k) Plan, covering substantially all of its employees. The Company recorded profit sharing expenses of \$290,998 and \$282,540 and 401(k) expenses of \$196,025 and \$209,831, for the years ended December 31, 2022 and 2021, respectively. In addition, the Company recorded an expense for incentive compensation of \$501,371 and \$717,733, for the years ended December 31, 2022 and 2021, respectively, which is included within other underwriting expenses incurred on the statutory statements of operations.

NOTE 8 - CAPITAL AND SURPLUS

The Company is owned by its members and each member makes an initial capital contribution upon membership. The Company currently maintains two types of members: Class "A" members and Class "B" members. Class "A" members make surplus contributions based on 50% of their first year's premium. Class "B" members, contribute surplus in the amount of \$100 during the first year of membership.

The Company provides its members with discretionary policyholder dividends, which are calculated based upon the underwriting experience of each member and their capital contribution. For the year ended December 31, 2022, policyholder dividends of \$8,000,000 were declared by the Company with \$7,600,000 related to Class "A" members. Dividends declared to Class "B" members amounted to \$400,000, with \$170,687 to be paid in cash and \$229,313 to be recorded as members' recapitalization dividends within the statements of changes in capital and surplus. For the year ended December 31, 2021, policyholder dividends of \$2,000,000 were declared by the Company with \$1,880,000 related to Class "A" members. Dividends declared to Class "B" members amounted to \$120,000, with \$30,804 to be paid in cash and \$89,196 to be recorded as members' recapitalization dividends within the statements of changes in capital and surplus. In total, policyholder dividends of \$7,780,155 and \$1,886,205 were expensed for the years ended December 31, 2022 and 2021, respectively, within the statutory statements of operations. Dividends were approved by the Board of Directors.

(Continued)

HOUSING AUTHORITY PROPERTY INSURANCE, A MUTUAL COMPANY
NOTES TO THE STATUTORY FINANCIAL STATEMENTS
December 31, 2022 and 2021

NOTE 8 - CAPITAL AND SURPLUS (Continued)

The Company may also provide its members with supplemental dividends, which are based upon a percentage of premium on policies with effective dates in the calendar year in which the dividend is declared. For the years ended December 31, 2022 and 2021, the Company did not declare any supplemental dividends.

The membership agreement requires each member to remain a member for a minimum of three years. If a member withdraws prior to the three-year period, the member forfeits its initial surplus contribution and any additional surplus contributions. If a member withdraws subsequent to the three-year period, it may either withdraw its initial and any additional surplus contributions or maintain its surplus account with the Company, in which case, it shall share in all allocations to and from surplus accounts as if it continued to be a member. Distributions of member surplus will be made in accordance with the membership agreement.

During 2022 and 2021, there were member PHAs that are no longer policyholders; however, they have not formally withdrawn their membership in HAPI, nor formally requested a distribution of their surplus accounts. Should these members request a distribution of their surplus accounts, the Company will return the amount in accordance with the provisions of the membership agreement and the policy on member withdrawal as described above, and will classify the amounts as a liability within the statements of admitted assets, liabilities and capital and surplus.

The Company provides its members with equity dividends for the purchase of HAI Group products and services. Equity dividends amounted to \$292,368 and \$258,906 in 2022 and 2021, respectively.

In accordance with the Department order dated July 10, 2003, the issuance of a Certificate of General Good and a Certificate of Authority to the Company is subject to the condition that the Commissioner's written permission is required before the Company or its Board of Directors directs the return or payment of a member's paid-in surplus if the member's paid-in surplus exceeds \$25,000.

As an admitted property and casualty insurance company, HAPI is required by the Department to maintain a minimum statutory surplus of \$5,000,000.

As part of its regulatory filings, the Company is required to disclose its risk-based capital (RBC) requirements. The NAIC develops the RBC program to enable regulators to take appropriate and timely regulatory actions with respect to insurers that show signs of weak or deteriorated financial condition. RBC is a series of dynamic surplus-related formulas that contain a variety of factors that are applied to financial balances based on a degree of certain risks, such as asset, credit and underwriting risks. The Company's statutory capital and surplus exceeded the NAIC's authorized control level risk based capital at December 31, 2022 and 2021.

(Continued)

HOUSING AUTHORITY PROPERTY INSURANCE, A MUTUAL COMPANY
NOTES TO THE STATUTORY FINANCIAL STATEMENTS
December 31, 2022 and 2021

NOTE 9 - COMMITMENTS AND CONTINGENCIES

In all states, insurers licensed to transact certain classes of insurance are required to become members of a guaranty fund. In most states, in the event of the insolvency of an insurer writing any such class of insurance in the state, members of the funds are assessed to pay certain claims of the insolvent insurer. A particular state's fund assesses its members based on their respective written premiums in the state for the classes of insurance in which the insolvent insurer was engaged. Assessments are generally limited for any year to one or two percent of the premiums written per year depending on the state. The amount and timing of assessments related to past insolvencies is unpredictable. The Company records these assessments in accordance with SSAP No. 35, "*Guaranty Fund and Other Assessments*." As of December 31, 2022 and 2021, the Company has not accrued for or been assessed by any state insurance department.

As of December 31, 2022 and 2021, the Company has a \$5,000,000 and \$10,000,000, respectively, line of credit with Brown Brothers Harriman & Co. (BBH) for the purpose of meeting short-term operating cash requirements. There were no outstanding balances as of December 31, 2022 and 2021. The BBH line of credit is collateralized by the debt securities and other marketable securities of the Company, which are managed and held in custody by BBH.

As of December 31, 2022 and 2021, the Company has an irrevocable standby letter of credit from BBH of \$1,247,669 for the Company's assumed auto physical damage program and boiler and machinery program. Travelers Indemnity Company is the beneficiary of the letter of credit. There were no draw downs on this letter of credit, except the amount made available to Travelers Indemnity Company, as of December 31, 2022 and 2021.

On April 20, 2010, the Company executed a guaranty for HEIC to benefit American Alternative Insurance Corporation (AAIC). AAIC will be provided credit protection by the Company in the event that HEIC is more than ninety days overdue on any reinsurance payment. During 2022 and 2021, such credit protection was not considered necessary as amounts due from HEIC are current.

NOTE 10 - NON-ADMITTED ASSETS

Certain assets designated as non-admitted, have been excluded from admitted assets and charged against capital and surplus. As of December 31, 2022 and 2021, amounts reflected as non-admitted assets were as follows:

	<u>2022</u>	<u>2021</u>
Non admitted assets of investment in affiliate	\$ 76,594	\$ 8,166
Prepaid expenses	<u>9,698</u>	<u>12,021</u>
	<u>\$ 86,292</u>	<u>\$ 20,187</u>

NOTE 11 - RECONCILIATION TO STATUTORY ANNUAL STATEMENT

There are no material differences between net income and capital and surplus as reported herein and the Annual Statement as previously filed with the Department for the years ended December 31, 2022 and 2021.

HOUSING AUTHORITY PROPERTY INSURANCE, A MUTUAL COMPANY
SUPPLEMENTAL INVESTMENT RISKS INTERROGATORIES
December 31, 2022

1. The Company's total admitted assets as reported in the Statement of Admitted Assets, Liabilities and Capital and Surplus was \$271,093,017 as of December 31, 2022.
2. The ten largest exposures to a single issuer/borrower/investment as of December 31, 2022, are as follows:

<u>Issuer</u>	<u>Description of Exposure</u>	<u>Amount</u>	<u>Percentage of Total Admitted Assets</u>
Housing Enterprise Insurance Company, Inc.	Common Stock-Parents, Sub & Affiliates	\$ 19,466,359	7.2%
Housing Specialty Insurance Company, Inc.	Common Stock-Parents, Sub & Affiliates	\$ 12,583,103	4.6%
Housing Investment Group, Inc.	Common Stock-Parents, Sub & Affiliates	\$ 4,988,491	1.8%
Brown Brothers Harriman & Co	Short Term	\$ 4,047,122	1.5%
JPMorgan Chase & Co.	Long Term Bonds	\$ 2,109,888	0.8%
Bank of America Corporation	Long Term Bonds	\$ 1,850,143	0.7%
Wells Fargo & Company	Long Term Bonds	\$ 1,554,832	0.6%
Aercap Ireland Capital Designated Activi	Long Term Bonds	\$ 1,552,267	0.6%
General Motors Company	Long Term Bonds	\$ 1,420,795	0.5%
Morgan Stanley	Long Term Bonds	\$ 1,366,749	0.5%

3. The amounts and percentages of the Company's total admitted assets held in bonds and preferred stocks by NAIC rating are as follows:

<u>Bonds</u>	<u>Amount</u>	<u>Percentage of Total Admitted Assets</u>
NAIC - 1	\$ 129,909,819	47.9%
NAIC - 2	\$ 36,998,814	13.6%
NAIC - 3	\$ 6,352,171	2.3%

4. Assets held in foreign investments:

Are assets held in foreign investments less than 2.5% of the reporting entity's total admitted assets?
Yes [] No [X]

Total admitted assets held in foreign investments \$ 21,089,512 7.8%

5. Aggregate foreign investment exposure categorized by NAIC sovereign rating are as follows:

<u>Rating</u>	<u>Amount</u>	<u>Percentage of Total Admitted Assets</u>
Countries designated NAIC-1	\$ 20,457,674	7.5%
Countries designated NAIC-3 or below	\$ 631,838	0.2%

(Continued)

HOUSING AUTHORITY PROPERTY INSURANCE, A MUTUAL COMPANY
SUPPLEMENTAL INVESTMENT RISKS INTERROGATORIES
December 31, 2022

6. Largest foreign investment exposures by country, categorized by the country's NAIC sovereign rating are as follows:

<u>Rating</u>	<u>Amount</u>	<u>Percentage of Total Admitted Assets</u>
Countries rated NAIC-1		
Country 1: Bermuda	\$ 4,078,904	1.5%
Country 2: Cayman Islands	\$ 3,339,391	1.2%
Countries rated NAIC-3 or below:		
Country 1: Barbados	\$ 631,838	0.2%

10. Ten largest non-sovereign (i.e. non-governmental) foreign issues are as follows:

<u>Issuer</u>	<u>NAIC Rating</u>	<u>Amount</u>	<u>Percentage of Total Admitted Assets</u>
Aercap Ireland Capital Designated Activi	2	\$ 1,552,267	0.6%
Avolon Holdings Funding Limited	2	\$ 1,117,437	0.4%
HSBC Holding Plc	1	\$ 1,069,614	0.4%
Swiss Re Finance (Luxembourg) S.A.	1	\$ 1,065,113	0.4%
OSCAR Us 2021-2	1	\$ 1,059,894	0.4%
Fidelis Insur Hld Ltd	3	\$ 863,040	0.3%
Enstar Group Limited	2	\$ 837,722	0.3%
Siriuspoint Ltd.	2	\$ 835,337	0.3%
Nbgbrm 25R Ar Seq Flt	1	\$ 760,000	0.3%
DRYLTD 72R Ar Flt	1	\$ 730,000	0.3%

HOUSING AUTHORITY PROPERTY INSURANCE, A MUTUAL COMPANY
SUPPLEMENTAL SUMMARY INVESTMENT SCHEDULE
December 31, 2022

<u>Investment Categories</u>	<u>Gross Investment Holdings</u>		<u>Admitted Assets as Reported in the Annual Statement</u>	
Bonds				
U.S. government	\$ 36,864,596	15.0%	\$ 36,864,596	15.0%
U.S. states, territories and possessions, etc. guaranteed	343,202	0.1%	343,202	0.1%
U.S. political subdivisions of states, territories and possessions, guaranteed	695,492	0.3%	695,492	0.3%
U.S. special revenue & special assessment obligations, etc., non-guaranteed	27,339,632	11.1%	27,339,632	11.1%
Industrial and miscellaneous	104,171,429	42.5%	104,171,429	42.5%
Hybrid securities	3,796,789	1.6%	3,796,789	1.6%
Common stocks				
Industrial and miscellaneous (unaffiliated)	124,800	0.1%	124,800	0.1%
Parent, subsidiaries, and affiliates other	37,114,547	15.1%	37,037,953	15.1%
Mutual funds	23,205,458	9.5%	23,205,458	9.5%
Cash, cash equivalents and short-term investments	9,997,540	4.1%	9,997,540	4.1%
Other invested assets	<u>1,576,994</u>	<u>0.6%</u>	<u>1,576,994</u>	<u>0.6%</u>
Total invested assets	<u>\$ 245,230,479</u>	<u>100.0%</u>	<u>\$ 245,153,885</u>	<u>100.0%</u>

HOUSING AUTHORITY RISK RETENTION GROUP, INC.

STATUTORY FINANCIAL STATEMENTS

December 31, 2022 and 2021

INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of
Housing Authority Risk Retention Group, Inc.:

Opinions

We have audited the statutory financial statements of Housing Authority Risk Retention Group, Inc. (the Company), which comprise the statutory statements of admitted assets, liabilities and capital and surplus as of December 31, 2022 and 2021, and the related statutory statements of operations, changes in capital and surplus, and cash flows for the years then ended, and the related notes to the statutory financial statements.

Unmodified Opinion on Statutory Basis of Accounting

In our opinion, the accompanying statutory financial statements present fairly, in all material respects, the admitted assets, liabilities and capital and surplus of the Company as of December 31, 2022 and 2021, and results of its operations and its cash flows for the years then ended in accordance with accounting practices prescribed or permitted by the Vermont Department of Financial Regulation (the Department) as described in Note 2.

Adverse Opinion on Accounting Principles Generally Accepted in the United States of America

In our opinion, because of the significance of the matter discussed in the Basis for Adverse Opinion on Accounting Principles Generally Accepted in the United States of America section of our report, the statutory financial statements do not present fairly, in accordance with accounting principles generally accepted in the United States of America, the financial position of the Company as of December 31, 2022 and 2021, or the results of its operations and its cash flows for the years then ended.

Basis for Opinions

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Statutory Financial Statements section of our report. We are required to be independent of the Company, and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

Basis for Adverse Opinion on Accounting Principles Generally Accepted in the United States of America

As described in Note 2 to the statutory financial statements, the statutory financial statements are prepared by the Company in accordance with accounting practices prescribed or permitted by the Department, which is a basis of accounting other than accounting principles generally accepted in the United States of America. The effects on the statutory financial statements of the variances between statutory accounting practices and accounting principles generally accepted in the United States of America, although not reasonably determinable, are presumed to be material and pervasive.

(Continued)

Responsibilities of Management for the Statutory Financial Statements

Management is responsible for the preparation and fair presentation of these statutory financial statements in conformity with accounting practices prescribed or permitted by the Department. Management is also responsible for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of statutory financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the statutory financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Company's ability to continue as a going concern for one year after the date that the statutory financial statements are issued.

Auditor's Responsibilities for the Audit of the Statutory Financial Statements

Our objectives are to obtain reasonable assurance about whether the statutory financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the statutory financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the statutory financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the statutory financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the statutory financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Company's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

Supplementary Information

Our audits were conducted for the purpose of forming an opinion on the statutory financial statements as a whole. The supplemental schedules, which include the schedule of investment risks interrogatories and the summary investment schedule, are presented for purposes of additional analysis and are not required parts of the statutory financial statements. The effects on the supplemental schedules of the variances between the statutory basis of accounting and accounting principles generally accepted in the United States of America, although not reasonably determinable, are presumed to be material and pervasive. As a consequence, the supplemental schedules do not present fairly, in conformity with accounting principles generally accepted in the United States of America, such information of the Company as of December 31, 2022 and for the year ended. The supplemental schedules are the responsibility of management and were derived from and relate directly to the underlying accounting and other records used to prepare the statutory financial statements. The information has been subjected to the auditing procedures applied in the audits of the statutory financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the statutory financial statements or to the statutory financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the supplemental schedules are fairly stated in all material respects in relation to the statutory financial statements as a whole.


Crowe LLP

West Hartford, Connecticut
May 12, 2023

HOUSING AUTHORITY RISK RETENTION GROUP, INC.
STATUTORY STATEMENTS OF ADMITTED ASSETS, LIABILITIES AND CAPITAL AND SURPLUS
December 31, 2022 and 2021

	<u>2022</u>	<u>2021</u>
ADMITTED ASSETS		
Cash and invested assets		
Debt securities, at amortized cost or fair value	\$ 254,047,374	\$ 249,631,554
Equity securities, at fair value	40,260,272	45,768,089
Federal Home Loan Bank of Boston stock, at cost	195,000	219,300
Investment in affiliates and majority owned subsidiaries	59,758,970	61,197,237
Real estate occupied by the Company, net	10,447,153	10,946,999
Cash, cash equivalents and short-term investments	11,967,420	6,218,351
Total cash and invested assets	376,676,189	373,981,530
Investment income due and accrued	1,813,067	1,491,388
Premiums receivable	7,442,358	6,697,688
Reinsurance recoverable on paid losses	2,107	327,759
Funds held by or deposited with reinsured companies	400,000	400,000
EDP equipment, net	149,396	582,256
Due from affiliates	2,843,756	3,091,016
Deductible receivables	858,874	794,838
Other assets	227,828	2,582,296
Total admitted assets	<u>\$ 390,413,575</u>	<u>\$ 389,948,771</u>
LIABILITIES AND CAPITAL AND SURPLUS		
Unpaid losses and loss adjustment expenses	\$ 85,966,206	\$ 90,036,854
Taxes, licenses and fees	557,354	772,526
Borrowed money and interest	-	1,891,068
Unearned premiums	18,418,491	17,504,696
Reinsurance payable on paid losses	-	473,837
Advance premiums	184,368	237,483
Accrued dividends to policyholders	7,591,070	9,959,833
Ceded reinsurance premiums payable	1,027,126	794,955
Due to affiliates	167,901	547,072
Provision for reinsurance	-	22,129
Accrued expenses and other liabilities	6,152,955	5,602,918
Total liabilities	120,065,471	127,843,371
Capital and surplus		
Members' contributions	11,126,335	11,058,374
Unassigned funds	259,221,769	251,047,026
Total capital and surplus	270,348,104	262,105,400
Total liabilities and capital and surplus	<u>\$ 390,413,575</u>	<u>\$ 389,948,771</u>

The accompanying notes are an integral part of the statutory financial statements.

HOUSING AUTHORITY RISK RETENTION GROUP, INC.
STATUTORY STATEMENTS OF OPERATIONS
Years Ended December 31, 2022 and 2021

	<u>2022</u>	<u>2021</u>
Underwriting income		
Net premiums earned	\$ 42,132,593	\$ 39,832,679
Losses and expenses		
Net losses and loss adjustment expenses incurred	14,576,021	9,415,057
Other underwriting expenses incurred	<u>10,374,737</u>	<u>9,301,769</u>
Total losses and expenses	<u>24,950,758</u>	<u>18,716,826</u>
Net underwriting income	17,181,835	21,115,853
Investment income		
Net investment income earned	13,854,269	7,659,701
Net realized capital (losses) gains	<u>(5,987,707)</u>	<u>2,371,234</u>
Total investment gain	<u>7,866,562</u>	<u>10,030,935</u>
Other income	<u>110,523</u>	<u>71,971</u>
Income before policyholder dividends	25,158,920	31,218,759
Policyholder dividends	<u>(7,401,182)</u>	<u>(9,911,260)</u>
Net income	<u>\$ 17,757,738</u>	<u>\$ 21,307,499</u>

The accompanying notes are an integral part of the statutory financial statements.

HOUSING AUTHORITY RISK RETENTION GROUP, INC.
STATUTORY STATEMENTS OF CHANGES IN CAPITAL AND SURPLUS
Years Ended December 31, 2022 and 2021

	<u>2022</u>	<u>2021</u>
Capital and surplus, beginning of year	\$ 262,105,400	\$ 233,723,918
Net income	17,757,738	21,307,499
Net unrealized capital (losses) gains	(9,068,388)	6,601,226
Members' contributions	500	500
Member dividend withdrawals	(549,518)	(611,672)
Change in non-admitted assets	80,243	1,106,058
Change in provision for reinsurance	<u>22,129</u>	<u>(22,129)</u>
Capital and surplus, end of year	<u>\$ 270,348,104</u>	<u>\$ 262,105,400</u>

The accompanying notes are an integral part of the statutory financial statements.

HOUSING AUTHORITY RISK RETENTION GROUP, INC.
STATUTORY STATEMENTS OF CASH FLOWS
Years Ended December 31, 2022 and 2021

	<u>2022</u>	<u>2021</u>
Cash flows from operations		
Premiums collected, net of reinsurance	\$ 42,472,746	\$ 42,541,774
Net investment income	14,035,139	8,871,716
Miscellaneous income	110,523	71,971
Losses and loss related payments, net	(10,028,872)	(13,869,696)
Commission, expenses paid and aggregate write-ins for deductions	(18,619,809)	(17,194,638)
Dividends paid to policyholders	(9,769,945)	(2,447,477)
Net cash from operations	<u>18,199,782</u>	<u>17,973,650</u>
Cash flows from investments		
Proceeds from investments sold, matured and repaid	176,505,485	171,012,465
Cost of investments acquired	(188,390,574)	(192,888,463)
Cost of real estate acquired	(102,710)	(246,584)
Net cash used in investments	<u>(11,987,799)</u>	<u>(22,122,582)</u>
Cash flows from financing and miscellaneous sources		
Capital and paid in surplus	(549,018)	(611,172)
Borrowed funds	(1,891,068)	(1,607,482)
Other cash provided (used)	1,977,172	(469,808)
Net cash used in financing and miscellaneous sources	<u>(462,914)</u>	<u>(2,688,462)</u>
Change in cash, cash equivalents and short-term investments	5,749,069	(6,837,394)
Cash, cash equivalents and short-term investments, beginning of year	<u>6,218,351</u>	<u>13,055,745</u>
Cash, cash equivalents and short-term investments, end of year	<u><u>\$ 11,967,420</u></u>	<u><u>\$ 6,218,351</u></u>

The accompanying notes are an integral part of the statutory financial statements.

HOUSING AUTHORITY RISK RETENTION GROUP, INC.
NOTES TO THE STATUTORY FINANCIAL STATEMENTS
December 31, 2022 and 2021

NOTE 1 - GENERAL

Reporting Entity: Housing Authority Risk Retention Group, Inc. (the Company) was incorporated on March 20, 1987, under the laws of the State of Vermont. It is a risk retention group which was formed for the purpose of providing liability insurance coverage to member public housing authorities (PHAs) throughout the United States of America.

Concentrations: The Company provides liability insurance to member PHAs, which are regulated and funded by the U.S. Department of Housing and Urban Development. Certain changes in public policy and/or funding of member PHAs could have a significant impact on the operations of the Company.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation: The accompanying statutory financial statements are presented on the basis of accounting practices prescribed or permitted by the Vermont Department of Financial Regulation (the Department), which is a comprehensive basis of accounting other than accounting principles generally accepted in the United States of America (GAAP) as promulgated by Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC). The Department adopted the National Association of Insurance Commissioners' (NAIC) statutory accounting practices (SAP) as the basis of its statutory accounting practices.

Significant differences between SAP and GAAP as they apply to the Company are as follows:

Statements of Cash Flows - Cash and cash equivalents in the statutory statements of cash flows represent cash balances and investments with initial maturities of three months or less. Short-term investments in the statutory statements of cash flows represent investments with initial maturities of one year or less. Under GAAP, the corresponding caption of cash and cash equivalents includes cash balances and certain investments with maturities of three months or less from the date of purchase. In addition, under NAIC SAP the use of a direct method cash flow does not require a reconciliation of net income to cash flows from operating activities as required under GAAP.

Investments - Investments in debt securities are reported at amortized cost or market value, if lower, based on their NAIC rating; for GAAP, debt securities would be designated at purchase as held-to-maturity, trading, or available for sale under FASB ASC 320, "*Investments - Debt Securities*," or accounted for under FASB ASC 825, "*Financial Instruments*." For GAAP, held-to-maturity debt securities would be reported at amortized cost. For debt securities classified as trading, unrealized holding gains and losses would be reported in operations. For debt securities classified as available for sale, unrealized holding gains and losses would be reported as a component of equity as a component of accumulated other comprehensive income. Under the FASB ASC 825 election, all investments would be reported at fair value with unrealized holding gains and losses reported in operations. Under NAIC SAP, investments in equity securities are reported at fair value with changes in fair value recognized in capital and surplus. Under GAAP, in accordance with FASB ASC 321, "*Investments in Equity Securities*", investments in equity securities are required to be reported at fair value with changes in fair value recognized in operations and as such, other-than-temporary impairments (OTTI) are not recorded. Under NAIC SAP, equities are assessed for declines in value that are other-than-temporary and are reported as realized capital losses in the statutory statements of operations.

(Continued)

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Investments in Affiliates - Under GAAP, the Company records its investments in affiliates under the equity method of accounting in accordance with FASB ASC 323, "*Investments - Equity Method and Joint Ventures*", and records its proportionate share of earnings within investment income on the statements of operations, whereas NAIC SAP requires these changes to be reported as unrealized gains or losses through surplus. Dividends for GAAP are recorded as a reduction of the investment value, whereas NAIC SAP records dividends as a component of investment income in the statutory statements of operations.

Majority Owned Subsidiaries - GAAP requires investments in majority owned subsidiaries to be consolidated within the financial statements of the Company owning the interest, while NAIC SAP presents these values as an investment on a single line within the statutory statements of admitted assets, liabilities and capital and surplus. NAIC SAP requires changes in the Company's proportionate share of earnings to be reported as unrealized gains or losses through surplus.

Policy Acquisition Costs - For NAIC SAP, the costs of acquiring and renewing business are expensed when incurred. Under GAAP, such costs related to the successful placement of business, to the extent recoverable, would be deferred and amortized over the effective period of the related insurance policy.

Non-Admitted Assets - Certain assets designated as "non-admitted," principally premiums receivable over 90 days old, furniture and equipment, prepaid expenses, EDP equipment in excess of three percent of surplus and other assets not specifically identified as an admitted asset within the NAIC Accounting Practices and Procedures Manual are excluded from the accompanying statutory statements of admitted assets, liabilities and capital and surplus and are charged directly to capital and surplus. Under GAAP, such assets are included in the balance sheets, net of any valuation allowance.

Unpaid Losses, Loss Adjustment Expenses and Reinsurance Recoverables - For GAAP reporting purposes, these amounts are presented on a gross basis rather than being presented net of related reinsurance recoverables, as required by NAIC SAP.

Provision for Reinsurance - Under GAAP, reinsurance recoverables would be evaluated for collectability. Under NAIC SAP, a liability must be established with a corresponding reduction in surplus based upon specific formulas required by Schedule F of the Annual Statement.

Ceded Premium - GAAP requires that the unexpired portion of reinsurance premiums be reported on a gross basis, whereas NAIC SAP requires these unexpired reinsurance premiums to be netted against unearned premium.

Advance Premium - GAAP allows for premium that has been billed but is not yet effective to be reported as a receivable on the balance sheets with a corresponding liability. NAIC SAP requires that premium collected before year end be reported as advance premium and for all uncollected advance premium to be netted against the corresponding premium receivable.

(Continued)

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Income Tax Contingencies - Under Statement of Statutory Accounting Principle (SSAP) No. 101, "Income Taxes, A Replacement of SSAP No. 10R and SSAP No. 10," federal income tax contingencies are established pursuant to the same "more likely than not" recognition standard as GAAP. There is the same assumption that the reporting entity will be examined by a tax authority that has full knowledge of all relevant facts. For those tax positions with a probability of loss that is greater than the "more likely than not" level, a "best estimate" of the tax contingency is performed, as opposed to the probability analysis under GAAP. If the "best estimate" results in a tax loss contingency that is greater than 50 percent of the tax benefit originally recognized, the tax loss contingency recognized is equal to 100 percent. Unlike GAAP, tax loss contingencies associated with temporary differences are required to be grossed-up only when a triggering event occurs. Grossed up tax loss contingencies associated with temporary differences would be subject to an admissibility test. Under statutory accounting, interest and penalties related to federal income tax are included in income taxes only. State tax contingencies are recognized to the extent that it is estimable and probable in accordance with SSAP No. 5R, "Liabilities, Contingencies and Impairments of Assets - Revised."

Comprehensive Income - Comprehensive income and its components are not presented in the statutory financial statements.

The effects of the foregoing variances from GAAP on the accompanying statutory financial statements have not been determined, but are presumed to be material.

Cash, Cash Equivalents and Short-term Investments: For statutory financial statement purposes, the Company considers cash to be cash on hand and cash on deposit. Cash equivalents consist of money market instruments. Short-term investments include investments with initial maturities of one year or less at date of purchase and are valued in accordance with the Purposes and Procedures Manual prepared by the NAIC Securities Valuation Office (SVO).

The Federal Deposit Insurance Corporation (FDIC) insures cash balances up to \$250,000 per depositor, per bank. Amounts in excess of the FDIC limit are uninsured. It is the Company's policy to monitor the financial strength of the banks that hold its deposits on an ongoing basis. During the normal course of business, the Company may maintain cash balances in excess of the FDIC insurance limit.

Investments: Debt securities are valued and reported in accordance with SSAP No. 26, "Bonds, Excluding Loan-backed and Structured Securities" and SSAP No. 43R, "Loan-backed and Structured Securities-Revised" under the guidance provided by the Purposes and Procedures Manual prepared by the SVO. Investment grade debt securities are stated at amortized cost. Non-investment grade debt securities with NAIC designations of three through six are reported at the lower of amortized cost or fair value. Within the mortgage-backed securities portfolio, the Company invests in commercial mortgage obligations and mortgage-backed security pools, which include both residential and commercial mortgages. Each security carries a varying degree of prepayment and interest risk, which can impact the fair value and the ultimate amount of investment income earned. Acceleration or deceleration of prepayments of the underlying mortgages can be caused by interest rate changes. Assumptions for collateralized mortgage obligations are reviewed annually. The amortized cost of debt securities are adjusted for amortization of premiums and accretion of discounts using the scientific interest method. Such amortization and accretion are included in investment income.

Equity securities and mutual funds are accounted for under SSAP No. 30, "Unaffiliated Common Stock," and are carried at fair value, and changes in net unrealized (losses) gains are reported within capital and surplus.

(Continued)

HOUSING AUTHORITY RISK RETENTION GROUP, INC.
NOTES TO THE STATUTORY FINANCIAL STATEMENTS
December 31, 2022 and 2021

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Investment income is recorded when earned. Realized investment gains and losses, determined on a specific identification basis, are included in investment income.

In June 1995, the Company and Housing Authority Property Insurance, A Mutual Company (HAPI) jointly formed Housing Investment Group, Inc. (HIG) to serve as a for-profit company to govern the related businesses to which the Company and HAPI have an ownership interest. The Company's ownership interest is 50% as of December 31, 2022 and 2021. No contributions were made during 2022 or 2021 to HIG. During 2022, the Company received a dividend payment from HIG of \$5,000,000. There were no dividends declared or paid by HIG during 2021.

In January 2001, HAPI formed Housing Enterprise Insurance Company, Inc. (HEIC), a licensed domestic stock insurance company domiciled in the State of Vermont. In 2003, the Company became an owner by purchasing shares of stock and contributing surplus to HEIC. Currently, the Company owns 1,300 shares of voting common stock and HAPI owns 700 shares of voting common stock. No contributions were made during 2022 and 2021. As of December 31, 2022 and 2021, the Company owns 65% of HEIC.

In December 2013, the Company and HAPI jointly formed Housing Specialty Insurance Company, Inc. (HSIC), a licensed domestic stock insurance company domiciled in the State of Vermont, which was formed to provide surplus lines coverages to specific risks. The Company and HAPI each own 100 shares of voting common stock. No contributions were made during 2022 or 2021 to HSIC. The Company owns 50% of HSIC as of December 31, 2022 and 2021.

In July 2015, the Company formed Innovative Housing Insurance Company, Inc. (IHIC), a Vermont captive insurance company, to provide insurance and reinsurance coverage for various types of risks of a single insured entity, Housing Alliance Group, LLC (HAGL), which is a wholly-owned subsidiary of HIG, who works with public housing authorities throughout the United States. The Company owns 50 shares of no par, \$10,000 stated value common stock in IHIC. The Company made no contributions to IHIC during 2022 and 2021. HARRG has a 100% ownership interest in IHIC.

Investments in HIG, HEIC, HSIC, and IHIC are accounted for in accordance with SSAP No. 97, *"Investments in Subsidiary, Controlled and Affiliated Entities"* and recorded based on underlying statutory equity and adjusted for the NAIC SAP basis of accounting where necessary based on the provisions of SSAP No. 97.

Federal Home Loan Bank of Boston Stock: The Company, which is a member of the Federal Home Loan Bank, is required to maintain an investment in capital stock of the Federal Home Loan Bank of Boston (FHLBB). Based on redemption provisions of the FHLBB, the fair value of the stock is not readily determinable and is carried at cost. At its discretion, the FHLBB may declare dividends on the stock. The Company reviews for impairment based on the ultimate recoverability of the cost basis in the FHLBB stock. As of December 31, 2022 and 2021, no impairment has been recognized.

(Continued)

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Other-Than-Temporary Impairments on Investments: The Company regularly reviews its investment portfolio for factors that may indicate that a decline in fair value of an investment is other-than-temporary. Some factors considered in evaluating whether or not a decline in fair value is other-than-temporary include the Company's ability and intent to retain the investment for a period of time sufficient to allow for a recovery in value, the Company's intent to sell the investment at the reporting date, and the financial condition and prospects of the issuer. The Company recognizes other-than-temporary impairments (OTTI) on bonds not backed by loans when it is either probable that the Company will not collect all amounts due according to the contractual terms of the bond in effect at the date of acquisition or when the Company has made a decision to sell the bond prior to its maturity at an amount below its amortized cost. When an OTTI is recognized, the bond is written down to fair value and the amount of the write down is recorded as a realized capital loss in the statutory statements of operations.

For loan-backed securities, OTTI are recognized when the fair value is less than the amortized cost basis and the Company has the intent to sell or lacks the intent and ability to retain the investment until recovery. When an OTTI is recognized because the Company has the intent to sell or lacks the intent and ability to retain the investment until recovery, the amortized cost basis of the loan-backed security is written down to the fair value and the amount of the write-down is recorded as a realized capital loss.

If the Company does not have the intent to sell and has the intent and ability to retain the investment until recovery, OTTI are recognized when the present value of future cash flows discounted at the security's effective interest rate is less than the amortized cost basis as of the balance sheet date. When an OTTI is recognized the loan-backed security is written down to the discounted estimated future cash flows and is recorded as a realized capital loss.

The Company recognizes OTTI of equities for declines in value that are other-than-temporary and reports those adjustments as realized capital losses in the statutory statements of operations. The Company recognized no OTTI losses during 2022 or 2021.

Property and EDP Equipment: Real estate occupied by the Company (excluding land of \$2,580,836 in 2022 and 2021) and Electronic Data Processing (EDP) equipment are depreciated over the estimated useful lives of the assets which range from 2 to 31 years. Depreciation is computed using the straight-line method for all fixed assets.

Unpaid Losses and Loss Adjustment Expense Reserves: Unpaid losses and loss adjustment expense reserves net of the related reinsurance recoverables represent estimated provisions for both reported and unreported claims incurred and related expenses. In determining unpaid losses and loss adjustment expense reserves and reinsurance recoverables, the Company annually reviews its overall position, its reserving techniques and its reinsurance, and utilizes the findings of an independent consulting actuary. These reserves and recoverables represent the estimated ultimate cost of all incurred losses and loss adjustment expenses including related recoverables less amounts paid. Since the reserves are based upon estimates, the ultimate liability or asset may be more or less than such estimates. Such changes may be material and could occur in a future period. As these adjustments become necessary, such adjustments are reflected in current operations.

Revenue Recognition: Premiums are recognized as revenue on a pro rata basis over the policy term. The portion of premiums that will be earned in the future is deferred and reported as unearned premiums.

Advance Premium: Premiums which have been billed and collected but are not yet effective before year end are reported as advance premiums on the statutory statements of admitted assets, liabilities and capital and surplus.

(Continued)

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Premium Deficiency: The Company recognizes premium deficiencies when there is a probable loss on an insurance contract. Premium deficiencies are recognized if the sum of expected losses and loss adjustment expenses, expected dividends to policyholders and maintenance costs exceed unearned premiums and anticipated investment income. No premium deficiencies have been recognized in 2022 and 2021.

Loss Contingencies: Loss contingencies, including claims and legal actions arising in the ordinary course of business, are recorded as liabilities when the likelihood of loss is probable, and an amount or range of loss can be reasonably estimated. As of December 31, 2022, there were no contingent liabilities. As of December 31, 2021, the Company recorded \$81,688 in contingent liabilities.

Reinsurance: In the normal course of business, the Company seeks to reduce its loss exposure by reinsuring certain levels of risk with reinsurers. Reinsurance is accounted for in accordance with SSAP No. 62R, "*Property and Casualty Reinsurance*." Premiums ceded are expensed over the period of reinsurance protection provided. Anticipated reinsurance recoverables under these contracts are netted against unpaid losses and loss adjustment expenses.

Income Taxes: The Company has received a determination letter from the Internal Revenue Service indicating that the Company qualifies under the provisions of Section 115 of the Internal Revenue Code and is exempt from federal income taxes.

Income Tax Contingencies: Federal and foreign income tax contingencies are established pursuant to SSAP No. 5R with some modifications. The term probable under SSAP No. 5R is replaced by the term "more likely than not" for federal and foreign income tax contingencies only; it shall be assumed that the reporting entity will be examined by the tax authority that has full knowledge of all relevant information; if the estimated tax loss contingency is greater than 50 percent of the tax benefit originally recognized, the tax loss contingency reported shall be equal to 100 percent of the original tax benefit recognized; and if a tax loss contingency is grossed up for a temporary item due to a triggering event, the deferred tax asset would be subject to the admissibility test under SSAP No. 101. State tax contingencies are recognized to the extent that it can be estimated and is probable in accordance with SSAP No. 5R.

Interest and penalties related to foreign or federal income tax positions are included in income taxes.

The Company did not record any income tax contingencies or interest and penalties related to any income tax contingencies as of December 31, 2022 and 2021. The Company does not believe it is reasonably possible that the total liability for income tax contingencies would materially change in the next twelve months.

Use of Estimates: The preparation of the statutory financial statements in conformity with NAIC SAP requires the use of management's estimates and assumptions that affect the reported amounts of admitted assets, liabilities, capital and surplus, revenues and expenses, at and during the reported period, along with the disclosure of contingent assets and liabilities at the date of the statutory financial statements. Actual results could differ from those estimates.

Subsequent Events: Subsequent events have been evaluated through May 12, 2023, which is the date the statutory financial statements were available to be issued.

(Continued)

HOUSING AUTHORITY RISK RETENTION GROUP, INC.
NOTES TO THE STATUTORY FINANCIAL STATEMENTS
December 31, 2022 and 2021

NOTE 3 - INVESTMENTS

Investments, carried at amortized cost and fair value, as of December 31, 2022, are as follows:

	Cost or Amortized <u>Cost</u>	Gross Unrealized <u>Gains</u>	Gross Unrealized <u>Losses</u>	<u>Fair Value</u>
Debt securities, at amortized cost				
U.S. government	\$ 39,532,273	\$ 359,070	\$ (1,585,425)	\$ 38,305,918
U.S. political subdivisions of states, territories and possessions, guaranteed	4,404,827	395,385	(18,986)	4,781,226
U.S. special revenue and special assessment obligations	36,479,607	214,236	(3,530,289)	33,163,554
Industrial and miscellaneous	156,625,260	495,149	(11,206,306)	145,914,103
Hybrid securities	5,934,047	14,025	(810,449)	5,137,623
Other invested assets	<u>2,458,438</u>	<u>-</u>	<u>(414,393)</u>	<u>2,044,045</u>
Total debt securities, at amortized cost	245,434,452	1,477,865	(17,565,848)	229,346,469
Debt securities, at fair value				
Industrial and miscellaneous	9,125,369	-	(1,070,447)	8,054,922
Hybrid securities	<u>620,000</u>	<u>-</u>	<u>(62,000)</u>	<u>558,000</u>
Total debt securities, at fair value	9,745,369	-	(1,132,447)	8,612,922
Equity securities, at fair value				
Mutual funds	<u>32,773,499</u>	<u>8,757,484</u>	<u>(1,270,711)</u>	<u>40,260,272</u>
 Total	 <u><u>\$ 287,953,320</u></u>	 <u><u>\$ 10,235,349</u></u>	 <u><u>\$ (19,969,006)</u></u>	 <u><u>\$ 278,219,663</u></u>

(Continued)

HOUSING AUTHORITY RISK RETENTION GROUP, INC.
NOTES TO THE STATUTORY FINANCIAL STATEMENTS
December 31, 2022 and 2021

NOTE 3 - INVESTMENTS (Continued)

Investments, carried at amortized cost and fair value, as of December 31, 2021, were as follows:

	Cost or Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
Debt securities, at amortized cost				
U.S. government	\$ 61,702,101	\$ 600,561	\$ (343,346)	\$ 61,959,316
All other governments	763,269	104,834	-	868,103
U.S. states, territories and possessions	4,450,582	1,589,630	-	6,040,212
U.S. special revenue and special assessment obligations	27,175,698	808,125	(188,827)	27,794,996
Industrial and miscellaneous	147,673,549	4,703,794	(461,150)	151,916,193
Hybrid securities	6,565,352	420,398	(1,644)	6,984,106
Other invested assets	<u>1,178,814</u>	<u>252,222</u>	<u>-</u>	<u>1,431,036</u>
Total debt securities, at amortized cost	249,509,365	8,479,564	(994,967)	256,993,962
Debt securities, at fair value				
Industrial and miscellaneous	<u>127,010</u>	-	(4,821)	<u>122,189</u>
Total debt securities, at fair value	127,010	-	(4,821)	122,189
Equity securities, at fair value				
Mutual funds	<u>31,672,274</u>	<u>14,095,815</u>	<u>-</u>	<u>45,768,089</u>
Total	<u>\$ 281,308,649</u>	<u>\$ 22,575,379</u>	<u>\$ (999,788)</u>	<u>\$ 302,884,240</u>

As of December 31, 2022 and 2021, the Company held \$195,000 and \$219,300, respectively, of FHLBB stock which is carried at cost as further described in Note 2.

As of December 31, 2022 and 2021, the Company pledged securities to FHLBB with an amortized cost of \$7,299,194 and \$7,293,895, respectively, that supported the outstanding collateralized borrowings as of December 31, 2021, as further described in Note 7.

(Continued)

HOUSING AUTHORITY RISK RETENTION GROUP, INC.
NOTES TO THE STATUTORY FINANCIAL STATEMENTS
December 31, 2022 and 2021

NOTE 3 - INVESTMENTS (Continued)

The amortized cost and fair value of debt securities are shown by contractual maturity as of December 31, 2022. Expected maturities will differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

	Amortized <u>Cost</u>	Fair <u>Value</u>
Due to mature		
One year or less	\$ 8,606,437	\$ 8,580,945
After one year through five years	52,526,165	49,609,920
After five years through ten years	82,049,515	76,239,281
After ten years	35,947,894	32,541,448
Residential mortgage-backed securities	32,243,826	30,425,270
Commercial mortgage-backed securities	29,303,783	26,816,622
Collateralized debt obligations	<u>14,502,201</u>	<u>13,745,905</u>
Total debt securities	<u>\$ 255,179,821</u>	<u>\$ 237,959,391</u>

Proceeds from sales of securities amounted to \$149,528,632 and \$138,864,956 in 2022 and 2021, respectively. Gross realized gains of \$781,902 and \$2,996,650, and gross realized losses of \$6,769,690 and \$625,378 were realized on those sales during 2022 and 2021, respectively.

The Company holds 540 securities that are in an unrealized loss position as of December 31, 2022, of which 156 of these securities have been in an unrealized loss position for twelve months or greater. The following table shows the investments' gross unrealized losses and fair value, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position, as of December 31, 2022:

	<u>Less than 12 Months</u>		<u>12 Months or Greater</u>	
	<u>Fair Value</u>	<u>Unrealized Loss</u>	<u>Fair Value</u>	<u>Unrealized Loss</u>
Debt securities				
U.S. government	\$ 20,896,950	\$ (1,128,233)	\$ 2,569,352	\$ (457,192)
U.S. political subdivisions of states, territories and possessions, guaranteed	224,615	(18,986)	-	-
U.S. special revenue and special assessment obligations	19,798,743	(1,483,880)	8,214,082	(2,046,409)
Industrial and miscellaneous	96,330,086	(6,526,246)	45,595,287	(5,750,507)
Hybrid securities	4,758,558	(752,625)	600,040	(119,824)
Other invested assets	<u>1,004,705</u>	<u>(173,731)</u>	<u>1,039,338</u>	<u>(240,662)</u>
Total debt securities	143,013,657	(10,083,701)	58,018,099	(8,614,594)
Equity securities				
Mutual funds	<u>1,300,964</u>	<u>(100,016)</u>	<u>5,489,387</u>	<u>(1,170,695)</u>
Total	<u>\$ 144,314,621</u>	<u>\$ (10,183,717)</u>	<u>\$ 63,507,486</u>	<u>\$ (9,785,289)</u>

(Continued)

HOUSING AUTHORITY RISK RETENTION GROUP, INC.
NOTES TO THE STATUTORY FINANCIAL STATEMENTS
December 31, 2022 and 2021

NOTE 3 - INVESTMENTS (Continued)

The Company held 133 securities that were in an unrealized loss position as of December 31, 2021, of which 23 of these securities had been in an unrealized loss position for twelve months or greater. The following table shows the investments' gross unrealized losses and fair value, aggregated by investment category and length of time that individual securities had been in a continuous unrealized loss position, as of December 31, 2021:

	<u>Less than 12 Months</u>		<u>12 Months or Greater</u>	
	<u>Fair Value</u>	<u>Unrealized Loss</u>	<u>Fair Value</u>	<u>Unrealized Loss</u>
Debt securities				
U.S. government	\$ 40,128,641	\$ (343,252)	\$ 1,973	\$ (94)
U.S. special revenue and special assessment obligations	8,363,121	(150,635)	1,042,076	(38,192)
Industrial and miscellaneous	36,539,096	(350,321)	8,171,376	(115,650)
Hybrid securities	<u>728,215</u>	<u>(1,644)</u>	<u>-</u>	<u>-</u>
Total	<u>\$ 85,759,073</u>	<u>\$ (845,852)</u>	<u>\$ 9,215,425</u>	<u>\$ (153,936)</u>

NOTE 4 - FAIR VALUE MEASUREMENTS

The Company measures fair value in accordance with SSAP No. 100, "*Fair Value Measurement*," which defines fair value, establishes a framework for measuring fair value and enhances disclosures about fair value measurements. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurements) and the lowest priority to unobservable inputs (level 3 measurements).

The three levels of the fair value hierarchy under SSAP No. 100 are described as follows:

Level 1 - Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Company has the ability to access at the measurement date.

Level 2 - Inputs to the valuation methodology include: (i) Quoted prices for similar assets or liabilities in active markets; (ii) Quoted prices for identical or similar assets or liabilities in inactive markets; (iii) Inputs other than quoted prices that are observable for the asset or liability; or (iv) Inputs that are derived principally from or corroborated by observable market data by correlation or other means.

Level 3 - Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The asset's fair value measurement level, within the fair value hierarchy, is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

The following is a description of the valuation methodologies used to measure financial instruments at fair value. The same methodologies were used as of December 31, 2022 and 2021.

(Continued)

HOUSING AUTHORITY RISK RETENTION GROUP, INC.
NOTES TO THE STATUTORY FINANCIAL STATEMENTS
December 31, 2022 and 2021

NOTE 4 - FAIR VALUE MEASUREMENTS (Continued)

The Company's valuation techniques used to measure the fair value of investments including money market funds and mutual funds were derived from quoted prices in active markets for identical assets (level 1). The valuation techniques used to measure the fair value of all other financial instruments, all of which have counterparties with high credit ratings, were valued based on quoted market prices for either identical or similar instruments or model driven valuations using significant inputs derived from or corroborated by observable market data.

The following table presents the financial instruments, measured at fair value, by valuation hierarchy, as well as the carrying value of those instruments in the statutory statements of admitted assets, liabilities and capital and surplus as of December 31, 2022:

	Admitted Assets	Fair Value			
		Level 1	Level 2	Level 3	Total
Financial instruments (carried at fair value)					
Money market funds	\$ 1,504,087	\$ 1,504,087	\$ -	\$ -	\$ 1,504,087
Debt securities	8,612,922	-	8,612,922	-	8,612,922
Mutual funds	40,260,272	40,260,272	-	-	40,260,272
Total	50,377,281	41,764,359	8,612,922	-	50,377,281
Financial instruments (carried at amortized cost)					
Debt securities	245,434,452	-	229,346,469	-	229,346,469
Total	245,434,452	-	229,346,469	-	229,346,469
Total	<u>\$ 295,811,733</u>	<u>\$ 41,764,359</u>	<u>\$ 237,959,391</u>	<u>\$ -</u>	<u>\$ 279,723,750</u>

(Continued)

HOUSING AUTHORITY RISK RETENTION GROUP, INC.
NOTES TO THE STATUTORY FINANCIAL STATEMENTS
December 31, 2022 and 2021

NOTE 4 - FAIR VALUE MEASUREMENTS (Continued)

The following table presents the financial instruments, measured at fair value, by valuation hierarchy, as well as the carrying value of those instruments in the statutory statements of admitted assets, liabilities and capital and surplus as of December 31, 2021:

	Admitted Assets	Fair Value			
		Level 1	Level 2	Level 3	Total
Financial instruments (carried at fair value)					
Money market funds	\$ 1,449,311	\$ 1,449,311	\$ -	\$ -	\$ 1,449,311
Debt securities	122,189	-	122,189	-	122,189
Mutual funds	45,768,089	45,768,089	-	-	45,768,089
Total	47,339,589	47,217,400	122,189	-	47,339,589
Financial instruments (carried at amortized cost)					
Debt securities	249,509,365	-	256,993,962	-	256,993,962
Total	249,509,365	-	256,993,962	-	256,993,962
Total	\$ 296,848,954	\$ 47,217,400	\$ 257,116,151	\$ -	\$ 304,333,551

The fair values of the Company's level 2 investments are determined by management after considering prices received from third party services.

A description of inputs used in the Company's level 2 measurements are listed below:

U.S. treasury and government agencies: Primary inputs include observations of credit default swap curves related to the issuer and political events.

State and political subdivisions and special revenue and special assessment obligations: Primary inputs include Municipal Securities Rulemaking Board reported trades and material event notices, and issuer financial statements.

Corporate bonds: Primary inputs include observations of credit default swap curves related to the issuer.

Collateralized debt obligations, residential and commercial mortgage-backed securities: Primary inputs include monthly payment information, collateral performance, which varies by vintage year and includes delinquency rates, collateral valuation loss severity rates, collateral refinancing assumptions, credit default swap indices and, for collateralized debt obligation and residential mortgage-backed securities, estimated prepayment rates.

As of December 31, 2022 and 2021, the Company held no level 3 investments.

(Continued)

NOTE 5 - INSURANCE ACTIVITY

The Company provides liability insurance coverage to member PHAs throughout the United States. Coverage provided includes general liability, auto liability, law enforcement liability, public officials errors and omissions liability and employment practices liability. Coverage for mold and lead paint liability are also provided on a claims made basis. The principle coverages provided by the Company are summarized as follows:

General Liability - Provides protection for bodily injury claims filed against a housing authority on an occurrence basis including personal injury, advertising injury, blanket contractual injury, fire legal liability and youth sports athletic liability. As of December 31, 2022 and 2021, coverage is provided up to \$20,000,000, with the first \$1,000,000 of loss retained by the Company plus a pro rata share of loss adjustment expenses. Losses in excess of \$1,000,000 are reinsured as discussed within.

Auto Liability - Provides direct and assumed basis occurrence based primary coverage of \$500,000 including both bodily injury and property damage liability, including non-owned and hired automobile liability protection, plus a pro rata share of loss adjustment expenses. Coverage also includes injury expenses caused by uninsured or underinsured motorists. Excess coverage of up to \$1,000,000 is also available in conjunction with the primary coverage or in conjunction with general liability coverage to supplement auto coverage held with another insurer.

Law Enforcement Liability - Provides protection for claims filed against a housing authority on a claims made basis for actual or alleged wrongful acts by contracted or employed security officers, police or tenant patrols plus a pro rata share of loss adjustment expenses. Coverage is only sold in conjunction with general liability insurance with coverage up to \$1,000,000.

Public Officials Errors and Omissions Liability - Provides coverage on a claims made basis to PHA board members, officers, and key employees for claims or suits resulting from negligent acts in the course of duty plus a pro rata share of loss adjustment expenses. Coverage is only sold in conjunction with general liability insurance with coverage up to \$1,000,000.

Employment Practices Liability - Provides added protection for employment practices related claims not covered by the basic public officials errors and omissions policy. Coverage provides, on a claims made basis, protection in the event of actual or alleged wrongful acts stemming from personnel selection and discharge plus a pro rata share of loss adjustment expenses. Coverage excludes bodily injury and loss of wages and is only sold in conjunction with public officials' errors and omissions liability coverage. Coverage is provided up to \$5,000,000 with the first \$1,000,000 of loss retained by the Company plus a pro rata share of loss adjustment expenses. Losses in excess of \$1,000,000 are reinsured as discussed within.

Terrorism - All the Company's policies cover certified terrorism losses (unless coverage is declined by the policyholder) as defined under the Terrorism Risk Insurance Act of 2002 (TRIA) and the subsequent reauthorizations. The Terrorism Risk Insurance Program is a Federal program administered by the Department of the Treasury authorized through December 31, 2027, that provides for a system of shared public and private compensation for certain insured losses resulting from certified acts of terrorism.

In order for a loss to be covered under the program (subject losses), the loss must meet certain aggregate industry loss minimums and must be the result of an event that is certified as an act of terrorism. The annual aggregate industry loss minimum under the program is \$200,000,000 for 2022 and 2021. Under the program, a participating insurer, in exchange for making terrorism insurance available, is entitled to be reimbursed by the Federal Government for 80% of subject losses in 2022 and 2021, after an insurer deductible, subject to an annual cap. This reimbursement percentage will remain at 80% through December 31, 2027.

(Continued)

NOTE 5 - INSURANCE ACTIVITY (Continued)

The deductible for any calendar year is equal to 20% of the insurer's direct earned premiums for covered lines for the preceding calendar year. The annual cap limits the amount of aggregate subject losses for all participating insurers to \$100 billion. Once subject losses have reached the \$100 billion aggregate during a program year, participating insurers will not be liable under the program for additional covered terrorism losses for that program year.

The Company, HAPI, HEIC, and HSIC (collectively called the Companies) entered into a reinsurance agreement, which provides reinsurance protection to the Companies for all insured losses resulting from acts of terrorism or sabotage (whether a certified act or not), for all direct business written by the Companies. With respect to terrorism not involving nuclear, chemical, or biological release the agreement provides reinsurance for all losses and loss adjustment expenses in excess of \$2,000,000 up to an aggregate limit of \$60,000,000 per loss occurrence. With respect to business interruption and extra expense losses arising from nuclear, chemical or biological terrorism the agreement provides reinsurance for all losses and loss adjustment expenses in excess of \$250,000 up to an aggregate limit of \$5,000,000 per loss occurrence. If a loss occurrence involves more than one of the Companies, the limits and retentions mentioned above will be divided between each of the Companies in the proportion of their individual losses to the total loss sustained by the Companies.

Effective July 1, 2022 and 2021, the Company obtained reinsurance coverage with various subscribing reinsurers, which provides for \$4,000,000 of coverage in excess of the Company's \$1,000,000 retention with a \$2,000,000 aggregate deductible relating to general liability, public officials liability and employment practice liability. In addition, effective July 1, 2022 and 2021, the Company obtained reinsurance coverage with various subscribing reinsurers, which provides for \$10,000,000 of coverage in excess of \$5,000,000 relating to general liability, public officials liability and employment practice liability. Limits written above \$15,000,000 are reinsured on a facultative basis.

Reinsurance contracts do not discharge the primary liability of the Company as insurer of those risks reinsured. The failure of the reinsurer to honor its obligations could result in significant losses to the Company.

The Company evaluates the financial condition of potential reinsurers, and continually monitors the financial condition of present reinsurers. All rated reinsurers have an A.M. Best rating of A or better.

Additionally, the Company evaluates current and prospective reinsurers as to concentrations of credit risk arising from similar activities or economic characteristics in order to minimize exposure to significant losses resulting from reinsurer insolvencies. There can be no assurance that reinsurance will continue to be available to the Company to the same extent, and at the same cost, as it has in the past. The Company may choose in the future to reevaluate the use of reinsurance to increase or decrease the amounts of risk it cedes to reinsurers.

(Continued)

HOUSING AUTHORITY RISK RETENTION GROUP, INC.
NOTES TO THE STATUTORY FINANCIAL STATEMENTS
December 31, 2022 and 2021

NOTE 5 - INSURANCE ACTIVITY (Continued)

Premiums written, assumed and ceded for the years ended December 31, 2022 and 2021, are summarized as follows:

	<u>Premiums Written</u>		<u>Premiums Earned</u>	
	<u>2022</u>	<u>2021</u>	<u>2022</u>	<u>2021</u>
Direct premiums	\$ 43,399,943	\$ 42,899,444	\$ 42,789,395	\$ 40,738,066
Assumed premiums	4,731,193	3,392,434	4,145,871	3,187,982
Ceded premiums	<u>(5,084,748)</u>	<u>(4,389,785)</u>	<u>(4,802,673)</u>	<u>(4,093,369)</u>
Net premiums	<u>\$ 43,046,388</u>	<u>\$ 41,902,093</u>	<u>\$ 42,132,593</u>	<u>\$ 39,832,679</u>

A reconciliation of changes in unpaid losses and loss adjustment expenses as of and for the years ended December 31, 2022 and 2021, are summarized as follows:

	<u>2022</u>	<u>2021</u>
Balance at beginning of year	\$ 90,036,854	\$ 102,932,585
Incurring related to		
Current year	32,127,422	31,444,571
Prior years	<u>(17,551,401)</u>	<u>(22,029,514)</u>
Total incurred	14,576,021	9,415,057
Paid related to		
Current year	(2,982,422)	(2,676,402)
Prior years	<u>(15,664,247)</u>	<u>(19,634,386)</u>
Total paid	<u>(18,646,669)</u>	<u>(22,310,788)</u>
Balance at end of year	<u>\$ 85,966,206</u>	<u>\$ 90,036,854</u>

As a result of changes in estimates of insured events in prior years, the provision for losses and loss adjustment expenses decreased by \$17,551,401 and \$22,029,514 in 2022 and 2021, respectively. The development during 2022 relates primarily to favorable development on HARRG's retained liability book of business for accident years 2016 through 2018 and 2020 through 2021. The development during 2021 relates primarily to favorable development on HARRG's retained liability book of business for accident years 2016 through 2020.

The Company recorded net reinsurance activity of \$3,516,107 and \$1,078,893 in 2022 and 2021, respectively, which is reflected as a decrease in net losses and loss adjustment expenses incurred in the statutory statements of operations.

(Continued)

HOUSING AUTHORITY RISK RETENTION GROUP, INC.
NOTES TO THE STATUTORY FINANCIAL STATEMENTS
December 31, 2022 and 2021

NOTE 6 - PROPERTY AND EQUIPMENT

The cost, accumulated depreciation, and net book value of the Company's property and EDP equipment are as follows:

	<u>2022</u>	<u>2021</u>
Land	\$ 2,580,836	\$ 2,580,836
Building	15,163,888	15,072,057
Furniture and equipment	1,922,003	1,786,726
	<u>19,666,727</u>	<u>19,439,619</u>
Less: accumulated depreciation	(9,014,284)	(8,370,853)
	<u>10,652,443</u>	<u>11,068,766</u>
Non-admitted assets	(205,290)	(121,767)
	<u><u>\$ 10,447,153</u></u>	<u><u>\$ 10,946,999</u></u>
Total		
EDP equipment	\$ 3,971,476	\$ 3,929,636
EDP software	1,552,913	2,866,523
	<u>5,524,389</u>	<u>6,796,159</u>
Less: accumulated depreciation	(5,374,993)	(6,213,903)
	<u><u>\$ 149,396</u></u>	<u><u>\$ 582,256</u></u>
Total		

Depreciation expense for the years ended December 31, 2022 and 2021 amounted to \$1,052,038 and \$1,313,378, respectively. Depreciation expense of \$749,787 and \$1,065,675 was allocated to affiliated entities per the management services agreement, as disclosed in Note 8, in 2022 and 2021, respectively.

NOTE 7 - BORROWED MONEY

On April 26, 2018, the Company entered into a term loan with FHLBB in the amount of \$6,350,000. The five year term loan had an interest rate of 2.78% annually and was scheduled to mature on May 1, 2023. In July 2022, the term loan was paid in full. As of December 31, 2021, the term loan had an outstanding balance of \$1,891,068. FHLBB borrowings are collateralized by U.S. Treasury securities, the fair value of which must be maintained at certain specific levels relative to outstanding borrowings. As of December 31, 2022 and 2021, the Company had pledged assets with a fair value of \$7,280,217 and \$7,425,469, respectively.

Interest expense related to the FHLBB term loans was \$26,454 and \$73,115 for the years ended December 31, 2022 and 2021, respectively, and is included within other underwriting expenses incurred on the statutory statements of operations.

(Continued)

HOUSING AUTHORITY RISK RETENTION GROUP, INC.
NOTES TO THE STATUTORY FINANCIAL STATEMENTS
December 31, 2022 and 2021

NOTE 8 - AFFILIATE AND RELATED PARTY TRANSACTIONS

The Company pays a membership fee to Housing Authority Insurance, Inc. (HAI), which provides membership services to HARRG's insureds. The Company also pays HAI fees for a program established during 2020 relating to public housing loss prevention efforts that would result in a safer environment for their residents and prevent and mitigate losses. HARRG recognized expenses for these services of \$1,000,000 and \$669,300 for the years ended December 31, 2022 and 2021, respectively. The amount due to HAI amounted to \$254,092 and \$570,472 as of December 31, 2022 and 2021, respectively, which is included in due to affiliates on the statutory statements of admitted assets, liabilities and capital and surplus.

The Company entered into an Insurance Management Services Agreement (the Agreement) with Housing Insurance Services, Inc. (HIS), a wholly-owned subsidiary of HIG, whereby HIS performs insurance agency activities for the Company's fronted auto insurance program. The Agreement provides for a specified percentage to be paid based upon assumed written premium. Fees incurred under the Agreement amounted to \$304,713 and \$169,622 for the years ended December 31, 2022 and 2021, respectively.

The Company entered into an agreement with Housing Telecommunications, Inc. (HTI) to support the delivery of risk management training to members and employees of HARRG. The Company recognized expenses of \$45,700 for risk management services fees paid to HTI for the years ended December 31, 2022 and 2021.

The Company has common paymaster and facilities agreements with its affiliates, in which the Company is the common paymaster for all of its affiliates' employees. The Company provides various management services to its affiliates and charges its affiliates for their direct allocation of salaries, benefits and overhead, along with the use of its facility. The cost of these services is directly allocated to these entities.

The amounts of allocated costs by company are as follows:

	<u>Allocated Costs</u>	
	<u>2022</u>	<u>2021</u>
HAPI	\$ 9,993,444	\$ 10,063,448
HEIC	9,873,673	9,425,690
HSIC	777,525	929,473
HIG	302,670	501,274
HIS	5,020,861	4,498,883
IHIC	110,406	114,277
HAI	527,139	511,580
HTI	1,665,192	1,326,178
Public and Affordable Housing Research Corporation (PAHRC)	709,148	622,481
Affordable Housing Accreditation Board (AHAB)	-	62,460
	<u> </u>	<u> </u>
Total	<u>\$ 28,980,058</u>	<u>\$ 28,055,744</u>

(Continued)

HOUSING AUTHORITY RISK RETENTION GROUP, INC.
NOTES TO THE STATUTORY FINANCIAL STATEMENTS
December 31, 2022 and 2021

NOTE 8 - AFFILIATE AND RELATED PARTY TRANSACTIONS (Continued)

In addition to the allocated costs, the Company is party to various intercompany agreements and activities, which from time-to-time result in amounts receivable from and payable to affiliated entities. As of December 31, 2022 and 2021, the Company had the following amounts receivable from and payable to affiliated entities:

	<u>2022</u>		<u>2021</u>	
	<u>Amounts receivable</u>	<u>Amounts payable</u>	<u>Amounts receivable</u>	<u>Amounts payable</u>
HAPI	\$ 782,550	\$ -	\$ 1,037,836	\$ -
HEIC	1,055,114	-	1,017,262	-
HSIC	76,133	-	78,396	-
HIG	48,938	-	-	21,330
HIS	659,925	-	768,757	-
IHIC	15,826	-	14,921	-
HAI	-	167,901	-	525,742
HTI	122,628	-	72,145	-
PAHRC	82,642	-	38,931	-
AHAB	-	-	62,768	-
	<u> </u>	<u> </u>	<u> </u>	<u> </u>
Total	<u>\$ 2,843,756</u>	<u>\$ 167,901</u>	<u>\$ 3,091,016</u>	<u>\$ 547,072</u>

NOTE 9 - EMPLOYEE BENEFITS

The Company is the sponsor of the Housing Authority Risk Retention Group 401(k) Plan (the Plan). All employees 21 years or older are eligible to participate in the Plan. HARRG makes safe harbor matching contributions to the Plan equal to 100% of the first 6% of participants' eligible compensation after one year of service. In addition, HARRG may make an additional profit sharing contribution at the discretion of the Board of Directors. Contributions amounted to \$618,165 and \$595,464 for the years ended December 31, 2022 and 2021, respectively. Administration expenses for the plan are paid by HARRG.

Participants are immediately vested in their deferral and rollover contributions, including the earnings on those amounts. After completion of 1 year of service, participants are also eligible to receive safe harbor matching contributions and are vested immediately. Vesting in discretionary profit sharing contributions is based on years of continuous service. Participants are fully vested in discretionary profit-sharing contributions upon the completion of three years of service. Participants are also fully vested upon reaching normal retirement age, death or total disability.

(Continued)

NOTE 9 - EMPLOYEE BENEFITS (Continued)

The Company was the sponsor of a supplemental executive retirement plan (the SERP) covering certain key employees. The purpose of the SERP was to reward the employees for their loyal and continuous service to the Company. The plan was not intended to qualify under or satisfy the requirements of Sections 401(a) and 501(a) of the Internal Revenue Code of 1986. During 2016, accumulated benefits were paid out to all participants covered. During 2022, the Company surrendered the related life insurance policies and received net proceeds of \$2,772,833. As of December 31, 2021, the SERP's cash value associated with the related life insurance amounted to \$2,580,038. SERP benefits incurred amounted to \$192,795 and \$178,429 for the years ended December 31, 2022 and 2021, respectively, net of allocated amounts to affiliated companies. During 2022 and 2021, the Company recorded an expense of \$106,530, relating to premium payments.

The Company provides incentive compensation to its employees, on a discretionary basis. Accrued incentive compensation expense amounted to \$771,920 and \$1,046,746 as of December 31, 2022 and 2021, respectively, net of allocated amounts to affiliated companies, recorded in accrued expenses and other liabilities on the statutory statements of admitted assets, liabilities and capital and surplus. The Company expensed \$656,892 and \$883,481 of incentive compensation for the years ended December 31, 2022 and 2021, respectively.

The Company also provided other post-retirement health care benefits for retired employees (the OPEB Plan) of the Company. Effective December 31, 2017, contributions and interest were discontinued and the OPEB Plan was frozen. Employees may become eligible for health care benefits if they retire after attaining specified age and service requirements while they worked for the Company. A retiree medical account was established for eligible employees. The retiree medical account is credited by the Company until the employee retires or is terminated.

The Company accounts for the OPEB Plan under the requirements of SSAP No. 14, "*Postretirement Benefits Other Than Pensions*." The accrued benefit obligation recorded amounted to \$2,139,183 and \$2,264,585 as of December 31, 2022 and 2021, respectively. Balances will be paid out as participants meet the plan requirements.

NOTE 10 - CAPITAL AND SURPLUS

The Company is owned by its members and each member makes an initial capital contribution upon membership. The Company currently maintains two types of members; Class "A" members and Class "B" members. Class "A" members make surplus contributions based on 50% of their first year's premium. Class "B" members, contribute surplus in the amount of \$100 during the first year of membership.

The Company provides its members with discretionary policyholder dividends, which are calculated based upon the underwriting experience of each member and their capital contribution. The Company declared policyholder dividends of \$7,500,000 and \$10,000,000 for the years ended December 31, 2022 and 2021, respectively. For the years ended December 31, 2022 and 2021, \$7,425,000 and \$9,900,000 related to Class "A" members, respectively. During 2022 and 2021, dividends were declared to Class "B" members in the amount of \$75,000 and \$100,000, with \$20,035 and \$28,126 to be paid in cash and \$54,965 and \$71,874 to be recorded as members' recapitalization dividends within the statements of changes in capital and surplus, respectively. In total, policyholder dividends of \$7,401,182 and \$9,911,260 were expensed for the years ended December 31, 2022 and 2021, respectively, within the statutory statements of operations. Dividends were approved by the Department.

(Continued)

NOTE 10 - CAPITAL AND SURPLUS (Continued)

The Company may also provide its members with supplemental dividends, which are based upon a percentage of premium on policies with effective dates in the current calendar year. These dividends are paid to the members upon policy expiration. For the year ended December 31, 2022 and 2021, the Company did not declare any supplemental dividends.

The Company also provides its members with equity dividends for the purchase of HAI Group products and services. Equity dividends amounted to \$549,518 and \$611,672 in 2022 and 2021, respectively.

HARRG requires each member to remain a member for a minimum of three years. If a member withdraws prior to the three-year period, the member forfeits its initial surplus contribution and any additional surplus contributions. If a member withdraws subsequent to the three-year period, it may either withdraw its initial and any additional surplus contributions or maintain its surplus account with the Company, in which case, it shall share in all allocations to and from surplus accounts as if it continued to be a member. Distributions of member surplus will be made in accordance with the membership agreement.

As of December 31, 2022 and 2021, there were member PHAs that are no longer policyholders; however, they have not formally withdrawn their membership in the Company nor formally requested a distribution of their surplus accounts. Should these members request a distribution of their surplus accounts, the Company will return the amounts in accordance with the provisions of the membership agreement and the policy on member withdrawal as described above, and will classify the amounts as a liability on the statutory statements of admitted assets, liabilities and capital and surplus. There are no member surplus refunds payable as of December 31, 2022 and 2021.

The Company is required by the Department to maintain a minimum statutory surplus of \$1,000,000 in 2022 and 2021.

As part of its regulatory filings, the Company is required to disclose its risk-based capital (RBC) requirements. The NAIC develops the RBC program to enable regulators to take appropriate and timely regulatory actions with respect to insurers that show signs of weak or deteriorated financial condition. RBC is a series of dynamic surplus-related formulas that contain a variety of factors that are applied to financial balances based on a degree of certain risks, such as asset, credit and underwriting risks. The Company's statutory capital and surplus exceeded the NAIC's authorized control level risk based capital at December 31, 2022 and 2021.

NOTE 11 - COMMITMENTS AND CONTINGENCIES

As of December 31, 2022 and 2021, the Company has a \$10,000,000 and \$5,000,000, respectively, line of credit with Brown Brothers Harriman & Co. (BBH), for the purpose of meeting short-term operating cash requirements. There were no outstanding balances as of December 31, 2022 and 2021. The BBH line of credit is collateralized by the debt securities and other marketable securities of the Company, which are managed and held in custody by BBH.

The Company had a \$7,100,000 and \$3,417,350 irrevocable letter of credit with BBH, related to the Company's fronted auto program as of December 31, 2022 and 2021, respectively. Travelers Indemnity Company is the beneficiary of the letter of credit. As of December 31, 2022 and 2021, the Company pledged \$7,810,000 and \$3,759,085, respectively, as collateral to secure the letter of credit. There were no draw downs on this letter of credit, except the amount made available to Travelers Indemnity Company, as of December 31, 2022 and 2021.

(Continued)

HOUSING AUTHORITY RISK RETENTION GROUP, INC.
NOTES TO THE STATUTORY FINANCIAL STATEMENTS
December 31, 2022 and 2021

NOTE 12 - NON-ADMITTED ASSETS

Certain assets designated as non-admitted, have been excluded from admitted assets and charged against capital and surplus. As of December 31, 2022 and 2021, amounts reflected as non-admitted assets were as follows:

	<u>2022</u>	<u>2021</u>
Nonadmits on investment in affiliate	\$ 76,594	\$ 8,166
Premiums receivable over 90 days	13,774	5,746
Furniture and equipment	205,289	121,767
Deductible receivable over 90 days	4,062	-
Prepaid expenses	<u>845,469</u>	<u>1,089,752</u>
	<u>\$ 1,145,188</u>	<u>\$ 1,225,431</u>

NOTE 13 - RECONCILIATION TO STATUTORY ANNUAL STATEMENT

There are no material differences between net income and capital and surplus as reported herein and the Annual Statement as previously filed with the Department as of and for the years ended December 31, 2022 and 2021.

HOUSING AUTHORITY RISK RETENTION GROUP, INC.
SUPPLEMENTAL INVESTMENT RISKS INTERROGATORIES
December 31, 2022

1. The Company's total admitted assets as reported in the Statutory Statement of Admitted Assets, Liabilities and Capital and Surplus was \$390,413,575 as of December 31, 2022.
2. The ten largest exposures to a single issuer/borrower/investment as of December 31, 2022, are as follows:

<u>Issuer</u>	<u>Description of Exposure</u>	<u>Amount</u>	<u>Percentage of Total Admitted Assets</u>
Housing Enterprise Insurance Company, Inc.	Common Stock-Parents, Sub & Affiliates	\$ 35,797,014	9.2%
Housing Specialty Insurance Company, Inc.	Common Stock-Parents, Sub & Affiliates	\$ 12,583,103	3.2%
Innovative Housing Insurance Company, Inc.	Common Stock-Parents, Sub & Affiliates	\$ 6,390,362	1.6%
Housing Investment Group, Inc.	Common Stock-Parents, Sub & Affiliates	\$ 4,988,491	1.3%
JPMorgan Chase & Co.	Long Term Bonds	\$ 3,269,790	0.8%
Detroit Public Schools	Long Term Bonds	\$ 2,864,827	0.7%
Bank of America Corporation	Long Term Bonds	\$ 2,855,900	0.7%
Aercap Ireland Capital Designated Activity	Long Term Bonds	\$ 2,421,817	0.6%
Wells Fargo & Company	Long Term Bonds	\$ 2,278,971	0.6%
Enstar Group Limited	Long Term Bonds	\$ 2,188,566	0.6%

3. The amounts and percentages of the Company's total admitted assets held in bonds and preferred stocks by NAIC rating are as follows:

<u>Bonds</u>	<u>Amount</u>	<u>Percentage of Total Admitted Assets</u>
NAIC-1	\$ 182,859,054	46.8%
NAIC-2	\$ 60,161,474	15.4%
NAIC-3	\$ 8,935,923	2.3%

4. Assets held in foreign investments:

Are assets held in foreign investments less than 2.5% of the reporting entity's total admitted assets? Yes [] No [X]

Total admitted assets held in foreign investments \$ 35,478,204 9.1%

(Continued)

HOUSING AUTHORITY RISK RETENTION GROUP, INC.
SUPPLEMENTAL INVESTMENT RISKS INTERROGATORIES
December 31, 2022

5. Aggregate foreign investment exposure categorized by NAIC sovereign rating are as follows:

<u>Rating</u>	<u>Amount</u>	Percentage of Total Admitted <u>Assets</u>
Countries designated NAIC-1	\$ 34,417,494	8.8%
Countries designated NAIC-3 or below	\$ 1,060,710	0.3%

6. Largest foreign investment exposures by country, categorized by the country's NAIC sovereign rating are as follows:

	<u>Amount</u>	Percentage of Total Admitted <u>Assets</u>
Countries rated NAIC-1:		
Bermuda	\$ 8,087,194	2.1%
Cayman Islands	\$ 5,553,465	1.4%
Countries rated NAIC-3:		
Barbados	\$ 1,060,710	0.3%

10. Ten largest non-sovereign (i.e. non-governmental) foreign issues are as follows:

<u>Issuer</u>	<u>NAIC Rating</u>	<u>Amount</u>	Percentage of Total <u>Admitted Assets</u>
Aercap Ireland Capital Designated Activity	1	\$ 2,421,817	0.6%
OSCAR Us 2021-2	1	\$ 1,829,871	0.5%
Avolon Holdings Funding Limited	1	\$ 1,755,521	0.4%
HSBC Holdings Plc	1	\$ 1,754,349	0.4%
Swiss Re Finance (Luxembourg) S.A.	1	\$ 1,719,864	0.4%
Siriuspoint Ltd.	1	\$ 1,689,028	0.4%
Enstar Group Limited	1	\$ 1,630,566	0.4%
Davincire Holdings Ltd.	1	\$ 1,456,594	0.4%
Fidelis Insur Hld Ltd	1	\$ 1,401,280	0.4%
Nbgbrm 25R Ar Seq Flt	1	\$ 1,240,000	0.3%

HOUSING AUTHORITY RISK RETENTION GROUP, INC.
SUPPLEMENTAL SUMMARY INVESTMENT SCHEDULE
December 31, 2022

<u>Investment Categories</u>	<u>Gross Investment Holdings</u>		<u>Admitted Assets as Reported in the Annual Statement</u>	
Bonds				
U.S. government	\$ 39,532,273	10.5%	\$ 39,532,273	10.5%
U.S. political subdivisions of states, territories and possessions, guaranteed	4,404,827	1.2%	4,404,827	1.2%
U.S. special revenue & special assessment obligations, etc., non-guaranteed	36,479,607	9.7%	36,479,607	9.7%
Industrial and miscellaneous	164,680,182	43.7%	164,680,182	43.7%
Hybrid securities	6,492,047	1.7%	6,492,047	1.7%
Common Stocks				
Industrial and miscellaneous (unaffiliated) other	195,000	0.1%	195,000	0.1%
Parent, subsidiaries and affiliates other	59,835,564	15.7%	59,758,970	15.7%
Mutual funds	40,260,272	10.7%	40,260,272	10.7%
Real estate				
Properties occupied by company	10,447,153	2.8%	10,447,153	2.8%
Cash, cash equivalents and short-term investments				
	11,967,420	3.2%	11,967,420	3.2%
Other invested assets	<u>2,458,438</u>	<u>0.7%</u>	<u>2,458,438</u>	<u>0.7%</u>
Total invested assets	<u>\$376,752,783</u>	<u>100.0%</u>	<u>\$ 376,676,189</u>	<u>100.0%</u>

HOUSING ENTERPRISE INSURANCE COMPANY, INC.

STATUTORY FINANCIAL STATEMENTS

December 31, 2022 and 2021

INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of
Housing Enterprise Insurance Company, Inc.:

Opinions

We have audited the statutory financial statements of Housing Enterprise Insurance Company, Inc. (the Company), which comprise the statutory statements of admitted assets, liabilities and capital and surplus as of December 31, 2022 and 2021, and the related statutory statements of operations, changes in capital and surplus, and cash flows for the years then ended, and the related notes to the statutory financial statements.

Unmodified Opinion on Statutory Basis of Accounting

In our opinion, the accompanying statutory financial statements present fairly, in all material respects, the admitted assets, liabilities and capital and surplus of the Company as of December 31, 2022 and 2021, and results of its operations and its cash flows for the years then ended in accordance with accounting practices prescribed or permitted by the Vermont Department of Financial Regulation (the Department) as described in Note 2.

Adverse Opinion on Accounting Principles Generally Accepted in the United States of America

In our opinion, because of the significance of the matter discussed in the Basis for Adverse Opinion on Accounting Principles Generally Accepted in the United States of America section of our report, the statutory financial statements do not present fairly, in accordance with accounting principles generally accepted in the United States of America, the financial position of the Company as of December 31, 2022 and 2021, or the results of its operations and its cash flows for the years then ended.

Basis for Opinions

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Statutory Financial Statements section of our report. We are required to be independent of the Company, and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

Basis for Adverse Opinion on Accounting Principles Generally Accepted in the United States of America

As described in Note 2 to the statutory financial statements, the statutory financial statements are prepared by the Company in accordance with accounting practices prescribed or permitted by the Department, which is a basis of accounting other than accounting principles generally accepted in the United States of America. The effects on the statutory financial statements of the variances between statutory accounting practices and accounting principles generally accepted in the United States of America, although not reasonably determinable, are presumed to be material and pervasive.

Responsibilities of Management for the Statutory Financial Statements

Management is responsible for the preparation and fair presentation of these statutory financial statements in conformity with accounting practices prescribed or permitted by the Department. Management is also responsible for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of statutory financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the statutory financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Company's ability to continue as a going concern for one year after the date that the statutory financial statements are issued.

Auditor's Responsibilities for the Audit of the Statutory Financial Statements

Our objectives are to obtain reasonable assurance about whether the statutory financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the statutory financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the statutory financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the statutory financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the statutory financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Company's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

(Continued)

Supplementary Information

Our audits were conducted for the purpose of forming an opinion on the statutory financial statements as a whole. The supplemental schedules, which include the schedule of investment risks interrogatories and the summary investment schedule, are presented for purposes of additional analysis and are not required parts of the statutory financial statements. The effects on the supplemental schedules of the variances between the statutory basis of accounting and accounting principles generally accepted in the United States of America, although not reasonably determinable, are presumed to be material and pervasive. As a consequence, the supplemental schedules do not present fairly, in conformity with accounting principles generally accepted in the United States of America, such information of the Company as of December 31, 2022 and for the year ended. The supplemental schedules are the responsibility of management and were derived from and relate directly to the underlying accounting and other records used to prepare the statutory financial statements. The information has been subjected to the auditing procedures applied in the audits of the statutory financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the statutory financial statements or to the statutory financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the supplemental schedules are fairly stated in all material respects in relation to the statutory financial statements as a whole.

A handwritten signature in black ink that reads "Crowe LLP". The signature is stylized, with the "C" being large and looping, and the "LLP" being written in a more compact, cursive style.

Crowe LLP

West Hartford, Connecticut
May 12, 2023

HOUSING ENTERPRISE INSURANCE COMPANY, INC.
STATUTORY STATEMENTS OF ADMITTED ASSETS, LIABILITIES AND CAPITAL AND SURPLUS
December 31, 2022 and 2021

	<u>2022</u>	<u>2021</u>
ADMITTED ASSETS		
Cash and invested assets:		
Debt securities, at amortized cost or fair value	\$ 112,586,715	\$ 98,236,856
Cash, cash equivalents and short-term investments	<u>7,566,763</u>	<u>5,316,921</u>
Total cash and invested assets	120,153,478	103,553,777
Investment income due and accrued	660,232	561,263
Premiums receivable	19,614,995	22,620,187
Reinsurance recoverable on paid losses	1,205,775	1,254,453
Deferred tax asset	1,896,778	1,561,248
Federal income tax receivable	5,864	431,939
Due from affiliates	19,433	7,401
Other assets	<u>33,402</u>	<u>8,202</u>
Total admitted assets	<u>\$ 143,589,957</u>	<u>\$ 129,998,470</u>
LIABILITIES AND CAPITAL AND SURPLUS		
Unpaid losses and loss adjustment expenses	\$ 50,484,475	\$ 43,521,026
Taxes, licenses and fees	643,240	591,598
Unearned premiums	32,167,082	29,172,911
Reinsurance payable on paid losses	587	-
Ceded reinsurance premium payable	1,882,753	2,062,161
Provision for unauthorized reinsurance	83,801	289,708
Funds held under reinsurance treaties	-	28,765
Due to affiliates	1,055,114	1,017,262
Accrued expenses and other liabilities	<u>2,009,532</u>	<u>1,044,368</u>
Total liabilities	88,326,584	77,727,799
Capital and surplus:		
Common stock, \$10,000 stated value, 10,000		
shares authorized, and 2,000 issued and outstanding	20,000,000	20,000,000
Contributed surplus	29,000,000	29,000,000
Unassigned funds	<u>6,263,373</u>	<u>3,270,671</u>
Total capital and surplus	55,263,373	52,270,671
Total liabilities and capital and surplus	<u>\$ 143,589,957</u>	<u>\$ 129,998,470</u>

The accompanying notes are an integral part of the statutory financial statements.

HOUSING ENTERPRISE INSURANCE COMPANY, INC.
STATUTORY STATEMENTS OF OPERATIONS
Years Ended December 31, 2022 and 2021

	<u>2022</u>	<u>2021</u>
Underwriting income		
Net premiums earned	\$ 52,969,733	\$ 47,053,493
Losses and expenses		
Net losses and loss adjustment expenses incurred	33,115,285	35,285,304
Other underwriting expenses incurred	<u>16,986,507</u>	<u>15,812,561</u>
Total losses and expenses	<u>50,101,792</u>	<u>51,097,865</u>
Net underwriting gain (loss)	2,867,941	(4,044,372)
Investment income		
Net investment income earned	1,849,384	1,380,932
Net realized capital (losses) gains, net of taxes of \$0 and \$119,033 in 2022 and 2021, respectively	<u>(1,339,697)</u>	<u>447,789</u>
Total investment income	509,687	1,828,721
Other income	<u>89,372</u>	<u>97,354</u>
Net income (loss) before all other federal income taxes	3,467,000	(2,118,297)
Federal income taxes incurred	<u>950,685</u>	<u>(152,340)</u>
Net income (loss)	<u>\$ 2,516,315</u>	<u>\$ (1,965,957)</u>

The accompanying notes are an integral part of the statutory financial statements.

HOUSING ENTERPRISE INSURANCE COMPANY, INC.
STATUTORY STATEMENTS OF CHANGES IN CAPITAL AND SURPLUS
Years Ended December 31, 2022 and 2021

	<u>2022</u>	<u>2021</u>
Capital and surplus, beginning of year	\$ 52,270,671	\$ 53,793,353
Net income (loss)	2,516,315	(1,965,957)
Change in net unrealized capital (losses) gains	(29,469)	264,294
Change in net deferred income taxes	237,640	392,965
Change in non-admitted assets	62,309	(260,932)
Change in provision for reinsurance	205,907	(289,708)
Cumulative effect of changes in accounting error	<u>-</u>	<u>336,656</u>
Capital and surplus, end of year	<u>\$ 55,263,373</u>	<u>\$ 52,270,671</u>

The accompanying notes are an integral part of the statutory financial statements.

HOUSING ENTERPRISE INSURANCE COMPANY, INC.
STATUTORY STATEMENTS OF CASH FLOWS
Years Ended December 31, 2022 and 2021

	<u>2022</u>	<u>2021</u>
Cash flows from operations		
Premiums collected, net of reinsurance	\$ 58,789,688	\$ 47,202,340
Net investment income	2,125,427	1,967,898
Miscellaneous income	89,372	97,354
Losses and loss related payments, net	(20,567,134)	(19,867,293)
Commissions, expenses paid and aggregate write-ins for deductions	(22,455,067)	(20,565,084)
Federal income taxes paid	<u>(524,610)</u>	<u>(1,020,000)</u>
Net cash from operations	17,457,676	7,815,215
Cash flows from investments		
Proceeds from investments sold, matured and repaid	30,779,850	40,136,333
Cost of investments acquired	<u>(45,762,907)</u>	<u>(48,637,046)</u>
Net cash from investments	(14,983,057)	(8,500,713)
Cash flows from financing and miscellaneous sources		
Other cash (used) provided	<u>(224,777)</u>	<u>788,788</u>
Net cash from financing and miscellaneous sources	(224,777)	788,788
Change in cash, cash equivalents and short-term investments	2,249,842	103,290
Cash, cash equivalents and short-term investments, beginning of year	<u>5,316,921</u>	<u>5,213,631</u>
Cash, cash equivalents and short-term investments, end of year	<u>\$ 7,566,763</u>	<u>\$ 5,316,921</u>

The accompanying notes are an integral part of the statutory financial statements.

HOUSING ENTERPRISE INSURANCE COMPANY, INC.
NOTES TO THE STATUTORY FINANCIAL STATEMENTS
December 31, 2022 and 2021

NOTE 1 - GENERAL

Reporting Entity: Housing Enterprise Insurance Company, Inc. (the Company or HEIC) is a licensed domestic stock insurance company in the State of Vermont. HEIC was established to provide various lines of insurance coverage to for-profit low income and affordable housing units that are not in the public housing authority program.

The Company is owned by Housing Authority Property Insurance, A Mutual Company (HAPI) and Housing Authority Risk Retention Group, Inc. (HARRG), affiliates through common management. As of December 31, 2022 and 2021, HAPI owned 700 shares of voting common stock and HARRG owned 1,300 shares of voting common stock.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation: The accompanying statutory financial statements are presented on the basis of accounting practices prescribed or permitted by the Vermont Department of Financial Regulation (the Department), which is a comprehensive basis of accounting other than accounting principles generally accepted in the United States of America (GAAP), as promulgated by the Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC). The Department has adopted the National Association of Insurance Commissioners' (NAIC) statutory accounting practices (SAP) as the basis of its statutory accounting practices.

Significant differences between NAIC SAP and GAAP as they apply to the Company are as follows:

Investments - Investments in debt securities are reported at amortized cost or market value, if lower, based on their NAIC rating; for GAAP, debt securities would be designated at purchase as held-to-maturity, trading or available for sale under FASB ASC 320, "*Investments - Debt Securities*", or accounted for under FASB ASC 825, "*Financial Instruments*". For GAAP, held-to-maturity debt securities would be reported at amortized cost. For debt securities classified as trading, unrealized holding gains and losses would be reported in operations. For debt securities classified as available for sale, unrealized holding gains and losses would be reported as accumulated other comprehensive income as a component of equity. Under the FASB ASC 825 election, all investments would be reported at fair value with unrealized holding gains and losses reported in operations. Under NAIC SAP, investments in equity securities are reported at fair value with changes in fair value recognized in capital and surplus.

Policy Acquisition Costs - For NAIC SAP, the costs of acquiring and renewing business are expensed when incurred. Under GAAP, such costs related to the successful placement of business, to the extent recoverable, would be deferred and amortized over the effective period of the related insurance policy.

Non-Admitted Assets - Certain assets designated as "non-admitted," principally premiums receivable over 90 days old, prepaid expenses, deferred tax assets and other assets not specifically identified as an admitted asset within the NAIC Accounting Practices and Procedures Manual are excluded from the accompanying statutory statements of admitted assets, liabilities and capital and surplus and are charged directly to capital and surplus. Under GAAP, such assets are included in the balance sheets, net of any valuation allowance.

Comprehensive Income - Comprehensive income and its components are not presented in the statutory financial statements.

(Continued)

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Statements of Cash Flows - Cash and cash equivalents in the statutory statements of cash flows represent cash balances, money market funds and investments with initial maturities of three months or less. Short-term investments in the statutory statements of cash flows represent investments with initial maturities of one year or less. Under GAAP, the corresponding caption of cash and cash equivalents includes cash balances and certain investments with maturities of three months or less from the date of purchase. In addition, under NAIC SAP the use of a direct method cash flow does not require a reconciliation of net income to cash flows from operating activities as required under GAAP.

Unpaid Losses, Loss Adjustment Expenses and Reinsurance Recoverables - For GAAP reporting purposes, these amounts are presented on a gross basis rather than being presented net of related reinsurance recoverables, as required by NAIC SAP.

Income Taxes - For statutory purposes, net deferred income taxes are admitted following the application of certain criteria, with the resulting admitted tax asset being credited directly to unassigned surplus. The changes in deferred income taxes relating to temporary differences between net income for financial reporting purposes and taxable income are recognized as a separate component of gains and losses in surplus rather than included in income tax expense or benefit. Under GAAP, deferred income tax assets and liabilities are recorded for temporary differences between the reported amounts of assets and liabilities and those in the Company's income tax return. Charges to deferred income tax assets and liabilities are recorded in current operations under GAAP.

Income Tax Contingencies - Under Statement of Statutory Account Principle (SSAP) No. 101 "Income Taxes, A Replacement of SSAP No. 10R and SSAP No. 10," federal income tax contingencies are established pursuant to the same "more likely than not" recognition standard as GAAP. There is the same assumption that the reporting entity will be examined by a tax authority that has full knowledge of all relevant facts. For those tax positions with a probability of loss that is greater than the "more likely than not" level, a "best estimate" of the tax contingency is performed, as opposed to the probability analysis under GAAP. If the "best estimate" results in a tax loss contingency that is greater than 50 percent of the tax benefit originally recognized, the tax loss contingency recognized is equal to 100 percent. Unlike GAAP, tax loss contingencies associated with temporary differences are required to be grossed-up only when a triggering event occurs. Grossed up tax loss contingencies associated with temporary differences would be subject to an admissibility test. Under statutory accounting, interest and penalties related to federal income tax are included in income taxes only. State tax contingencies are recognized to the extent that it is estimable and probable in accordance with SSAP No. 5R, "Liabilities, Contingencies and Impairments of Assets - Revised."

Provision for Reinsurance - Under GAAP, reinsurance recoverables would be evaluated for collectability. Under NAIC SAP, a liability must be established with a corresponding reduction in surplus based upon specific formulas required by Schedule F of the Annual Statement.

Ceded Premium - GAAP requires that the unexpired portion of reinsurance premiums be reported on a gross basis, whereas NAIC SAP requires unexpired reinsurance premiums be netted against unearned premiums.

Advance Premium - GAAP allows for premium that has been billed but is not yet effective to be reported as a receivable on the balance sheets with a corresponding liability. NAIC SAP requires that premium be collected before year end be reported as advance premium and for all uncollected advance premium to be netted against the corresponding premium receivable.

(Continued)

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

The effects of the foregoing variances from GAAP on the accompanying statutory financial statements have not been determined, but are presumed to be material.

Cash, Cash Equivalents and Short-term Investments: For statutory financial statement purposes, the Company considers cash to be cash on hand and cash on deposit. Cash equivalents consist of money market instruments. Short-term investments include investments with initial maturities of one year or less at date of purchase and are valued in accordance with the Purposes and Procedures Manual prepared by the NAIC Securities Valuation Office (SVO).

The Federal Deposit Insurance Corporation (FDIC) insures cash balances up to \$250,000 per depositor, per bank. Amounts in excess of the FDIC limit are uninsured. It is the Company's policy to monitor the financial strength of the banks that hold its deposits on an ongoing basis. During the normal course of business, the Company may maintain cash balances in excess of the FDIC insurance limit.

Investments: Debt securities are valued and reported in accordance with SSAP No. 26, *"Bonds, Excluding Loan-backed and Structured Securities"* and SSAP No. 43R, *"Loan-backed and Structured Securities-Revised"* under the guidance provided by the Purposes and Procedures Manual prepared by the SVO. Investment grade debt securities are stated at amortized cost. Non-investment grade debt securities with NAIC designations of three through six are reported at the lower of amortized cost or fair value. The amortized cost of debt securities are adjusted for amortization of premiums and accretion of discounts using the scientific interest method. Such amortization and accretion are included in investment income. Within the mortgage-backed securities portfolio, the Company invests in commercial mortgage obligations and mortgage-backed security pools, which include both residential and commercial mortgages. Each security carries a varying degree of prepayment and interest risk, which can impact the fair value and the ultimate amount of investment income earned. Acceleration or deceleration of prepayments of the underlying mortgages can be caused by interest rate changes. Assumptions for collateralized mortgage obligations are reviewed annually and amortized cost is adjusted for unamortized premiums and discounts, which are amortized using the scientific interest method.

Investment income is recorded when earned. Realized investment gains and losses, determined on a specific identification basis, are included in investment income.

Other-Than-Temporary Impairments of Investments: The Company regularly reviews its investment portfolio for factors that may indicate that a decline in fair value of an investment is other-than-temporary. Some factors considered in evaluating whether or not a decline in fair value is other-than-temporary include the Company's ability and intent to retain the investment for a period of time sufficient to allow for a recovery in value, the Company's intent to sell the investment at the reporting date, and the financial condition and prospects of the issuer. The Company recognizes other-than-temporary impairments (OTTI) on bonds not backed by loans when it is either probable that the Company will not collect all amounts due according to the contractual terms of the bond in effect at the date of acquisition or when the Company has made a decision to sell the bond prior to its maturity at an amount below its amortized cost. When an OTTI is recognized, the bond is written down to fair value and the amount of the write down is recorded as a realized capital loss in the statutory statements of operations.

For loan-backed securities, OTTI are recognized when the fair value is less than the amortized cost basis and the Company has the intent to sell or lacks the intent and ability to retain the investment until recovery. When an OTTI is recognized because the Company has the intent to sell or lacks the intent and ability to retain the investment until recovery, the amortized cost basis of the loan-backed security is written down to the fair value and the amount of the write-down is recorded as a realized capital loss.

(Continued)

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

If the Company does not have the intent to sell and has the intent and ability to retain the investment until recovery, OTTI are recognized when the present value of future cash flows discounted at the security's effective interest rate is less than the amortized cost basis as of the balance sheet date. When an OTTI is recognized the loan-backed security is written down to the discounted estimated future cash flows and is recorded as a realized capital loss.

The Company recognized no OTTI losses during 2022 or 2021.

Revenue Recognition: Premiums are recognized as revenue on a pro rata basis over the policy term. The portion of premiums that will be earned in the future is deferred and reported as unearned premiums.

Advance Premium: Premiums which have been billed and collected but are not yet effective before year end are reported as advance premiums on the statutory statements of admitted assets, liabilities and capital and surplus.

Premium Deficiency: The Company recognizes premium deficiencies when there is a probable loss on an insurance contract. Premium deficiencies are recognized if the sum of expected losses and loss adjustment expenses, expected dividends to policyholders and maintenance costs exceed unearned premiums and anticipated investment income. No premium deficiencies have been recognized in 2022 and 2021.

Unpaid Losses and Loss Adjustment Expense Reserves: Unpaid losses and loss adjustment expense reserves, including reinsurance recoverables, represent estimated provisions for both reported and unreported claims incurred and related expenses. In determining unpaid losses and loss adjustment expense reserves and reinsurance recoverables, the Company annually reviews its overall position, its reserving techniques and its reinsurance, and utilizes the findings of an independent consulting actuary. These reserves and recoverables represent the estimated ultimate cost of all incurred losses and loss adjustment expenses including related recoverables less amounts paid. Since the reserves are based upon estimates, the ultimate liability or asset may be more or less than such estimates. Such changes may be material and could occur in a future period. As these adjustments become necessary, such adjustments are reflected in current operations.

Income Taxes: Federal income taxes are recorded in accordance with SSAP No. 101. The Company can admit deferred tax assets subject to the provisions under paragraphs 11.a, 11.b, and 11.c of SSAP 101. This guidance provides that the deferred tax asset reversal and surplus limitation parameters of the admissibility test are based on the risk-based capital level or other surplus limitation as defined under paragraph 11.b. It also requires gross deferred tax assets to be reduced by a statutory valuation allowance if it is more likely than not that some portion or all of the gross deferred tax assets will not be realized. Finally, the guidance sets a more likely than not threshold for the recording of contingent tax liabilities.

The provision for federal income taxes is based on amounts estimated to be currently payable as a result of operations in the current period. A provision has been made for deferred federal income taxes on temporary differences in the basis of assets and liabilities for tax and financial reporting purposes, as required by the NAIC, and is presented as a change in capital and surplus. All tax years from 2019 forward are open and subject to examination by the Internal Revenue Service.

(Continued)

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

As of December 31, 2022 and 2021, the Company has recorded a deferred tax liability of \$68,064 and \$90,752, respectively, referred to as the Tax Cut and Jobs Act (TCJA) transition adjustment within the net deferred tax asset related to the re-measurement of the Company's discounted loss reserves as a result of IRS Revenue Procedure 2019-06 (RP 2019-06) and Revenue Procedure 2019-31 (RP 2019-31), which were issued in December 2018 and August 2019, respectively, and required the Company to amortize the impact of the retroactive change in discounting over eight years within taxable income. The additional loss reserve discount has been recorded as a deferred tax asset with an offsetting deferred tax liability representing the portion of the retroactive re-measurement of the tax discount to be amortized to income in future years.

Income Tax Contingencies: Federal and foreign income tax contingencies are established pursuant to SSAP No. 5R with some modifications. The term probable under SSAP No. 5R is replaced by the term "more likely than not" for federal and foreign income tax contingencies only; it shall be assumed that the reporting entity will be examined by the tax authority that has full knowledge of all relevant information; if the estimated tax loss contingency is greater than 50 percent of the tax benefit originally recognized, the tax loss contingency recorded shall be equal to 100 percent of the original tax benefit recognized; and if a tax loss contingency is grossed up for a temporary item due to a triggering event, the deferred tax asset would be subject to the admissibility test under SSAP No. 101. State tax contingencies are recognized to the extent that it can be estimated and is probable in accordance with SSAP No. 5R.

Interest and penalties related to foreign or federal income tax positions are included in income taxes.

The Company did not record any income tax contingencies or interest and penalties related to any income tax contingencies as of December 31, 2022 and 2021. The Company does not believe it is reasonably possible that the total liability for income tax contingencies would materially change in the next twelve months.

Reinsurance: In the normal course of business, the Company seeks to reduce its loss exposure by reinsuring certain levels of risk with reinsurers. Reinsurance is accounted for in accordance with SSAP No. 62R, "*Property and Casualty Reinsurance*." Premiums ceded are expensed over the period of reinsurance protection provided. Anticipated reinsurance recoverables under these contracts are netted against unpaid losses and loss adjustment expenses.

Loss Contingencies: Loss contingencies, including claims and legal actions arising in the ordinary course of business, are recorded as liabilities when the likelihood of loss is probable and an amount or range of loss can be reasonably estimated. As of December 31, 2022 and 2021, the Company recorded \$144,186 and \$159,802, respectively.

Use of Estimates: The preparation of statutory financial statements in conformity with NAIC SAP requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities, capital and surplus, revenues and expenses, at and during the reported period, along with the disclosure of contingent assets and liabilities at the date of the statutory financial statements. Actual results could differ from those estimates.

Subsequent Events: Subsequent events have been evaluated through May 12, 2023, which is the date the statutory financial statements were available to be issued.

(Continued)

HOUSING ENTERPRISE INSURANCE COMPANY, INC.
NOTES TO THE STATUTORY FINANCIAL STATEMENTS
December 31, 2022 and 2021

NOTE 3 - INVESTMENTS

Investments, carried at amortized cost and fair value, as of December 31, 2022, are as follows:

	Amortized <u>Cost</u>	Gross Unrealized <u>Gains</u>	Gross Unrealized <u>Losses</u>	Fair <u>Value</u>
Debt securities, at amortized cost				
U.S. government	\$ 27,972,681	\$ 4,736	\$ (2,698,407)	\$ 25,279,010
All other governments	55,153	477	-	55,630
U.S. states, territories and possessions	426,511	27,659	(6,682)	447,488
U.S. political subdivisions of states, territories and possessions	519,243	-	(7,948)	511,295
U.S. special revenue and special assessment obligations	30,833,363	46,050	(2,468,053)	28,411,360
Industrial and miscellaneous	51,424,928	44,783	(5,207,454)	46,262,257
Hybrid securities	<u>462,701</u>	<u>20,411</u>	<u>-</u>	<u>483,112</u>
Total debt securities, at amortized cost	111,694,580	144,116	(10,388,544)	101,450,152
Debt securities, at fair value				
Industrial and miscellaneous	<u>1,020,462</u>	<u>-</u>	<u>(128,327)</u>	<u>892,135</u>
Total	<u>\$ 112,715,042</u>	<u>\$ 144,116</u>	<u>\$ (10,516,871)</u>	<u>\$ 102,342,287</u>

Investments, carried at amortized cost, as of December 31, 2021, are as follows:

	Amortized <u>Cost</u>	Gross Unrealized <u>Gains</u>	Gross Unrealized <u>Losses</u>	Fair <u>Value</u>
Debt securities, at amortized cost				
U.S. government	\$ 27,078,027	\$ 374,444	\$ (179,613)	\$ 27,272,858
All other governments	55,503	15,624	-	71,127
U.S. states, territories and possessions	427,625	121,959	-	549,584
U.S. political subdivisions of states, territories and possessions	523,574	49,596	-	573,170
U.S. special revenue and special assessment obligations	17,973,402	438,338	(185,060)	18,226,680
Industrial and miscellaneous	51,715,483	1,152,101	(410,169)	52,457,415
Hybrid securities	<u>463,242</u>	<u>24,858</u>	<u>-</u>	<u>488,100</u>
Total	<u>\$ 98,236,856</u>	<u>\$ 2,176,920</u>	<u>\$ (774,842)</u>	<u>\$ 99,638,934</u>

(Continued)

HOUSING ENTERPRISE INSURANCE COMPANY, INC.
NOTES TO THE STATUTORY FINANCIAL STATEMENTS
December 31, 2022 and 2021

NOTE 3 - INVESTMENTS (Continued)

The amortized cost and fair value of debt securities are shown by contractual maturity as of December 31, 2022. Expected maturities will differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

	Amortized Cost	Fair Value
Due to mature:		
One year or less	\$ 2,389,427	\$ 2,375,849
After one year through five years	33,295,543	30,773,405
After five years through ten years	24,831,319	21,554,659
After ten years	8,653,313	7,580,640
Collateralized debt obligations	9,665,850	9,153,129
Residential mortgage-backed securities	31,796,856	29,024,691
Commercial mortgage-backed securities	<u>2,082,734</u>	<u>1,879,914</u>
Total	<u>\$ 112,715,042</u>	<u>\$ 102,342,287</u>

Proceeds from sales of securities amounted to \$20,242,900 and \$24,418,634 in 2022 and 2021, respectively. Gross realized gains amounted to \$247,429 and \$691,086 on the sale of securities in 2022 and 2021, respectively. Gross realized losses amounted to \$1,587,089 and \$124,263 in 2022 and 2021, respectively.

The Company holds 344 securities that are in an unrealized loss position as of December 31, 2022, of which 114 of these securities have been in an unrealized loss position for a period of twelve months or greater. The following table shows the investments' unrealized losses and fair value, aggregated by investment category and length of time that the individual securities have been in a continuous unrealized loss position as of December 31, 2022:

	<u>Less than 12 Months</u>		<u>12 Months or Greater</u>	
	<u>Fair Value</u>	<u>Unrealized Loss</u>	<u>Fair Value</u>	<u>Unrealized Loss</u>
U.S. government	\$ 9,641,604	\$(1,702,512)	\$ 8,729,963	\$ (995,895)
U.S. states, territories and possessions	193,836	(6,682)	-	-
U.S. political subdivisions of states, territories and possessions	511,295	(7,948)	-	-
U.S. special revenue and special assessment obligations	15,420,067	(904,816)	7,173,438	(1,563,237)
Industrial and miscellaneous	<u>22,031,375</u>	<u>(1,862,570)</u>	<u>23,092,595</u>	<u>(3,473,211)</u>
Total	<u>\$ 47,798,177</u>	<u>\$ (4,484,528)</u>	<u>\$ 38,995,996</u>	<u>\$ (6,032,343)</u>

(Continued)

HOUSING ENTERPRISE INSURANCE COMPANY, INC.
NOTES TO THE STATUTORY FINANCIAL STATEMENTS
December 31, 2022 and 2021

NOTE 3 - INVESTMENTS (Continued)

The Company held 100 securities that were in an unrealized loss position as of December 31, 2021, of which 14 of these securities had been in an unrealized loss position for twelve months or greater. The following table shows the investments' gross unrealized losses and fair value, aggregated by investment category and length of time that individual securities had been in a continuous unrealized loss position, as of December 31, 2021:

	<u>Less than 12 Months</u>		<u>12 Months or Greater</u>	
	<u>Fair Value</u>	<u>Unrealized Loss</u>	<u>Fair Value</u>	<u>Unrealized Loss</u>
U.S. government	\$ 7,441,666	\$ (179,613)	\$ -	\$ -
U.S. special revenue and special assessment obligations	7,603,556	(143,006)	1,093,995	(42,054)
Industrial and miscellaneous	<u>22,475,037</u>	<u>(317,081)</u>	<u>2,779,893</u>	<u>(93,088)</u>
Total	<u>\$ 37,520,259</u>	<u>\$ (639,700)</u>	<u>\$ 3,873,888</u>	<u>\$ (135,142)</u>

The Company had debt securities with amortized costs of \$5,255,928 and \$4,841,413 as of December 31, 2022 and 2021, respectively, deposited with state insurance departments and regulatory authorities and are restricted, as required by certain state statutes. These amounts are included in debt securities, at amortized cost or fair value on the statutory statements of admitted assets, liabilities and capital and surplus.

NOTE 4 - FAIR VALUE MEASUREMENTS

The Company measures fair value in accordance with SSAP No. 100, "*Fair Value Measurement*," which defines fair value, establishes a framework for measuring fair value and enhances disclosures about fair value measurements. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurements) and the lowest priority to unobservable inputs (level 3 measurements).

The three levels of the fair value hierarchy under SSAP No. 100 are described as follows:

Level 1 - Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Company has the ability to access at the measurement date.

Level 2 - Inputs to the valuation methodology include: (i) Quoted prices for similar assets or liabilities in active markets; (ii) Quoted prices for identical or similar assets or liabilities in inactive markets; (iii) Inputs other than quoted prices that are observable for the asset or liability; or (iv) Inputs that are derived principally from or corroborated by observable market data by correlation or other means.

Level 3 - Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

(Continued)

HOUSING ENTERPRISE INSURANCE COMPANY, INC.
NOTES TO THE STATUTORY FINANCIAL STATEMENTS
December 31, 2022 and 2021

NOTE 4 - FAIR VALUE MEASUREMENTS (Continued)

The asset's fair value measurement level, within the fair value hierarchy, is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

The following is a description of the valuation methodologies used to measure financial instruments at fair value. The same methodologies were used as of December 31, 2022 and 2021.

The Company's valuation techniques used to measure the fair value of investments, including money market funds and short-term investments, were derived from quoted prices in active markets for identical assets (level 1). The valuation techniques used to measure the fair value of all other financial instruments, all of which have counterparties with high credit ratings, were valued based on quoted market prices for either identical or similar instruments or model driven valuations using significant inputs derived from or corroborated by observable market data.

The following table presents the financial instruments, measured at fair value, by valuation hierarchy, as well as the carrying value of those instruments in the statutory statements of admitted assets, liabilities and capital and surplus as of December 31, 2022:

	Admitted Assets	Fair Value			
		<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
Financial instruments (carried at fair value)					
Money market funds	\$ 3,810,980	\$ 3,810,980	\$ -	\$ -	\$ 3,810,980
Debt securities	892,135	-	892,135	-	892,135
Total	4,703,115	3,810,980	892,135	-	4,703,115
Financial instruments (carried at amortized cost)					
Debt securities	111,694,580	-	101,450,152	-	101,450,152
Total	<u>\$ 116,397,695</u>	<u>\$ 3,810,980</u>	<u>\$ 102,342,287</u>	<u>\$ -</u>	<u>\$ 106,153,267</u>

(Continued)

HOUSING ENTERPRISE INSURANCE COMPANY, INC.
NOTES TO THE STATUTORY FINANCIAL STATEMENTS
December 31, 2022 and 2021

NOTE 4 - FAIR VALUE MEASUREMENTS (Continued)

The following table presents the financial instruments, measured at fair value, by valuation hierarchy, as well as the carrying value of those instruments in the statutory statements of admitted assets, liabilities and capital and surplus as of December 31, 2021:

	Admitted Assets	Fair Value			
		Level 1	Level 2	Level 3	Total
Financial instruments (carried at fair value)					
Money market funds	\$ 2,170,275	\$ 2,170,275	\$ -	\$ -	\$ 2,170,275
Financial instruments (carried at amortized cost)					
Debt securities	98,236,856	-	99,638,934	-	99,638,934
Total	\$ 100,407,131	\$ 2,170,275	\$ 99,638,934	\$ -	\$ 101,809,209

The fair values of the Company's level 2 investments are determined by management after considering prices received from third party services.

A description of inputs used in the Company's level 2 measurements are listed below:

U.S. treasury and government agencies - Primary inputs include observations of credit default swap curves related to the issuer and political events.

State and political subdivisions and special revenue and special assessment obligations - Primary inputs include Municipal Securities Rulemaking Board reported trades and material event notices, and issuer financial statements.

Corporate bonds - Primary inputs include observations of credit default swap curves related to the issuer.

Collateralized debt obligations, residential and commercial mortgage-backed securities - Primary inputs include monthly payment information, collateral performance, which varies by vintage year and includes delinquency rates, collateral valuation loss severity rates, collateral refinancing assumptions, credit default swap indices and, for collateralized-debt obligations and residential mortgage-backed securities, estimated prepayment rates.

As of December 31, 2022 and 2021, the Company held no level 3 investments.

NOTE 5 - INSURANCE ACTIVITY

The Company writes both property and casualty coverages on a direct basis. In 2022 and 2021, the retained limits were \$250,000 per loss occurrence for property coverage and \$500,000 per loss occurrence for casualty coverage. In 2021, the Company began to write excess liability coverage with retained limits of \$1,000,000 per occurrence.

(Continued)

NOTE 5 - INSURANCE ACTIVITY (Continued)

The Company secured reinsurance for amounts in excess of their retained limits up to \$300,000,000 per occurrence for property in 2022 and 2021. During 2022 and 2021, in addition to the Company's retained per occurrence limit, the Company retained \$3,000,000 of aggregate excess losses for losses occurring during the term of the contract. The property limit of \$300,000,000 per occurrence in 2022 and 2021, is a shared aggregate limit with HAPI. Additionally, the Company secured reinsurance for amounts in excess of their \$500,000 retained limit up to \$5,000,000 per occurrence for casualty as of July 1, 2022 and 2021.

In 2022 and 2021, the Company secured quota share reinsurance for losses covered under excess liability policies. The reinsurer retains an 85% quota share up to \$5,000,000 in losses per policy excess of the Company's retained limit. In addition to the coverage above, the Company cedes 90% of extra contractual obligations, as defined within the contract, and 90% of losses in excess of policy limits, as defined within the contract. The reinsurer retains an 85% quota share up to \$5,000,000 of such losses.

Effective January 1, 2015, the Company began providing reinsurance coverage to Housing Specialty Insurance Company, Inc. (HSIC), an affiliate through common management, for commercial property coverage on affordable housing units insured by HSIC. In accordance with the reinsurance agreement, the Company assumes losses in excess of \$250,000 each loss, each policy. Additionally, the Company provides coverage which limits HSIC's liability for losses arising out of any one loss occurrence to \$750,000, exclusive of loss adjustment expenses. Loss adjustment expenses are shared on a pro-rata basis and are in addition to the per occurrence limits. During 2022 and 2021, the Company assumed \$54,693 and \$28,443 of premiums, respectively, from HSIC related to this contract. There were no ceded losses recorded for the years ended December 31, 2022 and 2021, under this contract.

All the Company's policies cover certified terrorism losses (unless coverage is declined by the policyholder) as defined under the Terrorism Risk Insurance Act of 2002 (TRIA) and the subsequent reauthorizations. The Terrorism Risk Insurance Program is a Federal program administered by the Department of the Treasury authorized through December 31, 2027, that provides for a system of shared public and private compensation for certain insured losses resulting from certified acts of terrorism.

In order for a loss to be covered under the program (subject losses), the loss must meet certain aggregate industry loss minimums and must be the result of an event that is certified as an act of terrorism. The annual aggregate industry loss minimum under the program is \$200,000,000 for 2022 and 2021. Under the program, a participating insurer, in exchange for making terrorism insurance available, is entitled to be reimbursed by the Federal Government for 80% of subject losses in 2022 and 2021, after an insurer deductible, subject to an annual cap. This reimbursement percentage will remain at 80% through December 31, 2027.

The deductible for any calendar year is equal to 20% of the insurer's direct earned premiums for covered lines for the preceding calendar year. The annual cap limits the amount of aggregate subject losses for all participating insurers to \$100 billion. Once subject losses have reached the \$100 billion aggregate during a program year, participating insurers will not be liable under the program for additional covered terrorism losses for that program year.

(Continued)

HOUSING ENTERPRISE INSURANCE COMPANY, INC.
NOTES TO THE STATUTORY FINANCIAL STATEMENTS
December 31, 2022 and 2021

NOTE 5 - INSURANCE ACTIVITY (Continued)

The Company, HARRG, HAPI and HSIC (collectively called the Companies) entered into a reinsurance agreement, which provides reinsurance protection to the Companies for all insured losses resulting from acts of terrorism or sabotage (whether a certified act or not), for all direct business written by the Companies. With respect to terrorism not involving nuclear, chemical, or biological release, the agreement provides reinsurance for all losses and loss adjustment expenses in excess of \$2,000,000 up to an aggregate limit of \$60,000,000, per loss occurrence. With respect to business interruption and extra expense losses arising from nuclear, chemical, or biological terrorism, the agreement provides reinsurance for all losses and loss adjustment expenses in excess of \$250,000 up to an aggregate limit of \$5,000,000 per loss occurrence. If a loss occurrence involves more than one of the Companies, the limits and retentions mentioned above will be divided between each of the Companies in the proportion of their individual losses to the total loss sustained by the Companies.

Reinsurance contracts do not discharge the primary liability of the Company as insurer of those risks reinsured. The failure of the reinsurers to honor their obligations could result in significant losses to the Company. The Company evaluates the financial condition of potential reinsurers, and continually monitors the financial condition of present reinsurers. All rated reinsurers have an A.M. Best rating of A or better.

Additionally, the Company evaluates current and prospective reinsurers as to concentrations of credit risk arising from similar activities or economic characteristics in order to minimize exposure to significant losses resulting from reinsurer insolvencies. There can be no assurance that reinsurance will continue to be available to the Company to the same extent, and at the same cost, as it has in the past. The Company may choose in the future to reevaluate the use of reinsurance to increase or decrease the amounts of risk it cedes to reinsurers.

Direct, assumed and ceded premiums written and earned by the Company for the years ended December 31, 2022 and 2021, are summarized as follows:

	<u>Premiums Written</u>		<u>Premiums Earned</u>	
	<u>2022</u>	<u>2021</u>	<u>2022</u>	<u>2021</u>
Direct premiums	\$ 82,064,134	\$ 74,241,955	\$ 76,717,778	\$ 66,604,159
Assumed premiums	54,693	28,443	40,650	35,161
Premiums ceded	<u>(26,154,923)</u>	<u>(21,064,167)</u>	<u>(23,788,695)</u>	<u>(19,585,827)</u>
Net premiums	<u>\$ 55,963,904</u>	<u>\$ 53,206,231</u>	<u>\$ 52,969,733</u>	<u>\$ 47,053,493</u>

(Continued)

HOUSING ENTERPRISE INSURANCE COMPANY, INC.
NOTES TO THE STATUTORY FINANCIAL STATEMENTS
December 31, 2022 and 2021

NOTE 5 - INSURANCE ACTIVITY (Continued)

A reconciliation of changes in the Company's unpaid losses and loss adjustment expenses, for the years ended December 31, 2022 and 2021, is summarized as follows:

	<u>2022</u>	<u>2021</u>
Balance at beginning of year	\$ 43,521,026	\$ 33,911,423
Incurred related to:		
Current year	42,017,809	41,325,778
Prior years	<u>(8,902,524)</u>	<u>(6,040,474)</u>
Total incurred	33,115,285	35,285,304
Paid related to:		
Current year	(12,075,245)	(15,471,230)
Prior years	<u>(14,076,591)</u>	<u>(10,204,471)</u>
Total paid	<u>(26,151,836)</u>	<u>(25,675,701)</u>
Balance at end of year	<u>\$ 50,484,475</u>	<u>\$ 43,521,026</u>

As a result of changes in loss development, the provision for loss and loss adjustment expenses decreased by \$8,902,524 and \$6,040,474 in 2022 and 2021, respectively. The decrease in 2022 is related to favorable loss development on property claims related to the 2021 accident year and liability claims related to the 2018 to 2021 accident years. The decrease in 2021 is related to favorable loss development on property claims related to the 2019 through 2020 accident years.

The Company recorded net reinsurance recovery activity of \$3,475,803 and \$11,350,132 in 2022 and 2021, respectively, which is reflected as a decrease in losses and loss adjustment expenses incurred in the statutory statements of operations.

NOTE 6 - AFFILIATE AND RELATED PARTY TRANSACTIONS

The Company has common paymaster and facilities agreements with HARRG, in which HARRG is the common paymaster for the Company. HARRG provides various management services to the Company and charges the Company for its direct allocation of salaries, benefits and overhead, along with the use of its facility. Expenses incurred for HARRG's management services were \$9,873,673 and \$9,425,690 for the years ended December 31, 2022 and 2021, respectively. The amounts due to HARRG under these agreements, which are included in due to affiliates, amounted to \$1,055,114 and \$1,017,262 as of December 31, 2022 and 2021, respectively.

(Continued)

NOTE 6 - AFFILIATE AND RELATED PARTY TRANSACTIONS (Continued)

The Company maintains a commission agreement with Housing Insurance Services, Inc. (HIS), a subsidiary of Housing Investment Group, Inc. (HIG), an affiliate through common management, for direct premium written. The commission agreement provides for a commission percentage to be paid based upon the direct written premium, which is expensed on a pro-rata basis by the Company in line with the underlying policies to which they relate. The commission percentage varies based on several underlying factors. For the years ended December 31, 2022 and 2021, commission expense under this agreement amounted to \$1,489,815 and \$1,349,035, respectively, which is included within other underwriting expenses incurred on the statutory statements of operations. The Company is also due certain amounts from HIS for surcharges paid directly by the Company. The Company has amounts due from HIS of \$19,433 and \$6,164 as of December 31, 2022 and 2021, respectively, which are included in due from affiliates.

There were no amounts due from or due to HAPI as of December 31, 2022. The Company has amounts due from HAPI of \$1,238 as of December 31, 2021, which is included in due from affiliates.

The Company entered into an agreement with Housing Telecommunications, Inc. (HTI), an affiliated entity through common management, to support the delivery of risk management training to members and employees of HEIC. The Company recognized expenses of \$9,600 for risk management services fees paid to HTI for the years ended December 31, 2022 and 2021.

The Company pays a membership fee to Housing Authority Insurance, Inc. (HAI), an affiliated entity through common management, which provides certain services to HEIC's insureds. HEIC recognized expenses for these services of \$25,000 and \$33,450 for the years ended December 31, 2022 and 2021, respectively.

The Company occupies office space in Cheshire, Connecticut, which is owned by HARRG. The cost of occupying the premises is part of the facilities agreement.

NOTE 7 - EMPLOYEE BENEFITS

HEIC does not maintain a retirement plan, deferred compensation or other post retirement benefit plan. HEIC participates in the HARRG employee benefit plans through its common paymaster agreement with HARRG.

HARRG maintains a defined contribution profit sharing plan and is the sponsor of the Housing Authority Risk Retention Group 401(k) Plan, covering substantially all of its employees. The Company recorded profit sharing expenses of \$303,173 and \$254,401 and 401(k) expenses of \$198,166 and \$191,280 for the years ended December 31, 2022 and 2021, respectively. In addition, the Company recorded an expense for incentive compensation of \$521,954 and \$663,299, for the years ended December 31, 2022 and 2021, respectively, which is included within other underwriting expenses incurred on the statutory statements of operations.

(Continued)

HOUSING ENTERPRISE INSURANCE COMPANY, INC.
NOTES TO THE STATUTORY FINANCIAL STATEMENTS
December 31, 2022 and 2021

NOTE 8 - CAPITAL AND SURPLUS

As part of its regulatory filings, the Company is required to disclose its risk-based capital (RBC) requirements. The NAIC develops the RBC program to enable regulators to take appropriate and timely regulatory actions with respect to insurers that show signs of weak or deteriorated financial condition. RBC is a series of dynamic surplus related formulas that contain a variety of factors that are applied to financial balances based on a degree of certain risks, such as asset, credit and underwriting risks. The Company's statutory capital and surplus exceeded the NAIC's authorized control level risk based capital as of December 31, 2022 and 2021.

No dividends were declared or paid in 2022 and 2021.

As an admitted property and casualty insurance company, HEIC is required by the Department to maintain minimum statutory surplus of \$5,000,000.

NOTE 9 - FEDERAL INCOME TAXES

The components of the net deferred tax asset recognized in the Company's statutory statements of admitted assets, liabilities and capital and surplus as of December 31, 2022 and 2021 are as follows:

	2022			2021		
	<u>Ordinary</u>	<u>Capital</u>	<u>Total</u>	<u>Ordinary</u>	<u>Capital</u>	<u>Total</u>
Gross deferred tax assets	\$ 2,233,347	\$ 33,651	\$ 2,266,998	\$ 2,018,657	\$ 6,294	\$ 2,024,951
Statutory valuation allowance adjustment	-	-	-	-	-	-
Adjusted gross deferred tax asset	2,233,347	33,651	2,266,998	2,018,657	6,294	2,024,951
Deferred tax asset non-admitted	<u>302,156</u>	<u>-</u>	<u>302,156</u>	<u>372,951</u>	<u>-</u>	<u>372,951</u>
Net deferred tax asset	1,931,191	33,651	1,964,842	1,645,706	6,294	1,652,000
Deferred tax liabilities	<u>68,064</u>	<u>-</u>	<u>68,064</u>	<u>90,752</u>	<u>-</u>	<u>90,752</u>
Net admitted deferred tax asset	<u>\$ 1,863,127</u>	<u>\$ 33,651</u>	<u>\$ 1,896,778</u>	<u>\$ 1,554,954</u>	<u>\$ 6,294</u>	<u>\$ 1,561,248</u>

The components of the admissibility calculation under paragraphs 11.a., 11.b. and 11.c. as of December 31, 2022 and 2021, are as follows:

	2022			2021		
	<u>Ordinary</u>	<u>Capital</u>	<u>Total</u>	<u>Ordinary</u>	<u>Capital</u>	<u>Total</u>
Admitted pursuant to 11.a.	\$ 1,279,679	\$ -	\$ 1,279,679	\$ 1,554,954	\$ -	\$ 1,554,954
Admitted pursuant to 11.b.	583,448	33,651	617,099	-	6,294	6,294
Admitted pursuant to 11.c.	<u>68,064</u>	<u>-</u>	<u>68,064</u>	<u>90,752</u>	<u>-</u>	<u>90,752</u>
Admitted deferred tax asset	<u>\$ 1,931,191</u>	<u>\$ 33,651</u>	<u>\$ 1,964,842</u>	<u>\$ 1,645,706</u>	<u>\$ 6,294</u>	<u>\$ 1,652,000</u>

(Continued)

HOUSING ENTERPRISE INSURANCE COMPANY, INC.
NOTES TO THE STATUTORY FINANCIAL STATEMENTS
December 31, 2022 and 2021

NOTE 9 - FEDERAL INCOME TAXES (Continued)

The change in the components of the net deferred tax asset recognized in the Company's statutory statements of admitted assets, liabilities and capital and surplus from December 31, 2021 to December 31, 2022, are as follows:

	Change During 2022		
	<u>Ordinary</u>	<u>Capital</u>	<u>Total</u>
Gross deferred tax assets	\$ 214,690	\$ 27,357	\$ 242,047
Statutory valuation allowance adjustment	<u>-</u>	<u>-</u>	<u>-</u>
Adjusted gross deferred tax assets	214,690	27,357	242,047
Deferred tax asset non-admitted	<u>(70,795)</u>	<u>-</u>	<u>(70,795)</u>
Net deferred tax asset	285,485	27,357	312,842
Deferred tax liabilities	<u>(22,688)</u>	<u>-</u>	<u>(22,688)</u>
Net admitted deferred tax asset	<u>\$ 308,173</u>	<u>\$ 27,357</u>	<u>\$ 335,530</u>
Admitted pursuant to 11.a.	\$ (275,275)	\$ -	\$ (275,275)
Admitted pursuant to 11.b.	583,448	27,357	610,805
Admitted pursuant to 11.c.	<u>(22,688)</u>	<u>-</u>	<u>(22,688)</u>
Admitted deferred tax asset	<u>\$ 285,485</u>	<u>\$ 27,357</u>	<u>\$ 312,842</u>

The threshold used by the Company for amounts admitted pursuant to 11.b. as of December 31, 2022 and 2021, is as follows:

	<u>2022</u>	<u>2021</u>
Ratio percentage used to determine recovery period and threshold limitation amount	745.75%	780.65%
Amount of adjusted capital and surplus used to determine recovery period and threshold limitation	\$ 53,366,595	\$ 50,709,423

In 2022, the Company did not implement any tax planning strategies which would have an impact on adjusted gross and net admitted deferred tax assets.

(Continued)

HOUSING ENTERPRISE INSURANCE COMPANY, INC.
NOTES TO THE STATUTORY FINANCIAL STATEMENTS
December 31, 2022 and 2021

NOTE 9 - FEDERAL INCOME TAXES (Continued)

The provisions for incurred taxes on earnings for the years ended December 31, 2022 and 2021 are as follows:

	<u>2022</u>	<u>2021</u>
Federal	\$ 1,288,731	\$ (152,340)
Foreign	<u>-</u>	<u>-</u>
Subtotal	1,288,731	(152,340)
Federal income tax on net capital gains	-	119,033
Capital loss carryback	<u>(338,046)</u>	<u>-</u>
Federal income taxes incurred	<u>\$ 950,685</u>	<u>\$ (33,307)</u>

The tax effects of temporary differences that give rise to significant portions of the deferred tax assets and the deferred tax liabilities as of December 31, 2022 and 2021, are as follows:

	<u>2022</u>	<u>2021</u>	<u>Change</u>
Deferred tax assets			
Ordinary:			
Unearned premiums	\$ 1,351,017	\$ 1,225,262	\$ 125,755
Discounting of unpaid losses	756,633	684,850	71,783
Treasury inflation protected securities	86,504	59,672	26,832
Other	<u>39,193</u>	<u>48,873</u>	<u>(9,680)</u>
Subtotal	2,233,347	2,018,657	214,690
Statutory valuation allowance adjustment	-	-	-
Non-admitted deferred tax assets	<u>(302,156)</u>	<u>(372,951)</u>	<u>70,795</u>
Admitted ordinary deferred tax assets	1,931,191	1,645,706	285,485
Capital:			
Investments	556	294	262
Unrealized loss	<u>33,095</u>	<u>6,000</u>	<u>27,095</u>
Subtotal	33,651	6,294	27,357
Statutory valuation allowance adjustment	<u>-</u>	<u>-</u>	<u>-</u>
Admitted deferred tax assets	<u>\$ 1,964,842</u>	<u>\$ 1,652,000</u>	<u>\$ 312,842</u>
Deferred tax liabilities			
Ordinary:			
TCJA transition adjustment	<u>\$ (68,064)</u>	<u>\$ (90,752)</u>	<u>\$ 22,688</u>
Deferred tax liabilities	<u>(68,064)</u>	<u>(90,752)</u>	<u>22,688</u>
Net admitted deferred tax assets	<u>\$ 1,896,778</u>	<u>\$ 1,561,248</u>	<u>\$ 335,530</u>

(Continued)

HOUSING ENTERPRISE INSURANCE COMPANY, INC.
NOTES TO THE STATUTORY FINANCIAL STATEMENTS
December 31, 2022 and 2021

NOTE 9 - FEDERAL INCOME TAXES (Continued)

The Company has no net operating loss carry-forwards as of December 31, 2022. The Company has no capital loss carry-forwards as of December 31, 2022. During 2022, the Company utilized \$338,046 of capital loss carrybacks. The Company has no AMT Credits available.

The Company has no federal or foreign tax loss contingencies as determined in accordance with SSAP No. 5R, with the modifications provided in SSAP No. 101, for which it is reasonably possible that the total liability will significantly increase within twelve months of the reporting date.

SSAP No. 101 requires that a valuation allowance be established to reduce gross deferred tax assets if, based on the weight of available evidence, it is more likely than not that some portion or all of the deferred tax asset will not be realized. A valuation allowance on the deferred tax assets is evaluated based on management's assessment of the recoverability. Based on its projections of future taxable income, the Company has not recorded a valuation allowance against its net deferred tax asset, as management anticipates that it is more likely than not that the Company will be able to recover these deferred tax assets.

In 2022 and 2021, there were no temporary differences for which a deferred tax liability was not established.

The change in net deferred income taxes for the years ended December 31, 2022 and 2021, are comprised of the following:

	<u>2022</u>	<u>2021</u>	<u>Change</u>
Total deferred tax assets	\$ 2,266,998	\$ 2,024,951	\$ 242,047
Total deferred tax liabilities	<u>(68,064)</u>	<u>(90,752)</u>	<u>22,688</u>
Net deferred tax asset	2,198,934	1,934,199	264,735
Statutory valuation allowance adjustment allocation	<u>-</u>	<u>-</u>	<u>-</u>
Net deferred tax asset after statutory valuation allowance	2,198,934	1,934,199	264,735
Tax effect of unrealized losses	(33,095)	(6,000)	(27,095)
Statutory valuation allowance adjustment allocated to unrealized	<u>-</u>	<u>-</u>	<u>-</u>
Change in net deferred income tax	<u>\$ 2,165,839</u>	<u>\$ 1,928,199</u>	<u>\$ 237,640</u>

(Continued)

HOUSING ENTERPRISE INSURANCE COMPANY, INC.
NOTES TO THE STATUTORY FINANCIAL STATEMENTS
December 31, 2022 and 2021

NOTE 9 - FEDERAL INCOME TAXES (Continued)

The provision for federal income taxes incurred is different from that which would be obtained by applying the statutory federal income tax rate to (loss) income before income taxes. The significant items causing this difference are as follows for the years ended December 31, 2022 and 2021:

	<u>2022</u>		<u>2021</u>	
Provision computed at statutory rate	\$ 728,070	21.00 %	\$ (419,845)	(21.00) %
Meals and entertainment	349	0.01	123	0.01
Tax exempt interest	(20,468)	(0.59)	(24,232)	(1.21)
Proration	4,773	0.14	5,562	0.28
Tax exempt expenses	1,374	0.04	1,983	0.10
Change in nonadmitted assets	(1,782)	(0.05)	18,206	0.91
Other	<u>729</u>	<u>0.02</u>	<u>(8,069)</u>	<u>(0.41)</u>
 Total federal income taxes incurred	 <u>\$ 713,045</u>	 <u>20.57 %</u>	 <u>\$ (426,272)</u>	 <u>(21.32) %</u>
Reconciliation:				
Federal income taxes	\$ 950,685	27.42 %	\$ (152,340)	(7.62) %
Federal income tax on net capital gains	-	-	119,033	5.95
Change in net deferred income taxes	<u>(237,640)</u>	<u>(6.85)</u>	<u>(392,965)</u>	<u>(19.65)</u>
 Total statutory income taxes	 <u>\$ 713,045</u>	 <u>20.57 %</u>	 <u>\$ (426,272)</u>	 <u>(21.32) %</u>

The following are federal income taxes incurred in the current and prior years that will be available for recoupment in the event of future losses:

	<u>Ordinary</u>	<u>Capital</u>	<u>Total</u>
December 31, 2022 (current year)	\$ 1,279,679	\$ -	\$ 1,279,679
December 31, 2021 (first preceding year)	\$ -	\$ -	\$ -
December 31, 2020 (second preceding year)	\$ -	\$ 418,908	\$ 418,908

The Company has not made any deposits regarding the suspension of running interest pursuant to Internal Revenue Code Section 6603.

The Company does not file as part of a consolidated return and is not a party to any tax sharing agreement.

(Continued)

HOUSING ENTERPRISE INSURANCE COMPANY, INC.
NOTES TO THE STATUTORY FINANCIAL STATEMENTS
December 31, 2022 and 2021

NOTE 10 - NON-ADMITTED ASSETS

Certain assets designated as non-admitted, have been excluded from admitted assets and charged against capital and surplus. As of December 31, 2022 and 2021, amounts reflected as non-admitted assets were as follows:

	<u>2022</u>	<u>2021</u>
Prepaid insurance	\$ 6,326	\$ 7,840
Deductible receivable over 90 days	10,000	-
Deferred tax assets	<u>302,156</u>	<u>372,951</u>
	<u>\$ 318,482</u>	<u>\$ 380,791</u>

NOTE 11 - RECONCILIATION TO THE STATUTORY ANNUAL STATEMENT

There are no material differences between net income (loss) and capital and surplus as reported herein and the Annual Statement as previously filed with the Department for the years ended December 31, 2022 and 2021.

NOTE 12 - COMMITMENTS AND CONTINGENCIES

In all states, insurers licensed to transact certain classes of insurance are required to become members of a guaranty fund. In most states, in the event of the insolvency of an insurer writing any such class of insurance in the state, members of the funds are assessed to pay certain claims of the insolvent insurer. A particular state's fund assesses its members based on their respective written premiums in the state for the classes of insurance in which the insolvent insurer was engaged. Assessments are generally limited for any year to one or two percent of the premiums written per year depending on the state. The amount and timing of assessments related to past insolvencies is unpredictable. The Company records these assessments in accordance with SSAP No. 35 "*Guaranty Fund and Other Assessments*." As of December 31, 2022 and 2021, the Company has not accrued for or been assessed by any state insurance department.

As of December 31, 2022 and 2021, the Company has a \$5,000,000 line of credit with Brown Brothers Harriman & Co. (BBH), for the purpose of meeting short-term operating cash requirements. There were no outstanding balances as of December 31, 2022 and 2021. The BBH line of credit is collateralized by the debt securities and other marketable securities of the Company, which are managed and held in custody by BBH.

HOUSING ENTERPRISE INSURANCE COMPANY, INC.
SUPPLEMENTAL INVESTMENT RISKS INTERROGATORIES
December 31, 2022

1. The Company's total admitted assets as reported in the Statutory Statements of Admitted Assets, Liabilities and Capital and Surplus was \$143,589,957 as of December 31, 2022.
2. The ten largest exposures to a single issuer/borrower/investment are as follows:

<u>Issuer</u>	<u>Investment Category</u>	<u>Amount</u>	Percentage of Total Admitted Assets
Brown Brothers Harriman & Co	Short Term	\$ 3,810,980	2.7%
Bank of America Corporation	Long Term Bond	2,936,433	2.0%
JPMorgan Chase & Co.	Long Term Bond	1,956,384	1.4%
Cars-Db4 L.P.	Long Term Bond	1,663,871	1.2%
B.A.T Capital Corporation	Long Term Bond	1,542,616	1.1%
Aercap Ireland Capital Designated Activity	Long Term Bond	1,314,427	0.9%
Citigroup Inc.	Long Term Bond	1,205,330	0.8%
Morgan Stanley	Long Term Bond	1,203,721	0.8%
General Motors Company	Long Term Bond	1,138,463	0.8%
The Goldman Sachs Group Inc.	Long Term Bond	1,080,000	0.8%

3. The amounts and percentages of the Company's total admitted assets held in bonds and preferred stocks by NAIC rating are as follows:

<u>Bond</u>	<u>Amount</u>	Percentage of Total Admitted Assets
NAIC-1	\$ 91,666,894	63.8%
NAIC-2	19,615,178	13.7%
NAIC-3	1,319,636	0.9%

4. Assets held in foreign investments:

Are assets held in foreign investments less than 2.5% of the reporting entity's total admitted assets?

Yes [] No [X]

Total admitted assets held in foreign investments:	\$ 3,696,889	2.6%
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(Continued)

HOUSING ENTERPRISE INSURANCE COMPANY, INC.
SUPPLEMENTAL INVESTMENT RISKS INTERROGATORIES
December 31, 2022

5. Aggregate foreign investment exposure categorized by NAIC sovereign rating are as follows:

<u>NAIC Rating</u>	<u>Amount</u>	Percentage of Total Admitted <u>Assets</u>
Countries designated NAIC - 1	\$ 3,696,889	2.6%

6. Largest foreign investment by country, categorized by the country's NAIC sovereign rating are as follows:

<u>Rating</u>	<u>Amount</u>	Percentage of Total Admitted <u>Assets</u>
Countries rated NAIC-1:		
Country 1: Ireland	\$ 1,797,713	1.3%
Country 2: Macao	892,136	0.6%

10. Ten largest non-sovereign (i.e. non-governmental) foreign issues are as follows:

<u>Issuer</u>	<u>NAIC Rating</u>	<u>Amount</u>	Percentage of Total Admitted <u>Assets</u>
Aercap Ireland Capital Designated Activity	2	\$ 1,314,427	0.9%
Sands China Ltd.	3	892,136	0.6%
Avolon Holdings Funding Limited	2	483,286	0.3%
Barclays Plc	2	262,762	0.2%
Sumitomo Mitsui Financial Group Inc.	1	245,000	0.2%
Tyco Electronics Group S.A.	1	204,856	0.1%
Natwest Group Plc	1	203,992	0.1%
Orange SA	2	90,430	0.1%

HOUSING ENTERPRISE INSURANCE COMPANY, INC.
SUPPLEMENTAL SUMMARY INVESTMENT SCHEDULE
December 31, 2022

<u>Investment Categories</u>	<u>Gross Investment Holdings</u>		<u>Admitted Assets as Reported in the Annual Statement</u>	
	<u>Amount</u>	<u>Percentage</u>	<u>Amount</u>	<u>Percentage</u>
Bonds				
U.S. governments	\$ 27,972,681	23.3%	\$ 27,972,681	23.3%
All other governments	55,153	0.0%	55,153	0.0%
U.S. states, territories and possessions, etc., guaranteed	426,511	0.4%	426,511	0.4%
U.S. political subdivisions of states, territories and possessions, guaranteed	519,243	0.4%	519,243	0.4%
U.S. special revenue and special assessment obligations, etc., non-guaranteed	30,833,363	25.7%	30,833,363	25.7%
Industrial and miscellaneous	52,317,063	43.5%	52,317,063	43.5%
Hybrid securities	462,701	0.4%	462,701	0.4%
Cash, cash equivalents and short-term investments	<u>7,566,763</u>	<u>6.3%</u>	<u>7,566,763</u>	<u>6.3%</u>
Total invested assets	<u>\$ 120,153,478</u>	<u>100.0%</u>	<u>\$ 120,153,478</u>	<u>100.0%</u>

HOUSING INVESTMENT GROUP, INC. AND SUBSIDIARIES

CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2022 and 2021

INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of
Housing Investment Group, Inc. and Subsidiaries

Opinion

We have audited the consolidated financial statements of Housing Investment Group, Inc. and Subsidiaries (the Company), which comprise the consolidated balance sheets as of December 31, 2022 and 2021, and the related consolidated statements of operations, changes in stockholders' equity, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the financial position of the Company as of December 31, 2022 and 2021, and the results of its operations and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Company and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Company's ability to continue as a going concern for one year from the date the consolidated financial statements are available to be issued.

(Continued)

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Company's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control–related matters that we identified during the audit.

Other Matter

Our audits were conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The consolidating balance sheets, statements of operations, and cash flows are presented for purposes of additional analysis and are not required parts of the consolidated financial statements. The supplemental schedules are the responsibility of management and were derived from, and relate directly to, the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audits of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the supplemental schedules are fairly stated in all material respects in relation to the consolidated financial statements as a whole.



Crowe LLP

West Hartford, Connecticut
May 12, 2023

HOUSING INVESTMENT GROUP, INC. AND SUBSIDIARIES
CONSOLIDATED BALANCE SHEETS
December 31, 2022 and 2021

	<u>2022</u>	<u>2021</u>
ASSETS		
Current assets		
Cash and cash equivalents	\$ 24,384,628	\$ 31,355,541
Agency and commission accounts receivables	44,309,509	26,775,012
Due from related parties	365,631	443,520
Income taxes receivable	37,089	3,121
Prepaid contractual liability insurance (Note 2)	243,200	302,117
Other assets	27,424	16,333
Total current assets	69,367,481	58,895,644
Deferred tax asset	2,744,087	2,156,971
Total assets	<u>\$ 72,111,568</u>	<u>\$ 61,052,615</u>
LIABILITIES AND STOCKHOLDERS' EQUITY		
Current liabilities		
Commission payable and accounts current	\$ 58,578,985	\$ 40,726,138
Deferred commissions and other revenues	1,747,390	1,652,561
Accounts payable and accrued expenses	554,077	852,417
Due to related parties	1,100,945	1,213,629
Total current liabilities	61,981,397	44,444,745
Stockholders' equity		
Common stock, Class A, no par value, \$5,000 per share stated value, 2 shares authorized, issued and outstanding in 2022 and 2021	10,000	10,000
Common stock, Class B, no par value, various stated values, 300,000 shares authorized, 198,700 shares issued and outstanding in 2022 and 2021	39,400,000	39,400,000
Additional paid-in capital	482,234	482,234
Retained deficit	(29,762,063)	(23,284,364)
Total stockholders' equity	10,130,171	16,607,870
Total liabilities and stockholders' equity	<u>\$ 72,111,568</u>	<u>\$ 61,052,615</u>

The accompanying notes are an integral part of these consolidated financial statements.

HOUSING INVESTMENT GROUP, INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF OPERATIONS
Years Ended December 31, 2022 and 2021

	<u>2022</u>	<u>2021</u>
Net revenues		
Commission income	\$ 8,283,713	\$ 7,803,076
Insurance management services	312,137	249,787
Other income	<u>75,507</u>	<u>257,643</u>
Total revenues	8,671,357	8,310,506
Costs and expenses		
Salaries and benefits	3,795,962	3,640,047
General and administrative	<u>1,753,308</u>	<u>1,804,927</u>
Total costs and expenses	<u>5,549,270</u>	<u>5,444,974</u>
Income before provision for income taxes	3,122,087	2,865,532
Income tax benefit	<u>(400,214)</u>	<u>(257,846)</u>
Net income	<u><u>\$ 3,522,301</u></u>	<u><u>\$ 3,123,378</u></u>

The accompanying notes are an integral part of these consolidated financial statements.

HOUSING INVESTMENT GROUP, INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY
Years Ended December 31, 2022 and 2021

	Common Stock Class A		Common Stock Class B (1)		Additional Paid-In Capital	Retained Deficit	Total
	<u>Shares</u>	<u>Amount</u>	<u>Shares</u>	<u>Amount</u>			
Balance as of January 1, 2021	2	\$ 10,000	198,700	\$ 39,400,000	\$ 482,234	\$ (26,407,742)	\$ 13,484,492
Net income	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>3,123,378</u>	<u>3,123,378</u>
Balance as of December 31, 2021	2	10,000	198,700	39,400,000	482,234	(23,284,364)	16,607,870
Dividends declared	-	-	-	-	-	(10,000,000)	(10,000,000)
Net income	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>3,522,301</u>	<u>3,522,301</u>
Balance as of December 31, 2022	<u>2</u>	<u>\$ 10,000</u>	<u>198,700</u>	<u>\$ 39,400,000</u>	<u>\$ 482,234</u>	<u>\$ (29,762,063)</u>	<u>\$ 10,130,171</u>

(1) 182,000 shares issued and outstanding at \$100 per share stated value as of December 31, 2022 and 2021, 500 shares issued and outstanding at \$10,000 per share stated value as of December 31, 2022 and 2021, 16,200 shares issued and outstanding at \$1,000 per share stated value as of December 31, 2022 and 2021

The accompanying notes are an integral part of these consolidated financial statements.

HOUSING INVESTMENT GROUP, INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF CASH FLOWS
Years Ended December 31, 2022 and 2021

	<u>2022</u>	<u>2021</u>
Cash flows from operating activities		
Net income	\$ 3,522,301	\$ 3,123,378
Adjustments to reconcile net income to net cash provided by operating activities:		
Deferred federal income taxes	(587,116)	(460,893)
Changes in assets and liabilities		
Agency and commissions accounts receivables	(17,534,497)	4,556,213
Due from related parties	77,889	592,795
Income taxes receivable	(33,968)	8,587
Prepaid contractual liability insurance (Note 2)	58,917	63,486
Other assets	(11,091)	179,452
Commission payable and accounts current	17,852,847	(656,395)
Deferred commissions and other revenues	94,829	(12,438)
Accounts payable and accrued expenses	(298,340)	11,818
Due to related parties	(112,684)	280,712
Net cash provided by operating activities	<u>3,029,087</u>	<u>7,686,715</u>
Cash flows from financing activities		
Dividends paid to shareholders	(10,000,000)	-
Net cash used in financing activities	<u>(10,000,000)</u>	<u>-</u>
Net change in cash and cash equivalents	(6,970,913)	7,686,715
Cash and cash equivalents, beginning of year	<u>31,355,541</u>	<u>23,668,826</u>
Cash and cash equivalents, end of year	<u>\$ 24,384,628</u>	<u>\$ 31,355,541</u>
Supplemental cash flow disclosure:		
Income taxes paid during the year	<u>\$ 220,870</u>	<u>\$ 194,460</u>

The accompanying notes are an integral part of these consolidated financial statements.

HOUSING INVESTMENT GROUP, INC. AND SUBSIDIARIES
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
December 31, 2022 and 2021

NOTE 1 - GENERAL

Reporting Entity: Housing Investment Group, Inc. (HIG) and Subsidiaries (the Company) was incorporated on June 13, 1995 as a Delaware Corporation. The Company is a holding company, which governs the related for-profit businesses of Housing Authority Risk Retention Group, Inc. (HARRG) and Housing Authority Property Insurance, A Mutual Company (HAPI), affiliated entities through common management. The Company has two classes of stock, voting class (Class A) and non-voting class (Class B), which are owned 50% by HARRG and 50% by HAPI. The Company is governed by the same Board of Directors as HARRG, HAPI and other affiliated companies through common management. The Company has two wholly owned subsidiaries as of December 31, 2022 or 2021: Housing Insurance Services, Inc. (HIS) and Housing Alliance Group, LLC (HAGL).

HIS was organized pursuant to the laws of the State of Connecticut and provides agency and brokerage services for HAPI, HARRG, Housing Enterprise Insurance Company, Inc. (HEIC), Housing Specialty Insurance Company, Inc. (HSIC), and other unaffiliated entities.

HAGL was incorporated in July 2015 under the laws of the State of Vermont. HAGL engages in the business of assisting public housing authorities and their affiliates by sponsoring funding and assisting in transformation of their housing portfolio. HAGL is a limited liability company whose sole member is HIG.

The Company declared and paid dividends of \$5,000,000 each to HARRG and HAPI during 2022. There were no dividends paid or declared during 2021 by the Company.

The Company is part of an affiliated group of companies and has entered into various transactions with the group members. The accompanying consolidated financial statements have been prepared from the separate records maintained by the Company and may not necessarily be indicative of the conditions that would have existed or the results of operations if the Company had been operated as an unaffiliated company.

Concentrations of Risk: The Company provides services to Public Housing Authorities (PHAs), which are governed and funded by the U.S. Department of Housing and Urban Development and also to affiliated entities. A majority of the Company's revenue is derived from transactions with affiliated entities which have common management. Changes in the affiliated group's policies, changes in public policy and/or funding of the PHAs could have a significant impact on the operations of the Company.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation: The accompanying consolidated financial statements have been prepared in conformity with accounting principles generally accepted in the United States of America (GAAP), as promulgated by the Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC).

Principles of Consolidation: The accompanying consolidated financial statements include the accounts of HIG and its wholly owned subsidiaries HIS and HAGL as of December 31, 2022 and 2021 and for the years then ended. All material intercompany transactions and accounts have been eliminated in the consolidated financial statements.

The operations of the Company are primarily determined by the activities and contractual relationships with HARRG, HAPI, HEIC, HSIC, and Housing Telecommunications, Inc. (HTI), related parties through common management. HIG charges its wholly-owned subsidiaries a service fee to act on the behalf of its subsidiaries in a holding company function, which is eliminated in consolidation.

(Continued)

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Revenue Recognition: The Company recognizes revenue in accordance with FASB ASC 606, “*Revenue from Contracts with Customers*” (ASC 606). Commission, agency and brokerage services, program administration and management services revenues, paid by insurance carriers for the binding of insurance coverage, are recognized as performance obligations are satisfied. Typically, the Company earns a percentage of commission income upon the effective date of the policy with the remaining amount earned on a pro-rata basis over the life of the underlying policy to which it relates. The amount earned at effective date varies by line of business based on the performance obligations associated with that line of business and the performance obligations agreed to with the insurance carriers. Payments are due within 30 days of invoice date, which typically coincides with the binding of coverage, certain insureds may elect for payments to be made on an installment basis. The portion of income that will be earned in the future is deferred and reported as deferred commissions and other revenues on the consolidated balance sheets.

HAGL program fees are recorded upon finalization and approval of the anticipated project investment and no amounts are deferred. For the years ended December 31, 2022 and December 31, 2021, HAGL did not earn any revenue from program fees. Other income, which consists primarily of HAGL association benefit fees, are earned ratably over the benefit period to which they relate. The portion of unearned association benefit fees is deferred and reported within deferred commissions and other revenues within the consolidated balance sheets.

Agency and Commission Accounts Receivable: Agency and commission accounts receivable consist of earned and uncollected commission and agency income. As of December 31, 2022 and 2021, management has not recorded an allowance for doubtful accounts against its outstanding accounts receivable as the balance is considered to be fully collectible.

Commission Payable: Commission payable consists of billed premium, net of retained commission, due to the insurance carriers the Company performs agency and brokerage services for.

Cash and Cash Equivalents: Cash is comprised of cash on hand and cash on deposit with financial institutions. Cash equivalents consist of money market accounts. The Federal Deposit Insurance Corporation (FDIC) insures cash balances up to \$250,000 per depositor, per bank. Amounts in excess of the FDIC limit are uninsured. It is the Company’s policy to monitor the financial strength of the banks that hold its deposits on an ongoing basis. During the normal course of business, the Company maintains cash balances in excess of the FDIC insurance limit.

Prepaid Contractual Liability Insurance: HAGL entered into a contractual liability insurance agreement with Innovative Housing Insurance Company, Inc. (IHIC), an affiliated company through common management. HAGL is indemnified against losses arising out of the payment of contractual reimbursement benefits to any associates in accordance with the certificate of benefits issued to such associates. The portion of unexpired insurance premiums paid by HAGL is deferred and reported as prepaid contractual liability insurance within the consolidated balance sheets.

Income Taxes: The Company accounts for income taxes in accordance with FASB ASC 740, “*Income Taxes*.” FASB ASC 740 is an asset and liability method, which requires the recognition of deferred tax assets and liabilities. The Company, under certain provisions of FASB ASC 740, accounts for how uncertain tax positions should be recognized, measured, presented and disclosed within their consolidated financial statements. The Company may recognize the tax benefit from an uncertain tax position only if it is more likely than not that the tax position will be sustained on examination by the taxing authorities, based on the technical merits of the position. The tax benefits recognized in the consolidated financial statements from such position are measured based on the largest benefit that has a greater than 50% likelihood of being realized upon ultimate settlement.

(Continued)

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

The Company did not have any unrecognized tax benefits as of December 31, 2022 and 2021. The Company does not believe it is reasonably possible that its unrecognized tax benefits would materially change in the next twelve months.

It is the Company's policy to include interest and penalties related to unrecognized tax benefits as a component of its provision for income taxes. As of December 31, 2022 and 2021, the Company did not record any penalties or interest associated with unrecognized tax benefits. Tax years from 2019 forward are open and subject to examination by the Internal Revenue Service.

The Company has a formal tax sharing agreement whereby the subsidiaries settle taxes on a standalone basis. If losses are generated, the subsidiaries will receive the benefit to the extent the losses are used in the consolidation, in the year used.

Use of Estimates: The preparation of consolidated financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenues and expenses, at and during the reporting period, along with the disclosure of contingent assets and liabilities at the date of the consolidated financial statements. Actual results could differ from those estimates.

Subsequent Events: Subsequent events have been evaluated through May 12, 2023, which is the date the consolidated financial statements were available to be issued.

NOTE 3 - REVENUES

HIS maintains commission agreements with HAPI, HEIC and HSIC for policies issued on a direct basis. The commission agreement provides for a commission percentage to be paid based upon gross direct written premium. The commission percentage varies based on several underlying factors. During 2022 and 2021, commission income under these agreements amounted to \$5,834,134 and \$5,257,358, respectively, and the Company has recorded deferred commission income of \$1,201,149 and \$1,047,759, respectively, as of December 31, 2022 and 2021.

In addition, HIS provides agency and brokerage services to unaffiliated insurance carriers. Commission percentages vary by carrier and line of business. For the years ended December 31, 2022 and 2021, commission income related to unaffiliated carriers amounted to \$2,369,400 and \$2,481,591, respectively, and the Company has deferred \$194,766 and \$219,312, respectively.

(Continued)

HOUSING INVESTMENT GROUP, INC. AND SUBSIDIARIES
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
December 31, 2022 and 2021

NOTE 3 - REVENUES (Continued)

HIS entered into a program administration agreement with The Travelers Indemnity Company, Inc. (Travelers), a fronting company, as part of the HAPI insurance program and the HARRG auto insurance program. HIS has agreed to underwrite, rate, quote and bind risks, solicit from and market to brokers, issue policies, collect premiums and account for the premiums of the book of business being reinsured by HAPI and HARRG. HIS collects a 1% commission from Travelers on all premiums underwritten. For the years ended December 31, 2022 and 2021, program administration income amounted to \$80,179 and \$64,127, respectively, and the Company has recorded deferred program administration income of \$21,997 and \$17,261, respectively, as of December 31, 2022 and 2021.

HIS has insurance management services agreements with HAPI and HARRG to provide various insurance agency activities. Fees for these services in 2022 and 2021 amounted to \$312,137 and \$249,787, respectively, and the Company has recorded deferred management fee revenues of \$86,318 and \$66,162, respectively, as of December 31, 2022 and 2021. These fees are calculated based upon a percentage of gross written premium for the years ended December 31, 2022 and 2021. All business associated with these insurance management service agreements originates from the service agreement as discussed in the previous paragraph.

HAGL maintains a program agreement with RBC Tax Credit Equity (RBC) to issue Certificates of Association Benefits (CAB) for multifamily residential rental projects seeking to enhance credit for development purposes. For the years ended December 31, 2022 and December 31, 2021, there was no revenue from program fees.

Other income, which consists of HAGL association benefit fees and consulting fees, amounted to \$75,507 and \$257,643, respectively, and the Company has deferred revenue of \$243,160 and \$302,067, respectively, for the years ended December 31, 2022 and 2021.

NOTE 4 - INCOME TAXES

The provision for income tax benefit consists of the following for the years ended December 31, 2022 and 2021:

	<u>2022</u>	<u>2021</u>
Current federal and state tax	\$ 186,902	\$ 203,047
Deferred federal and state tax:		
Deferred tax expense exclusive of the effects of other components listed below	337,300	217,538
Decrease in beginning of year deferred tax asset valuation allowance	<u>(924,416)</u>	<u>(678,431)</u>
Total	<u>\$ (400,214)</u>	<u>\$ (257,846)</u>

(Continued)

HOUSING INVESTMENT GROUP, INC. AND SUBSIDIARIES
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
December 31, 2022 and 2021

NOTE 4 - INCOME TAXES (Continued)

The tax effect of temporary differences, which result in deferred tax assets, as of December 31, 2022 and 2021, are as follows:

	<u>2022</u>	<u>2021</u>
Deferred tax assets:		
Net operating loss	\$ 4,357,390	\$ 5,058,427
Charitable carry forward	18	18
State taxes	451,869	514,773
Accrued retirement benefits	36,641	39,979
Research and development	642,256	642,256
Gross deferred tax asset	<u>5,488,174</u>	<u>6,255,453</u>
Deferred tax liabilities:		
481(a) adjustment	-	(92,680)
Gross deferred tax liability	-	(92,680)
Valuation allowance	<u>(2,744,087)</u>	<u>(4,005,802)</u>
Net deferred tax asset	<u>\$ 2,744,087</u>	<u>\$ 2,156,971</u>

The 2022 and 2021 provision for income taxes differs from the amount of income tax benefit determined by applying the 21% U.S. statutory federal income tax rate, as follows:

	<u>2022</u>		<u>2021</u>	
	<u>Amount</u>	<u>Percent</u>	<u>Amount</u>	<u>Percent</u>
Federal tax at statutory rate	\$ 655,638	21.00%	\$ 601,762	21.00%
State taxes	211,740	6.78%	222,543	7.77%
Valuation allowance	(1,261,715)	(40.41%)	(1,082,430)	(37.77%)
Meals and entertainment	753	0.02%	725	0.02%
Other	(6,630)	(0.21%)	(446)	(0.02%)
Income tax expense	<u>\$ (400,214)</u>	<u>(12.82%)</u>	<u>\$ (257,846)</u>	<u>(9.00%)</u>

The Company has a net operating loss carry-forward as of December 31, 2022 of \$20,749,476 that will begin to expire in 2034. The Company has no AMT credits available and no capital loss carryovers available. The Company has \$642,256 of research and development credit carry-forwards that will begin to expire in 2032. The Company has \$84 of charitable contribution carry forwards that will begin to expire in 2037.

As of December 31, 2022 and 2021, the Company recorded a valuation allowance against the deferred tax asset of \$2,744,087 and \$4,005,802, respectively, as the Company believes it is more likely than not that all of the deferred tax asset will not be realized based on management's projections of taxable income. The change in valuation allowance is reflective of management's change in future projections of taxable income. The amount of the valuation allowance could continue to change in the near term, should management's projections of future taxable income change.

(Continued)

HOUSING INVESTMENT GROUP, INC. AND SUBSIDIARIES
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
December 31, 2022 and 2021

NOTE 5 - RELATED PARTY TRANSACTIONS

The Company has common paymaster and facilities agreements with HARRG, in which HARRG is the common paymaster for the Company. HARRG provides various management services to the Company and charges the Company for its direct allocation of salaries, benefits and overhead, along with the use of its facility. Expenses incurred for HARRG's management services are as follows:

	<u>2022</u>	<u>2021</u>
HIS	\$ 5,020,861	\$ 4,498,883
HIG	<u>302,670</u>	<u>501,274</u>
Total	<u>\$ 5,323,531</u>	<u>\$ 5,000,157</u>

The Company is party to various intercompany agreements and activities, which from time to time result in amounts receivable from and payable to affiliated entities. As of December 31, 2022 and 2021, the Company had the following amounts receivable from and payable to affiliated entities:

	<u>2022</u>		<u>2021</u>	
	<u>Amounts Receivable</u>	<u>Amounts Payable</u>	<u>Amounts Receivable</u>	<u>Amounts Payable</u>
HARRG	\$ -	\$ 1,071,787	\$ 21,330	\$ 1,189,379
HAPI	2,707	9,323	1,568	17,662
HEIC	-	19,433	-	6,164
HSIC	<u>-</u>	<u>402</u>	<u>-</u>	<u>424</u>
Total	<u>\$ 2,707</u>	<u>\$ 1,100,945</u>	<u>\$ 22,898</u>	<u>\$ 1,213,629</u>

The Company occupies office space in Cheshire, Connecticut, which is owned by HARRG. The cost of occupying the premises is part of the facilities agreement.

NOTE 6 - EMPLOYEE BENEFITS

The Company does not maintain a retirement plan, deferred compensation or other postretirement benefit plan. The Company participates in the HARRG employee benefit plans through its common paymaster agreement with HARRG.

HARRG maintains a defined contribution profit sharing plan and is the sponsor of the Housing Authority Risk Retention Group 401(k) Plan, covering substantially all of its employees. The Company recorded profit sharing expenses of \$198,082 and \$178,488, respectively, and 401(k) expenses of \$140,909 and \$136,490 for the years ended December 31, 2022 and 2021, respectively. In addition, the Company recorded an expense for incentive compensation of \$342,701 and \$478,590, for the years ended December 31, 2022 and 2021, respectively, which is included within salaries and benefits within the consolidated statements of operations.

HOUSING INVESTMENT GROUP, INC. AND SUBSIDIARIES
CONSOLIDATING BALANCE SHEET
December 31, 2022

	Housing Investment Group, Inc.	Housing Insurance Services, Inc.	Housing Alliance Group, LLC	Elimination Entries	Consolidated
ASSETS					
Current assets					
Cash and cash equivalents	\$ 126,137	\$ 24,101,470	\$ 157,021	\$ -	\$ 24,384,628
Agency and commission accounts receivables	-	44,309,509	-	-	44,309,509
Due from related parties	4,072	365,631	-	(4,072)	365,631
Income taxes receivable (payable)	3,211,005	(3,398,687)	224,771	-	37,089
Prepaid contractual liability insurance (Note 2)	-	-	243,200	-	243,200
Other assets	-	19,751	7,673	-	27,424
Total current assets	3,341,214	65,397,674	632,665	(4,072)	69,367,481
Deferred tax asset	2,731,503	6,735	5,849	-	2,744,087
Investment in HIS	3,729,141	-	-	(3,729,141)	-
Investment in HAGL	383,892	-	-	(383,892)	-
Total assets	<u>\$ 10,185,750</u>	<u>\$ 65,404,409</u>	<u>\$ 638,514</u>	<u>\$ (4,117,105)</u>	<u>\$ 72,111,568</u>
LIABILITIES AND STOCKHOLDERS' EQUITY					
Current liabilities					
Commission payable and accounts current	\$ -	\$ 58,578,985	\$ -	\$ -	\$ 58,578,985
Deferred commissions and other revenues	-	1,504,230	243,160	-	1,747,390
Accounts payable and accrued expenses	6,641	540,046	7,390	-	554,077
Due to related parties	48,938	1,052,007	4,072	(4,072)	1,100,945
Total current liabilities	55,579	61,675,268	254,622	(4,072)	61,981,397
Stockholders' equity					
Common stock, Class A, no par value, \$5,000 per share stated value, 2 shares authorized, issued and outstanding	10,000	-	-	-	10,000
Common stock, Class B, no par value, various stated values, 300,000 shares authorized, 198,700 shares issued and outstanding	39,400,000	-	-	-	39,400,000
Common stock, no par value, \$25 per share stated value, 1,000 shares authorized, 1,000 shares issued and outstanding	-	25,000	-	(25,000)	-
Additional paid-in capital	269,664	-	1,700,000	(1,487,430)	482,234
Retained (deficit) earnings	(29,549,493)	3,704,141	(1,316,108)	(2,600,603)	(29,762,063)
Total stockholders' equity	10,130,171	3,729,141	383,892	(4,113,033)	10,130,171
Total liabilities and stockholders' equity	<u>\$ 10,185,750</u>	<u>\$ 65,404,409</u>	<u>\$ 638,514</u>	<u>\$ (4,117,105)</u>	<u>\$ 72,111,568</u>

HOUSING INVESTMENT GROUP, INC. AND SUBSIDIARIES
CONSOLIDATING BALANCE SHEET
December 31, 2021

	Housing Investment Group, Inc.	Housing Insurance Services, Inc.	Housing Alliance Group, LLC	Elimination Entries	Consolidated
ASSETS					
Current assets					
Cash and cash equivalents	\$ 60,984	\$ 31,006,662	\$ 287,895	\$ -	\$ 31,355,541
Agency and commission accounts receivables	-	26,775,012	-	-	26,775,012
Due from related parties	21,330	422,190	32,905	(32,905)	443,520
Income taxes receivable (payable)	2,512,880	(2,705,591)	195,832	-	3,121
Prepaid contractual liability insurance (Note 2)	-	-	302,117	-	302,117
Other assets	-	14,635	1,698	-	16,333
Total current assets	2,595,194	55,512,908	820,447	(32,905)	58,895,644
Deferred tax asset (liability)	2,183,546	(29,552)	2,977	-	2,156,971
Investment in HIS	11,380,171	-	-	(11,380,171)	-
Investment in HAGL	488,023	-	-	(488,023)	-
Total assets	<u>\$ 16,646,934</u>	<u>\$ 55,483,356</u>	<u>\$ 823,424</u>	<u>\$ (11,901,099)</u>	<u>\$ 61,052,615</u>
LIABILITIES AND STOCKHOLDERS' EQUITY					
Current liabilities					
Commission payable and accounts current	\$ -	\$ 40,726,138	\$ -	\$ -	\$ 40,726,138
Deferred commissions and other revenues	-	1,350,494	302,067	-	1,652,561
Accounts payable and accrued expenses	6,159	812,924	33,334	-	852,417
Due to related parties	32,905	1,213,629	-	(32,905)	1,213,629
Total current liabilities	39,064	44,103,185	335,401	(32,905)	44,444,745
Stockholders' equity					
Common stock, Class A, no par value, \$5,000 per share stated value, 2 shares authorized, issued and outstanding	10,000	-	-	-	10,000
Common stock, Class B, no par value, various stated values, 300,000 shares authorized, 198,700 shares issued and outstanding	39,400,000	-	-	-	39,400,000
Common stock, no par value, \$25 per share stated value, 1,000 shares authorized, 1,000 shares issued and outstanding	-	25,000	-	(25,000)	-
Additional paid-in capital	269,664	-	1,700,000	(1,487,430)	482,234
Retained (deficit) earnings	(23,071,794)	11,355,171	(1,211,977)	(10,355,764)	(23,284,364)
Total stockholders' equity	16,607,870	11,380,171	488,023	(11,868,194)	16,607,870
Total liabilities and stockholders' equity	<u>\$ 16,646,934</u>	<u>\$ 55,483,356</u>	<u>\$ 823,424</u>	<u>\$ (11,901,099)</u>	<u>\$ 61,052,615</u>

HOUSING INVESTMENT GROUP, INC. AND SUBSIDIARIES
CONSOLIDATING STATEMENT OF OPERATIONS
Year Ended December 31, 2022

	Housing Investment Group, Inc.	Housing Insurance Services, Inc.	Housing Alliance Group, LLC	Elimination Entries	Consolidated
Net revenues					
Commission income	\$ -	\$ 8,283,713	\$ -	\$ -	\$ 8,283,713
Insurance management services	-	312,137	-	-	312,137
Other income	311,000	-	75,507	(311,000)	75,507
Gain on investment in subsidiaries	2,244,839	-	-	(2,244,839)	-
Total revenues	2,555,839	8,595,850	75,507	(2,555,839)	8,671,357
Costs and expenses					
Salaries and benefits	65,956	3,706,160	23,846	-	3,795,962
General and administrative	186,664	1,690,041	187,603	(311,000)	1,753,308
Total costs and expenses	252,620	5,396,201	211,449	(311,000)	5,549,270
Income (loss) before income taxes	2,303,219	3,199,649	(135,942)	(2,244,839)	3,122,087
Income tax (benefit) expense	(1,219,082)	850,679	(31,811)	-	(400,214)
Net income (loss)	<u>\$ 3,522,301</u>	<u>\$ 2,348,970</u>	<u>\$ (104,131)</u>	<u>\$ (2,244,839)</u>	<u>\$ 3,522,301</u>

HOUSING INVESTMENT GROUP, INC. AND SUBSIDIARIES
CONSOLIDATING STATEMENT OF OPERATIONS
Year Ended December 31, 2021

	Housing Investment Group, Inc.	Housing Insurance Services, Inc.	Housing Alliance Group, LLC	Elimination Entries	Consolidated
Net revenues					
Commission income	\$ -	\$ 7,803,076	\$ -	\$ -	\$ 7,803,076
Insurance management services	-	249,787	-	-	249,787
Other income	336,474	-	257,643	(336,474)	257,643
Gain on investment in subsidiaries	2,001,399	-	-	(2,001,399)	-
Total revenues	2,337,873	8,052,863	257,643	(2,337,873)	8,310,506
Costs and expenses					
Salaries and benefits	39,544	3,469,058	131,445	-	3,640,047
General and administrative	227,423	1,473,630	440,348	(336,474)	1,804,927
Total costs and expenses	266,967	4,942,688	571,793	(336,474)	5,444,974
Income (loss) before income taxes	2,070,906	3,110,175	(314,150)	(2,001,399)	2,865,532
Income tax (benefit) expense	(1,052,472)	862,330	(67,704)	-	(257,846)
Net income (loss)	<u>\$ 3,123,378</u>	<u>\$ 2,247,845</u>	<u>\$ (246,446)</u>	<u>\$ (2,001,399)</u>	<u>\$ 3,123,378</u>

HOUSING INVESTMENT GROUP, INC. AND SUBSIDIARIES
CONSOLIDATING STATEMENT OF CASH FLOWS
Year Ended December 31, 2022

	Housing Investment Group, Inc.	Housing Insurance Services, Inc.	Housing Alliance Group, LLC	Elimination Entries	Consolidated
Cash flows from operating activities					
Net income (loss)	\$ 3,522,301	\$ 2,348,970	\$ (104,131)	\$ (2,244,839)	\$ 3,522,301
Adjustments to reconcile net income (loss) to net cash provided by (used in) operating activities:					
Deferred federal income taxes	(547,957)	(36,287)	(2,872)	-	(587,116)
Gain on investment in subsidiaries	(2,244,839)	-	-	2,244,839	-
Dividends received	10,000,000	-	-	(10,000,000)	-
Changes in assets and liabilities					
Agency and commissions accounts receivables	-	(17,534,497)	-	-	(17,534,497)
Due from related parties	17,258	56,559	32,905	(28,833)	77,889
Income taxes receivable (payable)	(698,125)	693,096	(28,939)	-	(33,968)
Prepaid contractual liability insurance (Note 2)	-	-	58,917	-	58,917
Other assets	-	(5,116)	(5,975)	-	(11,091)
Commission payable and accounts current	-	17,852,847	-	-	17,852,847
Deferred commissions and other revenues	-	153,736	(58,907)	-	94,829
Accounts payable and accrued expenses	482	(272,878)	(25,944)	-	(298,340)
Due to related parties	16,033	(161,622)	4,072	28,833	(112,684)
Net cash provided by (used in) operating activities	10,065,153	3,094,808	(130,874)	(10,000,000)	3,029,087
Cash flows from financing activities					
Dividends paid to shareholders	(10,000,000)	(10,000,000)	-	10,000,000	(10,000,000)
Net cash used in operating activities	(10,000,000)	(10,000,000)	-	10,000,000	(10,000,000)
Net change in cash and cash equivalents	65,153	(6,905,192)	(130,874)	-	(6,970,913)
Cash and cash equivalents, beginning of year	60,984	31,006,662	287,895	-	31,355,541
Cash and cash equivalents, end of year	<u>\$ 126,137</u>	<u>\$ 24,101,470</u>	<u>\$ 157,021</u>	<u>\$ -</u>	<u>\$ 24,384,628</u>

HOUSING INVESTMENT GROUP, INC. AND SUBSIDIARIES
CONSOLIDATING STATEMENT OF CASH FLOWS
Year Ended December 31, 2021

	Housing Investment Group, Inc.	Housing Insurance Services, Inc.	Housing Alliance Group, LLC	Elimination Entries	Consolidated
Cash flows from operating activities					
Net income (loss)	\$ 3,123,378	\$ 2,247,845	\$ (246,446)	\$ (2,001,399)	\$ 3,123,378
Adjustments to reconcile net income (loss) to net cash provided by (used in) operating activities:					
Deferred federal income taxes	(444,437)	(15,945)	(511)	-	(460,893)
Gain on investment in subsidiaries	(2,001,399)	-	-	2,001,399	-
Changes in assets and liabilities					
Agency and commissions accounts receivables	-	4,556,213	-	-	4,556,213
Due from related parties	28,212	614,125	(32,905)	(16,637)	592,795
Income taxes receivable (payable)	(633,035)	708,815	(67,193)	-	8,587
Prepaid contractual liability insurance (Note 2)	-	-	63,486	-	63,486
Other assets	-	168,545	10,907	-	179,452
Commission payable and accounts current	-	(656,395)	-	-	(656,395)
Deferred commissions and other revenues	-	51,055	(63,493)	-	(12,438)
Accounts payable and accrued expenses	(8,895)	42,326	(21,613)	-	11,818
Due to related parties	(33,273)	346,890	(49,542)	16,637	280,712
Net cash provided by (used in) operating activities	30,551	8,063,474	(407,310)	-	7,686,715
Cash and cash equivalents, beginning of year	30,433	22,943,188	695,205	-	23,668,826
Cash and cash equivalents, end of year	<u>\$ 60,984</u>	<u>\$ 31,006,662</u>	<u>\$ 287,895</u>	<u>\$ -</u>	<u>\$ 31,355,541</u>

HOUSING SPECIALTY INSURANCE COMPANY, INC.

STATUTORY FINANCIAL STATEMENTS

December 31, 2022 and 2021



INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of
Housing Specialty Insurance Company, Inc.

Opinions

We have audited the statutory financial statements of Housing Specialty Insurance Company, Inc. (the Company), which comprise the statutory statements of admitted assets, liabilities and capital and surplus as of December 31, 2022 and 2021, and the related statutory statements of operations, changes in capital and surplus, and cash flows for the years then ended, and the related notes to the statutory financial statements.

Unmodified Opinion on Statutory Basis of Accounting

In our opinion, the accompanying statutory financial statements present fairly, in all material respects, the admitted assets, liabilities and capital and surplus of the Company as of December 31, 2022 and 2021, and results of its operations and its cash flows for the years then ended in accordance with accounting practices prescribed or permitted by the Vermont Department of Financial Regulation (the Department) as described in Note 2.

Adverse Opinion on Accounting Principles Generally Accepted in the United States of America

In our opinion, because of the significance of the matter discussed in the Basis for Adverse Opinion on Accounting Principles Generally Accepted in the United States of America section of our report, the statutory financial statements do not present fairly, in accordance with accounting principles generally accepted in the United States of America, the financial position of the Company as of December 31, 2022 and 2021, or the results of its operations and its cash flows for the years then ended.

Basis for Opinions

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Statutory Financial Statements section of our report. We are required to be independent of the Company, and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

Basis for Adverse Opinion on Accounting Principles Generally Accepted in the United States of America

As described in Note 2 to the statutory financial statements, the statutory financial statements are prepared by the Company in accordance with accounting practices prescribed or permitted by the Department, which is a basis of accounting other than accounting principles generally accepted in the United States of America. The effects on the statutory financial statements of the variances between statutory accounting practices and accounting principles generally accepted in the United States of America, although not reasonably determinable, are presumed to be material and pervasive.

(Continued)

Responsibilities of Management for the Statutory Financial Statements

Management is responsible for the preparation and fair presentation of these statutory financial statements in conformity with accounting practices prescribed or permitted by the Department. Management is also responsible for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of statutory financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the statutory financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Company's ability to continue as a going concern for one year after the date that the statutory financial statements are issued.

Auditor's Responsibilities for the Audit of the Statutory Financial Statements

Our objectives are to obtain reasonable assurance about whether the statutory financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the statutory financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the statutory financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the statutory financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the statutory financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Company's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

(Continued)

Supplementary Information

Our audits were conducted for the purpose of forming an opinion on the statutory financial statements as a whole. The supplemental schedules, which include the schedule of investment risks interrogatories and the summary investment schedule, are presented for purposes of additional analysis and are not required parts of the statutory financial statements. The effects on the supplemental schedules of the variances between the statutory basis of accounting and accounting principles generally accepted in the United States of America, although not reasonably determinable, are presumed to be material and pervasive. As a consequence, the supplemental schedules do not present fairly, in conformity with accounting principles generally accepted in the United States of America, such information of the Company as of December 31, 2022 and for the year ended. The supplemental schedules are the responsibility of management and were derived from and relate directly to the underlying accounting and other records used to prepare the statutory financial statements. The information has been subjected to the auditing procedures applied in the audits of the statutory financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the statutory financial statements or to the statutory financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the supplemental schedules are fairly stated in all material respects in relation to the statutory financial statements as a whole.


Crowe LLP

West Hartford, Connecticut
May 12, 2023

HOUSING SPECIALTY INSURANCE COMPANY, INC.
STATUTORY STATEMENTS OF ADMITTED ASSETS, LIABILITIES AND CAPITAL AND SURPLUS
December 31, 2022 and 2021

	<u>2022</u>	<u>2021</u>
ADMITTED ASSETS		
Cash and invested assets:		
Investments, at amortized cost or fair value	\$ 25,091,566	\$ 25,530,995
Cash, cash equivalents and short-term investments	<u>904,168</u>	<u>741,340</u>
Total cash and invested assets	25,995,734	26,272,335
Investment income due and accrued	190,943	153,865
Premiums receivable	358,579	355,615
Due from affiliates	402	-
State income tax receivable	17,967	26,192
Federal income tax receivable	309,313	-
Deferred tax asset	<u>35,681</u>	<u>32,672</u>
Total admitted assets	<u>\$ 26,908,619</u>	<u>\$ 26,840,679</u>
LIABILITIES AND CAPITAL AND SURPLUS		
Unpaid losses and loss adjustment expenses	\$ 877,839	\$ 689,336
Unearned premiums	654,939	621,332
Ceded reinsurance premiums payable	86,219	59,055
Due to affiliates	76,133	77,972
Federal income taxes payable	-	79,650
Accrued expenses and other liabilities	<u>47,282</u>	<u>93,479</u>
Total liabilities	1,742,412	1,620,824
Capital and surplus:		
Common stock, \$10,000 stated value, 10,000 shares authorized and 200 shares issued and outstanding	2,000,000	2,000,000
Contributed surplus	20,800,000	20,800,000
Unassigned funds	<u>2,366,207</u>	<u>2,419,855</u>
Total capital and surplus	25,166,207	25,219,855
Total liabilities and capital and surplus	<u>\$ 26,908,619</u>	<u>\$ 26,840,679</u>

The accompanying notes are an integral part of these statutory financial statements.

HOUSING SPECIALTY INSURANCE COMPANY, INC.
STATUTORY STATEMENTS OF OPERATIONS
Years Ended December 31, 2022 and 2021

	<u>2022</u>	<u>2021</u>
Underwriting income		
Net premiums earned	\$ 2,288,428	\$ 1,992,055
Losses and expenses		
Net losses and loss adjustment expenses incurred	932,983	678,033
Other underwriting expenses incurred	<u>960,332</u>	<u>1,055,643</u>
Total losses and expenses	<u>1,893,315</u>	<u>1,733,676</u>
Net underwriting gain	395,113	258,379
Investment income		
Net investment income earned	790,391	617,265
Net realized capital (loss) gains, net of taxes of \$0 and \$72,908 in 2022 and 2021, respectively	<u>(1,059,933)</u>	<u>274,274</u>
Total investment (loss) gain	<u>(269,542)</u>	<u>891,539</u>
Net income before provision for federal income taxes	125,571	1,149,918
Federal income taxes incurred	<u>26,037</u>	<u>188,269</u>
Net income	<u>\$ 99,534</u>	<u>\$ 961,649</u>

The accompanying notes are an integral part of these statutory financial statements.

HOUSING SPECIALTY INSURANCE COMPANY, INC.
STATUTORY STATEMENTS OF CHANGES IN CAPITAL AND SURPLUS
Years Ended December 31, 2022 and 2021

	<u>2022</u>	<u>2021</u>
Capital and surplus, beginning of year	\$ 25,219,855	\$ 24,252,910
Net income	99,534	961,649
Change in net unrealized capital losses	(124,213)	(9,489)
Change in non-admitted assets	(31,124)	9,941
Change in net deferred income tax	<u>2,155</u>	<u>4,844</u>
Capital and surplus, end of year	<u>\$ 25,166,207</u>	<u>\$ 25,219,855</u>

The accompanying notes are an integral part of these statutory financial statements.

HOUSING SPECIALTY INSURANCE COMPANY, INC.
STATUTORY STATEMENTS OF CASH FLOWS
Years Ended December 31, 2022 and 2021

	<u>2022</u>	<u>2021</u>
Cash from operations		
Premiums collected, net of reinsurance	\$ 2,346,235	\$ 2,151,489
Net investment income	706,102	639,156
Losses and loss related payments, net	(565,374)	(421,535)
Commissions, expenses paid and aggregate write-ins for deductions	(1,139,439)	(1,242,369)
Federal and foreign income taxes paid	<u>(415,000)</u>	<u>(185,000)</u>
Net cash from operations	932,524	941,741
Cash from investments		
Proceeds from investments sold, matured and repaid	28,512,402	25,673,601
Costs of investments acquired	<u>(29,241,991)</u>	<u>(27,023,355)</u>
Net cash from investments	(729,589)	(1,349,754)
Cash from financing and miscellaneous sources		
Other cash used	<u>(40,107)</u>	<u>(78,639)</u>
Net cash from financing and miscellaneous sources	<u>(40,107)</u>	<u>(78,639)</u>
Change in cash, cash equivalents and short-term investments	162,828	(486,652)
Cash, cash equivalents and short-term investments, beginning of year	<u>741,340</u>	<u>1,227,992</u>
Cash, cash equivalents and short-term investments, end of year	<u><u>\$ 904,168</u></u>	<u><u>\$ 741,340</u></u>

The accompanying notes are an integral part of these statutory financial statements.

HOUSING SPECIALTY INSURANCE COMPANY, INC.
NOTES TO THE STATUTORY FINANCIAL STATEMENTS
December 31, 2022 and 2021

NOTE 1 - GENERAL

Reporting Entity and Operations: Housing Specialty Insurance Company, Inc. (the Company or HSIC) was incorporated in the State of Vermont as a domestic stock insurance company and commenced business on December 9, 2013. HSIC was established to operate as a surplus lines insurer for certain insurance risks that are difficult to place in traditional markets. The Company offers its insurance products as a non-admitted carrier where necessary to public housing authorities and low income and affordable housing units not already covered by the policies of Housing Authority Risk Retention Group, Inc. (HARRG), Housing Authority Property Insurance Company, A Mutual Company (HAPI) and Housing Enterprise Insurance Company, Inc. (HEIC), related parties through common management.

As of December 31, 2022 and 2021, HARRG and HAPI owned 100 shares of \$10,000 per share stated value common stock in the amount of \$1,000,000 each.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation: The accompanying statutory financial statements are presented on the basis of accounting practices prescribed or permitted by the Vermont Department of Financial Regulation (the Department), which is a comprehensive basis of accounting other than accounting principles generally accepted in the United States of America (GAAP), as promulgated by the Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC). The Department has adopted the National Association of Insurance Commissioners' (NAIC) statutory accounting practices (SAP) as the basis of its statutory accounting practices.

Significant differences between NAIC SAP and GAAP as they apply to the Company are as follows:

Investments - Investments in debt securities are reported at amortized cost or market value, if lower, based on their NAIC rating; for GAAP, debt securities would be designated at purchase as held-to-maturity, trading, or available for sale under FASB ASC 320, "*Investments - Debt Securities*", or accounted for under FASB ASC 825, "*Financial Instruments*". For GAAP, held-to-maturity debt securities would be reported at amortized cost. For debt securities classified as trading, unrealized holding gains and losses are reported in operations. For debt securities classified as available for sale, unrealized holding gains and losses would be reported as accumulated other comprehensive income as a component of equity. Under the FASB ASC 825 election, all investments would be reported at fair value with unrealized holding gains and losses reported in operations.

Policy Acquisition Costs - For NAIC SAP, the costs of acquiring and renewing business are expensed when incurred. Under GAAP, such costs related to the successful placement of business, to the extent recoverable, would be deferred and amortized over the effective period of the related insurance policy.

Non-Admitted Assets - Certain assets designated as "non-admitted," principally premiums receivable over 90 days old, prepaid expenses, deferred tax assets and other assets not specifically identified as an admitted asset within the NAIC Accounting Practices and Procedures Manual are excluded from the accompanying statutory statements of admitted assets, liabilities and capital and surplus and are charged directly to capital and surplus. Under GAAP, such assets are included in the balance sheets, net of any valuation allowance.

(Continued)

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Statements of Cash Flows - Cash and cash equivalents in the statutory statements of cash flows represent cash balances, money market funds and investments with initial maturities of three months or less. Short-term investments in the statutory statements of cash flows represent investments with initial maturities of one year or less. Under GAAP, the corresponding caption of cash and cash equivalents includes cash balances and certain investments with maturities of three months or less from the date of purchase. In addition, under NAIC SAP, the use of a direct method cash flow does not require a reconciliation of net income to cash flows from operating activities as required under GAAP.

Unpaid Losses, Loss Adjustment Expenses and Reinsurance Recoverables - For GAAP reporting purposes, these amounts are presented on a gross basis rather than being presented net of related reinsurance recoverables, as required by NAIC SAP.

Income Taxes - For statutory purposes, net deferred income taxes are admitted following the application of certain criteria, with the resulting admitted tax asset being credited directly to unassigned surplus. The changes in deferred income taxes relating to temporary differences between net income for financial reporting purposes and taxable income are recognized as a separate component of gains and losses in surplus rather than included in income tax expense or benefit. Under GAAP, deferred income tax assets and liabilities are recorded for temporary differences between the reported amounts of assets and liabilities and those in the Company's income tax return. Charges to deferred income tax assets and liabilities are recorded in current operations under GAAP.

Income Tax Contingencies - Under Statement of Statutory Accounting Principle (SSAP) No. 101, "Income Taxes, A Replacement of SSAP No. 10R and SSAP No. 10," federal income tax contingencies are established pursuant to the same "more likely than not" recognition standard as GAAP. There is the same assumption that the reporting entity will be examined by a tax authority that has full knowledge of all relevant facts. For those tax positions with a probability of loss that is greater than the "more likely than not" level, a "best estimate" of the tax contingency is performed, as opposed to the probability analysis under GAAP. If the "best estimate" results in a tax loss contingency that is greater than 50 percent of the tax benefit originally recognized, the tax loss contingency recognized is equal to 100 percent. Unlike GAAP, tax loss contingencies associated with temporary differences are required to be grossed-up only when a triggering event occurs. Grossed up tax loss contingencies associated with temporary differences would be subject to an admissibility test. Under statutory accounting, interest and penalties related to federal income tax are included in income taxes only. State tax contingencies are recognized to the extent that it is estimable and probable in accordance with SSAP No. 5R, "Liabilities, Contingencies and Impairments of Assets - Revised."

Comprehensive Income - Comprehensive income and its components are not presented in the statutory financial statements.

Provision for Reinsurance - Under GAAP, reinsurance recoverables would be evaluated for collectability. Under NAIC SAP, a liability must be established with a corresponding reduction in surplus based upon specific formulas required by Schedule F of the Annual Statement.

Ceded Premium - GAAP requires that the unexpired portion of reinsurance premiums be reported on a gross basis, whereas NAIC SAP requires unexpired reinsurance premiums be netted against unearned premiums.

(Continued)

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Advance Premium - GAAP allows for premium that has been billed but is not yet effective to be reported as a receivable on the balance sheets with a corresponding liability. NAIC SAP requires that premium collected before year end be reported as advance premium and for all uncollected advance premium to be netted against the corresponding premium receivable.

The effects of the foregoing variances from GAAP on the accompanying statutory financial statements have not been determined but are presumed to be material.

Cash, Cash Equivalents and Short-term Investments: For statutory financial statement purposes, the Company considers cash to be cash on hand and cash on deposit. Cash equivalents consist of money market instruments. Short-term investments include investments with initial maturities of one year or less at date of purchase and are valued in accordance with the Purposes and Procedures Manual prepared by the NAIC Securities Valuation Office (SVO).

The Federal Deposit Insurance Corporation (FDIC) insures cash balances up to \$250,000 per depositor, per bank. Amounts in excess of the FDIC limit are uninsured. It is the Company's policy to monitor the financial strength of the banks that hold its deposits on an ongoing basis. During the normal course of business, the Company maintains cash balances in excess of the FDIC insurance limit.

Investments: Debt securities are valued and reported in accordance with SSAP No. 26, "*Bonds, Excluding Loan-backed and Structured Securities*" and SSAP No. 43R, "*Loan-backed and Structured Securities-Revised*" under the guidance provided by the Purposes and Procedures Manual prepared by the SVO. Investment grade debt securities are stated at amortized cost. Non-investment grade debt securities with NAIC designations of three through six are reported at the lower of amortized cost or fair value. The amortized cost of debt securities is adjusted for amortization of premiums and accretion of discounts using the scientific interest method. Such amortization and accretion are included in investment income.

Within the mortgage-backed securities portfolio, the Company invests in commercial mortgage obligations and mortgage-backed security pools, which include both residential and commercial mortgages. Each security carries a varying degree of prepayment and interest risk, which can impact the fair value and the ultimate amount of investment income earned. Acceleration or deceleration of prepayments of the underlying mortgages can be caused by interest rate changes. Assumptions for collateralized mortgage obligations are reviewed annually and amortized cost is adjusted for unamortized premiums and discounts, which are amortized using the scientific interest method.

Investment income is recorded when earned. Realized investment gains and losses, determined on a specific identification basis, are included in investment income.

Other-Than-Temporary Impairments of Investments: The Company regularly reviews its investment portfolio for factors that may indicate that a decline in fair value of an investment is other-than-temporary. Some factors considered in evaluating whether or not a decline in fair value is other-than-temporary include the Company's ability and intent to retain the investment for a period of time sufficient to allow for a recovery in value, the Company's intent to sell the investment at the reporting date, and the financial condition and prospects of the issuer. The Company recognizes other-than-temporary impairments (OTTI) on bonds not backed by loans when it is either probable that the Company will not collect all amounts due according to the contractual terms of the bond in effect at the date of acquisition or when the Company has made a decision to sell the bond prior to its maturity at an amount below its amortized cost. When an OTTI is recognized, the bond is written down to fair value and the amount of the write down is recorded as a realized capital loss in the statutory statements of operations.

(Continued)

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

For loan-backed securities, OTTI are recognized when the fair value is less than the amortized cost basis and the Company has the intent to sell or lacks the intent and ability to retain the investment until recovery. When an OTTI is recognized because the Company has the intent to sell or lacks the intent and ability to retain the investment until recovery, the amortized cost basis of the loan-backed security is written down to the fair value and the amount of the write-down is recorded as a realized capital loss.

If the Company does not have the intent to sell and has the intent and ability to retain the investment until recovery, OTTI are recognized when the present value of future cash flows discounted at the security's effective interest rate is less than the amortized cost basis as of the balance sheet date. When an OTTI is recognized, the loan-backed security is written down to the discounted estimated future cash flows and is recorded as a realized capital loss.

The Company recognized no OTTI losses during 2022 or 2021.

Revenue Recognition: Premiums are recognized as revenue on a pro rata basis over the policy term. The portion of premiums that will be earned in the future is deferred and reported as unearned premiums.

Premium Deficiency: The Company recognizes premium deficiencies when there is a probable loss on an insurance contract. Premium deficiencies are recognized if the sum of expected losses and loss adjustment expenses, expected dividends to policyholders and maintenance costs exceed unearned premiums and anticipated investment income. No premium deficiencies have been recognized in 2022 and 2021.

Unpaid Losses and Loss Adjustment Expense Reserves: Unpaid losses and loss adjustment expense reserves net of the related reinsurance recoverables represent estimated provisions for both reported and unreported claims incurred and related expenses. In determining unpaid losses and loss adjustment expense reserves and reinsurance recoverables, the Company annually reviews its overall position, its reserving techniques and its reinsurance, and utilizes the findings of an independent consulting actuary. These reserves and recoverables represent the estimated ultimate cost of all incurred losses and loss adjustment expenses including related recoverables less amounts paid. Since the reserves are based upon estimates, the ultimate liability or asset may be more or less than such estimates. Such changes may be material and could occur in a future period. As these adjustments become necessary, such adjustments are reflected in current operations.

Income Taxes: Federal income taxes are recorded in accordance with SSAP No. 101. The Company can admit deferred tax assets subject to the provisions under paragraphs 11.a, 11.b, and 11.c of SSAP 101. This guidance provides that the deferred tax asset reversal and surplus limitation parameters of the admissibility test are based on the risk-based capital level or other surplus limitation as defined under paragraph 11.b. It also requires gross deferred tax assets to be reduced by a statutory valuation allowance if it is more likely than not that some portion or all of the gross deferred tax assets will not be realized. Finally, the guidance sets a more likely than not threshold for the recording of contingent tax liabilities.

The provision for federal income taxes is based on amounts estimated to be currently payable as a result of operations in the current period. A provision has been made for deferred federal income taxes on temporary differences in the basis of assets and liabilities for tax and financial reporting purposes, as required by the NAIC, and is presented as a change in capital and surplus. All tax years from 2019 forward are open and subject to examination by the Internal Revenue Service.

(Continued)

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

As of December 31, 2022 and 2021, the Company has recorded a deferred tax liability of \$1,558 and \$2,077, respectively, referred to as the Tax Cut and Jobs Act (TCJA) transition adjustment, within the net deferred tax asset related to the re-measurement of the Company's discounted loss reserves as a result of IRS Revenue Procedure 2019-06 (RP 2019-06) and Revenue Procedure 2019-31 (RP 2019-31), which were issued in December 2018 and August 2019, respectively, and required the Company to amortize the impact of the retroactive change in discounting over eight years within taxable income. The additional loss reserve discount has been recorded as a deferred tax asset with an offsetting deferred tax liability representing the portion of the retroactive re-measurement of the tax discount to be amortized to income in future years.

Income Tax Contingencies: Federal and foreign income tax contingencies are established pursuant to SSAP No. 5R with some modifications. The term probable under SSAP No. 5R is replaced by the term "more likely than not" for federal and foreign income tax contingencies only; it shall be assumed that the reporting entity will be examined by the tax authority that has full knowledge of all relevant information; if the estimated tax loss contingency is greater than 50 percent of the tax benefit originally recognized, the tax loss contingency reported shall be equal to 100 percent of the original tax benefit recognized; and if a tax loss contingency is grossed up for a temporary item due to a triggering event, the deferred tax asset would be subject to the admissibility test under SSAP No. 101. State tax contingencies are recognized to the extent that it can be estimated and is probable in accordance with SSAP No. 5R.

Interest and penalties related to foreign or federal income tax positions are included in income taxes.

The Company did not record any income tax contingencies or interest and penalties related to any income tax contingencies as of December 31, 2022 and 2021. The Company does not believe it is reasonably possible that the total liability for income tax contingencies would materially change in the next twelve months.

Reinsurance: In the normal course of business, the Company seeks to reduce its loss exposure by reinsuring certain levels of risk with reinsurers. Reinsurance is accounted for in accordance with SSAP No. 62R, "*Property and Casualty Reinsurance*." Premiums ceded are expensed over the period of reinsurance protection provided. Anticipated reinsurance recoverables under these contracts are netted against unpaid losses and loss adjustment expenses.

Loss Contingencies: Loss contingencies, including claims and legal actions arising in the ordinary course of business, are recorded as liabilities when the likelihood of loss is probable, and an amount or range of loss can be reasonably estimated.

Use of Estimates: The preparation of statutory financial statements in conformity with NAIC SAP requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities, capital and surplus, revenues and expenses, at and during the reported period, along with the disclosure of contingent assets and liabilities at the date of the statutory financial statements. Actual results could differ from those estimates.

Subsequent Events: Subsequent events have been evaluated through May 12, 2023, which is the date the statutory financial statements were available to be issued.

(Continued)

HOUSING SPECIALTY INSURANCE COMPANY, INC.
NOTES TO THE STATUTORY FINANCIAL STATEMENTS
December 31, 2022 and 2021

NOTE 3 - INVESTMENTS

Investments, carried at amortized cost and fair value, as of December 31, 2022, are as follows:

	Amortized <u>Cost</u>	Gross Unrealized <u>Gains</u>	Gross Unrealized <u>Losses</u>	Fair <u>Value</u>
Debt securities, at amortized cost				
U.S. government	\$ 4,130,200	\$ 64,702	\$ (63,627)	4,131,275
U.S. political subdivisions of states, territories and possessions	255,819	-	(19,939)	235,880
U.S. special revenue and special assessment obligations	1,156,348	17,029	(186,314)	987,063
Industrial and miscellaneous	17,593,828	91,765	(1,027,222)	16,658,371
Hybrid securities	351,686	-	(37,474)	314,212
Other invested assets	<u>361,135</u>	<u>-</u>	<u>(69,450)</u>	<u>291,685</u>
Total debt securities, at amortized cost	23,849,016	173,496	(1,404,026)	22,618,486
Debt securities, at fair value				
Industrial and miscellaneous	1,307,455	-	(145,905)	1,161,550
Hybrid securities	<u>90,000</u>	<u>-</u>	<u>(9,000)</u>	<u>81,000</u>
Total debt securities, at fair value	<u>1,397,455</u>	<u>-</u>	<u>(154,905)</u>	<u>1,242,550</u>
Total	<u>\$ 25,246,471</u>	<u>\$ 173,496</u>	<u>\$ (1,558,931)</u>	<u>\$ 23,861,036</u>

(Continued)

HOUSING SPECIALTY INSURANCE COMPANY, INC.
NOTES TO THE STATUTORY FINANCIAL STATEMENTS
December 31, 2022 and 2021

NOTE 3 - INVESTMENTS (Continued)

Investments, carried at amortized cost, as of December 31, 2021, were as follows:

	Amortized <u>Cost</u>	Gross Unrealized <u>Gains</u>	Gross Unrealized <u>Losses</u>	Fair <u>Value</u>
Debt securities, at amortized cost				
U.S. government	\$ 8,107,992	\$ 1,972	\$ (83,880)	\$ 8,026,084
All other governments	198,252	27,230	-	225,482
U.S. political subdivisions of states, territories and possessions	416,188	63,356	-	479,544
U.S. special revenue and special assessment obligations	1,335,579	38,443	(3,864)	1,370,158
Industrial and miscellaneous	14,844,529	555,525	(21,949)	15,378,105
Hybrid securities	442,285	31,479	(22)	473,742
Other invested assets	<u>186,170</u>	<u>30,072</u>	<u>-</u>	<u>216,242</u>
Total	<u>\$ 25,530,995</u>	<u>\$ 748,077</u>	<u>\$ (109,715)</u>	<u>\$ 26,169,357</u>

The amortized cost and fair value of debt securities are shown by contractual maturity as of December 31, 2022. Expected maturities will differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

	Amortized <u>Cost</u>	Fair <u>Value</u>
Due to mature		
One year or less	\$ 364,725	\$ 363,327
After one year through five years	4,772,626	4,549,104
After five years through ten years	10,751,056	10,222,168
After ten years	4,377,359	3,972,518
Collateralized debt obligations	3,538,197	3,367,713
Commercial mortgage-backed securities	<u>1,442,508</u>	<u>1,386,206</u>
Total	<u>\$ 25,246,471</u>	<u>\$ 23,861,036</u>

Proceeds from sales of securities amounted to \$26,248,917 and \$23,308,222 in 2022 and 2021, respectively. Gross realized gains amounted to \$135,587 and \$424,672 on the sale of securities in 2022 and 2021, respectively. Gross realized losses amounted to \$1,195,520 and \$77,520 in 2022 and 2021, respectively.

(Continued)

HOUSING SPECIALTY INSURANCE COMPANY, INC.
NOTES TO THE STATUTORY FINANCIAL STATEMENTS
December 31, 2022 and 2021

NOTE 3 - INVESTMENTS (Continued)

The Company holds 149 securities that are in an unrealized loss position as of December 31, 2022, of which 33 securities have been in an unrealized loss position for a period of twelve months or greater. The following table shows the investments' unrealized losses and fair value, aggregated by investment category and length of time that the individual securities have been in a continuous unrealized loss position, as of December 31, 2022:

	<u>Less than 12 Months</u>		<u>12 Months or Greater</u>	
	Unrealized		Unrealized	
	<u>Fair Value</u>	<u>Loss</u>	<u>Fair Value</u>	<u>Loss</u>
U.S. government	\$ 1,457,391	\$ (63,627)	\$ -	\$ -
U.S. political subdivisions of states, territories and possessions	235,880	(19,939)	-	-
U.S. special revenue and special assessment obligations	355,058	(69,942)	401,832	(116,372)
Industrial and miscellaneous	12,140,996	(796,443)	3,463,831	(376,684)
Hybrid securities	362,902	(40,080)	32,310	(6,394)
Other invested assets	114,675	(21,524)	177,012	(47,926)
	<u>\$ 14,666,902</u>	<u>\$ (1,011,555)</u>	<u>\$ 4,074,985</u>	<u>\$ (547,376)</u>
Total	<u>\$ 14,666,902</u>	<u>\$ (1,011,555)</u>	<u>\$ 4,074,985</u>	<u>\$ (547,376)</u>

The Company held 31 securities that were in an unrealized loss position as of December 31, 2021, of which 5 securities had been in an unrealized loss position for a period of twelve months or greater. The following table shows the investments' unrealized losses and fair value, aggregated by investment category and length of time that the individual securities have been in a continuous unrealized loss position, as of December 31, 2021:

	<u>Less than 12 Months</u>		<u>12 Months or Greater</u>	
	Unrealized		Unrealized	
	<u>Fair Value</u>	<u>Loss</u>	<u>Fair Value</u>	<u>Loss</u>
U.S. government	\$ 7,465,616	\$ (74,713)	\$ 162,281	\$ (9,167)
U.S. special revenue and special assessment obligations	438,769	(3,864)	-	-
Industrial and miscellaneous	2,807,740	(18,537)	591,561	(3,412)
Hybrid securities	39,212	(22)	-	-
	<u>\$ 10,751,337</u>	<u>\$ (97,136)</u>	<u>\$ 753,842</u>	<u>\$ (12,579)</u>
Total	<u>\$ 10,751,337</u>	<u>\$ (97,136)</u>	<u>\$ 753,842</u>	<u>\$ (12,579)</u>

(Continued)

NOTE 4 - FAIR VALUE MEASUREMENTS

The Company measures fair value in accordance with SSAP No. 100, "*Fair Value Measurement*," which defines fair value, establishes a framework for measuring fair value and enhances disclosures about fair value measurements. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurements) and the lowest priority to unobservable inputs (level 3 measurements).

The three levels of the fair value hierarchy under SSAP No. 100 are described as follows:

Level 1 - Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Company has the ability to access at the measurement date.

Level 2 - Inputs to the valuation methodology include: (i) Quoted prices for similar assets or liabilities in active markets; (ii) Quoted prices for identical or similar assets or liabilities in inactive markets; (iii) Inputs other than quoted prices that are observable for the asset or liability; or (iv) Inputs that are derived principally from or corroborated by observable market data by correlation or other means.

Level 3 - Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The asset's fair value measurement level, within the fair value hierarchy, is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

The following is a description of the valuation methodologies used to measure financial instruments at fair value. The same methodologies were used as of December 31, 2022 and 2021.

The Company's valuation techniques used to measure the fair value of investments, including money market funds and short-term investments, were derived from quoted prices in active markets for identical assets (level 1). The valuation techniques used to measure the fair value of all other financial instruments, all of which have counterparties with high credit ratings, were valued based on quoted market prices for either identical or similar instruments or model driven valuations using significant inputs derived from or corroborated by observable market data.

(Continued)

HOUSING SPECIALTY INSURANCE COMPANY, INC.
NOTES TO THE STATUTORY FINANCIAL STATEMENTS
December 31, 2022 and 2021

NOTE 4 - FAIR VALUE MEASUREMENTS (Continued)

The following table presents the financial instruments, measured at fair value, by valuation hierarchy, as well as the carrying value of those instruments in the statutory statements of admitted assets, liabilities and capital and surplus as of December 31, 2022:

	<u>Admitted Assets</u>	<u>Fair Value</u>			<u>Total</u>
		<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	
Financial instruments (carried at fair value)					
Money market funds	\$ 56,537	\$ 56,537	\$ -	\$ -	\$ 56,537
Debt securities	1,242,550	-	1,242,550	-	1,242,550
Total	1,299,087	56,537	1,242,550	-	1,299,087
Financial instruments (carried at amortized cost)					
Debt securities	23,849,016	-	22,618,486	-	22,618,486
Total	<u>\$ 25,148,103</u>	<u>\$ 56,537</u>	<u>\$ 23,861,036</u>	<u>\$ -</u>	<u>\$ 23,917,573</u>

The following table presents the financial instruments, measured at fair value, by valuation hierarchy, as well as the carrying value of those instruments in the statutory statements of admitted assets, liabilities and capital and surplus as of December 31, 2021:

	<u>Admitted Assets</u>	<u>Fair Value</u>			<u>Total</u>
		<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	
Financial instruments (carried at fair value)					
Money market funds	\$ 23,696	\$ 23,696	\$ -	\$ -	\$ 23,696
Financial instruments (carried at amortized cost)					
Debt securities	25,530,995	-	26,169,357	-	26,169,357
Total	<u>\$ 25,554,691</u>	<u>\$ 23,696</u>	<u>\$ 26,169,357</u>	<u>\$ -</u>	<u>\$ 26,193,053</u>

The fair values of the Company's level 2 investments are determined by management after considering prices received from third party services.

(Continued)

NOTE 4 - FAIR VALUE MEASUREMENTS (Continued)

A description of inputs used in the Company's level 2 measurements are listed below:

U.S. treasury and government agencies - Primary inputs include observations of credit default swap curves related to the issuer and political events.

State and political subdivisions and special revenue and special assessment obligations - Primary inputs include Municipal Securities Rulemaking Board reported trades and material event notices, and issuer financial statements.

Corporate bonds - Primary inputs include observations of credit default swap curves related to the issuer.

Collateralized debt obligations and commercial mortgage-backed securities - Primary inputs include monthly payment information, collateral performance, which varies by vintage year and includes delinquency rates, collateral valuation loss severity rates, collateral refinancing assumptions, credit default swap indices and, for collateralized debt obligations, estimated prepayment rates.

As of December 31, 2022 and 2021, the Company held no level 3 investments.

NOTE 5 - INSURANCE ACTIVITY

The Company primarily writes commercial property coverage to public and affordable housing entities on a direct basis as an excess and surplus lines insurance company.

HAPI and HEIC provide reinsurance coverage to the Company for commercial property coverage on public and affordable housing units, respectively. In accordance with the reinsurance agreement, the Company cedes losses in excess of \$250,000 each loss, each policy. Loss adjustment expenses are shared on a pro-rata basis and are in addition to the per occurrence limits. The Company's liability is limited to \$750,000 per loss occurrence, exclusive of loss adjustment expenses. During 2022, the Company ceded \$620,197 and \$54,693 of premium to HAPI and HEIC, respectively, related to this contract. During 2021, the Company ceded \$394,013 and \$28,443 of premium to HAPI and HEIC, respectively, related to this contract.

All the Company's policies cover certified terrorism losses (unless coverage is declined by the policyholder) as defined under the Terrorism Risk Insurance Act of 2002 (TRIA) and the subsequent reauthorizations. The Terrorism Risk Insurance Program is a Federal program administered by the Department of the Treasury authorized through December 31, 2027, that provides for a system of shared public and private compensation for certain insured losses resulting from certified acts of terrorism.

In order for a loss to be covered under the program (subject losses), the loss must meet certain aggregate industry loss minimums and must be the result of an event that is certified as an act of terrorism. The annual aggregate industry loss minimum under the program is \$200,000,000 for 2022 and 2021. Under the program, a participating insurer, in exchange for making terrorism insurance available, is entitled to be reimbursed by the Federal Government for 80% of subject losses in 2022 and 2021, after an insurer deductible, subject to an annual cap. This reimbursement percentage will remain at 80% through December 31, 2027.

(Continued)

HOUSING SPECIALTY INSURANCE COMPANY, INC.
NOTES TO THE STATUTORY FINANCIAL STATEMENTS
December 31, 2022 and 2021

NOTE 5 - INSURANCE ACTIVITY (Continued)

The deductible for any calendar year is equal to 20% of the insurer's direct earned premiums for covered lines for the preceding calendar year. The annual cap limits the amount of aggregate subject losses for all participating insurers to \$100 billion. Once subject losses have reached the \$100 billion aggregate during a program year, participating insurers will not be liable under the program for additional covered terrorism losses for that program year.

The Company, HARRG, HAPI and HEIC (collectively called the Companies) entered into a reinsurance agreement, which provides reinsurance protection to the Companies for all insured losses resulting from acts of terrorism or sabotage (whether a certified act or not), for all direct business written by the Companies. With respect to terrorism not involving nuclear, chemical, or biological release, the agreement provides reinsurance for all losses and loss adjustment expenses in excess of \$2,000,000 up to an aggregate limit of \$60,000,000, per loss occurrence. With respect to business interruption and extra expense losses arising from nuclear, chemical, or biological terrorism, the agreement provides reinsurance for all losses and loss adjustment expenses in excess of \$250,000 up to an aggregate limit of \$5,000,000 per loss occurrence. If a loss occurrence involves more than one of the Companies, the limits and retentions mentioned above will be divided between each of the Companies in the proportion of their individual losses to the total loss sustained by the Companies.

Reinsurance contracts do not discharge the primary liability of the Company as insurer of those risks reinsured. The failure of the reinsurer to honor its obligations could result in significant losses to the Company.

The Company evaluates the financial condition of potential reinsurers, and continually monitors the financial condition of present reinsurers. All rated reinsurers have an A.M. Best rating of A or better.

Additionally, the Company evaluates current and prospective reinsurers as to concentrations of credit risk arising from similar activities or economic characteristics in order to minimize exposure to significant losses resulting from reinsurer insolvencies. There can be no assurance that reinsurance will continue to be available to the Company to the same extent, and at the same cost, as it has in the past. The Company may choose in the future to reevaluate the use of reinsurance to increase or decrease the amounts of risk it cedes to reinsurers.

Premiums direct written and ceded for the years ended December 31, 2022 and 2021, are summarized as follows:

	<u>Premiums Written</u>		<u>Premiums Earned</u>	
	<u>2022</u>	<u>2021</u>	<u>2022</u>	<u>2021</u>
Direct premiums	\$ 3,013,277	\$ 2,618,038	\$ 2,907,531	\$ 2,474,566
Ceded premiums	<u>(691,242)</u>	<u>(436,462)</u>	<u>(619,103)</u>	<u>(482,511)</u>
Net premiums	<u>\$ 2,322,035</u>	<u>\$ 2,181,576</u>	<u>\$ 2,288,428</u>	<u>\$ 1,992,055</u>

(Continued)

HOUSING SPECIALTY INSURANCE COMPANY, INC.
NOTES TO THE STATUTORY FINANCIAL STATEMENTS
December 31, 2022 and 2021

NOTE 5 - INSURANCE ACTIVITY (Continued)

A reconciliation of changes in unpaid losses and loss adjustment expenses, for the years ended December 31, 2022 and 2021, are summarized as follows:

	<u>2022</u>	<u>2021</u>
Balance at beginning of year	\$ 689,336	\$ 608,099
Incurred related to:		
Current year	1,535,757	807,749
Prior years	<u>(602,774)</u>	<u>(129,716)</u>
Total incurred	932,983	678,033
Paid related to:		
Current year	(708,378)	(300,347)
Prior years	<u>(36,102)</u>	<u>(296,449)</u>
Total paid	<u>(744,480)</u>	<u>(596,796)</u>
Balance at end of year	<u>\$ 877,839</u>	<u>\$ 689,336</u>

As a result of changes in loss development, the provision for losses and loss adjustment expenses decreased by \$602,774 and \$129,716 in 2022 and 2021, respectively, due to favorable development on property claims.

The Company recorded net reinsurance recovery activity of \$41,827 in 2022, which is reflected as a decrease in losses and loss adjustment expenses incurred in the statutory statements of operations. There was no net reinsurance activity impacting the statutory statements of operations in 2021. All losses ceded for the year ended December 31, 2022, related to the Company's reinsurance contract with HAPI.

NOTE 6 - AFFILIATE AND RELATED PARTY TRANSACTIONS

The Company has common paymaster and facilities agreements with HARRG, in which HARRG is the common paymaster for the Company. HARRG provides various management services to the Company and charges the Company for its direct allocation of salaries, benefits and overhead, along with the use of its facility. Expenses incurred for HARRG's management services were \$777,525 and \$929,473 for the years ended December 31, 2022 and 2021, respectively. The amounts due to HARRG under these agreements, which are included in due to affiliates, amounted to \$76,133 and \$78,396 as of December 31, 2022 and 2021, respectively.

The Company pays Housing Authority Insurance, Inc. (HAI) fees for the development of public and affordable housing insurance programs, research and government affairs activities under a Membership Agreement. The Company incurred expenses of \$7,500 under this agreement for the years ended December 31, 2022 and 2021.

(Continued)

NOTE 6 - AFFILIATE AND RELATED PARTY TRANSACTIONS (Continued)

The Company entered into an agreement with Housing Telecommunications, Inc. (HTI) to support the delivery of risk management training to members and employees of HSIC. The Company recognized expenses of \$1,000 for risk management services fees paid to HTI for the years ended December 31, 2022 and 2021.

The Company maintains a commission agreement with Housing Insurance Services, Inc. (HIS), a subsidiary of Housing Investment Group, Inc. (HIG), an affiliate through common management, for direct premium written. The commission agreement provides for a commission percentage to be paid based upon direct written premium, which is expensed on a pro-rata basis by the Company in line with the underlying policies to which they relate. The commission percentage varies based on several underlying factors. For the years ended December 31, 2022 and 2021, commission expense under this agreement amounted to \$150,669 and \$130,904, respectively, which is included in underwriting expenses incurred on the statutory statement of operations. The Company has miscellaneous expenses due from HIS of \$402 and \$424 as of December 31, 2022 and 2021, respectively, which are included in due from affiliates.

The Company occupies office space located at Cheshire, Connecticut, which is owned by HARRG. The cost of occupying the premises is part of the facilities agreement.

NOTE 7 - EMPLOYEE BENEFITS

HSIC does not maintain a retirement plan, deferred compensation or other postretirement benefit plan. HSIC participates in the HARRG employee benefit plans through its common paymaster agreement with HARRG.

HARRG maintains a defined contribution profit sharing plan and is the sponsor of the Housing Authority Risk Retention Group 401(k) Plan, covering substantially all of its employees. The Company recorded profit sharing expenses of \$23,831 and \$29,730 and 401(k) expenses of \$16,564 and \$22,520, for the years ended December 31, 2022 and 2021, respectively. In addition, the Company recorded an expense for incentive compensation of \$40,238 and \$78,899, for the years ended December 31, 2022 and 2021, respectively, which is included within other underwriting expenses incurred on the statutory statements of operations.

NOTE 8 - CAPITAL AND SURPLUS

As part of its regulatory filings, the Company is required to disclose its risk-based capital (RBC) requirements. The NAIC develops the RBC program to enable regulators to take appropriate and timely regulatory actions with respect to insurers that show signs of weak or deteriorated financial condition. RBC is a series of dynamic surplus related formulas that contain a variety of factors that are applied to financial balances based on a degree of certain risks, such as asset, credit and underwriting risks. The Company's statutory capital and surplus exceeded the NAIC's authorized control level risk based capital as of December 31, 2022 and 2021.

As a property and casualty insurance company, HSIC is required by the Department to maintain minimum statutory surplus of \$5,000,000.

No dividends were declared or paid in 2022 or 2021.

(Continued)

HOUSING SPECIALTY INSURANCE COMPANY, INC.
NOTES TO THE STATUTORY FINANCIAL STATEMENTS
December 31, 2022 and 2021

NOTE 9 - FEDERAL INCOME TAXES

The components of the net deferred tax asset recognized in the Company's statutory statements of admitted assets, liabilities and capital and surplus as of December 31, 2022 and 2021 are as follows:

	2022			2021		
	Ordinary	Capital	Total	Ordinary	Capital	Total
Gross deferred tax assets	\$ 35,955	\$ 32,509	\$ 68,464	\$ 34,687	\$ 430	\$ 35,117
Statutory valuation allowance adjustment	-	-	-	-	-	-
Adjusted gross deferred tax assets	35,955	32,509	68,464	34,687	430	35,117
Deferred tax asset non-admitted	31,225	-	31,225	-	-	-
Net deferred tax asset	4,730	32,509	37,239	34,687	430	35,117
Deferred tax liabilities	(1,558)	-	(1,558)	(2,445)	-	(2,445)
Net admitted deferred tax asset	<u>\$ 3,172</u>	<u>\$ 32,509</u>	<u>\$ 35,681</u>	<u>\$ 32,242</u>	<u>\$ 430</u>	<u>\$ 32,672</u>

The components of the admissibility calculation under paragraphs 11.a., 11.b. and 11.c. as of December 31, 2022 and 2021, are as follows:

	2022			2021		
	Ordinary	Capital	Total	Ordinary	Capital	Total
Admitted pursuant to 11.a.	\$ 35,681	\$ -	\$ 35,681	\$ 32,242	\$ 430	\$ 32,672
Admitted pursuant to 11.b.	(32,509)	32,509	-	-	-	-
Admitted pursuant to 11.c.	1,558	-	1,558	2,445	-	2,445
Admitted deferred tax asset	<u>\$ 4,730</u>	<u>\$ 32,509</u>	<u>\$ 37,239</u>	<u>\$ 34,687</u>	<u>\$ 430</u>	<u>\$ 35,117</u>

(Continued)

HOUSING SPECIALTY INSURANCE COMPANY, INC.
NOTES TO THE STATUTORY FINANCIAL STATEMENTS
December 31, 2022 and 2021

NOTE 9 - FEDERAL INCOME TAXES (Continued)

The change in the components of the net deferred tax asset recognized in the Company's statutory statements of admitted assets, liabilities and capital and surplus from December 31, 2021 to December 31, 2022, are as follows:

	Change During 2022		
	Ordinary	Capital	Total
Gross deferred tax assets	\$ 1,268	\$ 32,079	\$ 33,347
Statutory valuation allowance adjustment	-	-	-
Adjusted gross deferred tax assets	1,268	32,079	33,347
Deferred tax asset non-admitted	31,225	-	31,225
Net deferred tax asset	(29,957)	32,079	2,122
Deferred tax liabilities	887	-	887
Net admitted deferred tax asset	<u>\$ (29,070)</u>	<u>\$ 32,079</u>	<u>\$ 3,009</u>
Admitted pursuant to 11.a.	\$ 3,439	\$ (430)	\$ 3,009
Admitted pursuant to 11.b.	(32,509)	32,509	-
Admitted pursuant to 11.c.	(887)	-	(887)
Admitted deferred tax asset	<u>\$ (29,957)</u>	<u>\$ 32,079</u>	<u>\$ 2,122</u>

In 2022 and 2021, the Company did not implement any tax planning strategies which would have an impact on adjusted gross and net admitted deferred tax assets.

The threshold used by the Company for amounts admitted pursuant to 11.b. as of December 31, 2022 and 2021 is as follows:

	2022	2021
Ratio percentage used to determine recovery period and threshold limitation amount	2647%	2626%
Amount of adjusted capital and surplus used to determine recovery period and threshold limitation	\$ 25,130,526	\$ 25,187,183

(Continued)

HOUSING SPECIALTY INSURANCE COMPANY, INC.
NOTES TO THE STATUTORY FINANCIAL STATEMENTS
December 31, 2022 and 2021

NOTE 9 - FEDERAL INCOME TAXES (Continued)

The provisions for incurred taxes on earnings for the years ended December 31, 2022 and 2021 are as follows:

	<u>2022</u>	<u>2021</u>	<u>Change</u>
Federal	\$ 246,410	\$ 188,269	\$ 58,141
Foreign	<u>-</u>	<u>-</u>	<u>-</u>
Subtotal	246,410	188,269	58,141
 Federal income tax on net capital gains	 -	 72,908	 (72,908)
Capital loss carryback	<u>(220,373)</u>	<u>-</u>	<u>(220,373)</u>
Federal income taxes incurred	<u>\$ 26,037</u>	<u>\$ 261,177</u>	<u>\$ (235,140)</u>

The tax effects of temporary differences that give rise to significant portions of the deferred tax assets as of December 31, 2022 and 2021, are as follows:

	<u>2022</u>	<u>2021</u>	<u>Change</u>
Deferred tax assets:			
Ordinary:			
Discounting of unpaid losses	\$ 7,982	\$ 7,340	\$ 642
Unearned premium reserves	27,507	26,096	1,411
Treasury inflation protected securities	-	701	(701)
Other	89	110	(21)
Organization costs	<u>377</u>	<u>440</u>	<u>(63)</u>
Subtotal	35,955	34,687	1,268
 Non-admitted deferred tax assets	 <u>(31,225)</u>	 <u>-</u>	 <u>(31,225)</u>
Admitted ordinary deferred tax assets	4,730	34,687	(29,957)
 Capital:			
Unrealized loss	<u>32,509</u>	<u>430</u>	<u>32,079</u>
Subtotal	<u>32,509</u>	<u>430</u>	<u>32,079</u>
 Admitted deferred tax assets	 37,239	 35,117	 2,122
 Deferred tax liabilities:			
Ordinary:			
Retiree medical	-	(368)	368
TCJA transition adjustment	<u>(1,558)</u>	<u>(2,077)</u>	<u>519</u>
 Deferred tax liabilities	 <u>(1,558)</u>	 <u>(2,445)</u>	 <u>887</u>
 Net admitted deferred tax assets	 <u>\$ 35,681</u>	 <u>\$ 32,672</u>	 <u>\$ 3,009</u>

(Continued)

HOUSING SPECIALTY INSURANCE COMPANY, INC.
NOTES TO THE STATUTORY FINANCIAL STATEMENTS
December 31, 2022 and 2021

NOTE 9 - FEDERAL INCOME TAXES (Continued)

The Company has no net operating loss carry-forwards as of December 31, 2022. The Company has no capital loss carry-forwards as of December 31, 2022. During 2022, the Company utilized \$220,373 of capital loss carrybacks. The Company has no AMT Credits available.

The Company has no federal or foreign tax loss contingencies as determined in accordance with SSAP No. 5R, with the modifications provided in SSAP No. 101, for which it is reasonably possible that the total liability will significantly increase within twelve months of the reporting date.

SSAP No. 101 requires that a valuation allowance be established to reduce gross deferred tax assets if, based on the weight of available evidence, it is more likely than not that some portion or all of the deferred tax asset will not be realized. A valuation allowance on the deferred tax assets is evaluated based on management's assessment of the recoverability. Based on its projections of future taxable income, the Company has not recorded a valuation allowance against its net deferred tax asset, as management anticipates that it is more likely than not that the Company will be able to recover these deferred tax assets.

In 2022 and 2021, there were no temporary differences for which a deferred tax liability was not established.

The change in net deferred income taxes for the years ended December 31, 2022 and 2021, are comprised of the following:

	<u>2022</u>	<u>2021</u>	<u>Change</u>
Total deferred tax assets	\$ 68,464	\$ 35,117	\$ 33,347
Total deferred tax liabilities	<u>(1,558)</u>	<u>(2,445)</u>	<u>887</u>
Net deferred tax asset	66,906	32,672	34,234
Tax effect of unrealized losses	<u>(32,509)</u>	<u>(430)</u>	<u>(32,079)</u>
Change in net deferred income tax	<u>\$ 34,397</u>	<u>\$ 32,242</u>	<u>\$ 2,155</u>

(Continued)

HOUSING SPECIALTY INSURANCE COMPANY, INC.
NOTES TO THE STATUTORY FINANCIAL STATEMENTS
December 31, 2022 and 2021

NOTE 9 - FEDERAL INCOME TAXES (Continued)

The provision for federal income taxes incurred is different from that which would be obtained by applying the statutory federal income tax rate to net income before income taxes. The significant items causing this difference are as follows for the years ended December 31, 2022 and 2021:

	<u>2022</u>			<u>2021</u>		
Provision computed at statutory rate	\$ 26,370	21.00 %		\$ 256,793	21.00 %	
Meals and entertainment	37	0.03		14	0.00	
Tax exempt interest	(3,723)	(2.97)		(2,653)	(0.21)	
Tax exempt expenses	192	0.16		173	0.01	
Proration	883	0.70		620	0.05	
Change in nonadmitted assets	21	0.02		1,214	0.10	
True up	<u>102</u>	<u>0.08</u>		<u>172</u>	<u>0.01</u>	
Total federal income taxes incurred	<u>\$ 23,882</u>	<u>19.02 %</u>		<u>\$ 256,333</u>	<u>20.96 %</u>	
Reconciliation						
Federal income taxes	\$ 26,037	20.74 %		\$ 188,269	15.40 %	
Federal income tax on net capital gains	-	-		72,908	5.96	
Change in net deferred income taxes	<u>(2,155)</u>	<u>(1.72)</u>		<u>(4,844)</u>	<u>(0.40)</u>	
Total statutory income taxes	<u>\$ 23,882</u>	<u>19.02 %</u>		<u>\$ 256,333</u>	<u>20.96 %</u>	

The following are federal income taxes incurred in the current year that will be available for recoupment in the event of future losses:

	<u>Ordinary</u>	<u>Capital</u>	<u>Total</u>
December 31, 2022 (current year)	\$ 246,311	\$ -	\$ 246,311
December 31, 2021 (first preceding period)	\$ 188,208	\$ 72,908	\$ 261,116
December 31, 2020 (second preceding period)	\$ -	\$ 173,385	\$ 173,385

The Company has not made any deposits regarding the suspension of running interest pursuant to Internal Revenue Code Section 6603.

The Company does not file as part of a consolidated return and is not a party to any tax sharing agreement.

(Continued)

HOUSING SPECIALTY INSURANCE COMPANY, INC.
NOTES TO THE STATUTORY FINANCIAL STATEMENTS
December 31, 2022 and 2021

NOTE 10 - NON-ADMITTED ASSETS

Certain assets designated as non-admitted, have been excluded from admitted assets and charged against capital and surplus. As of December 31, 2022 and 2021, amounts reflected as non-admitted assets were as follows:

	<u>2022</u>	<u>2021</u>
Prepaid insurance	\$ 422	\$ 523
Deferred tax assets	<u>31,225</u>	<u>-</u>
	<u>\$ 31,647</u>	<u>\$ 523</u>

NOTE 11 - RECONCILIATION TO THE STATUTORY ANNUAL STATEMENT

There are no material differences between net income and capital and surplus, as reported herein and the Annual Statement as previously filed with the Department for the years ended December 31, 2022 and 2021.

HOUSING SPECIALTY INSURANCE COMPANY, INC.
SUPPLEMENTAL INVESTMENT RISKS INTERROGATORIES
December 31, 2022

1. The Company's total admitted assets as reported in the Statutory Statements of Admitted Assets, Liabilities and Capital and Surplus was \$26,908,619 as of December 31, 2022.
2. The ten largest exposures to a single issuer/borrower/investment are as follows:

<u>Issuer</u>	<u>Investment Category</u>	<u>Amount</u>	<u>Percentage of Total Admitted Assets</u>
Enstar Group Limited	Long Term Bond	\$ 295,417	1.1%
HSBC Holdings Plc	Long Term Bond	\$ 294,908	1.1%
SDCP 2022-1 A2	Long Term Bond	\$ 266,908	1.0%
The Port Authority of New York & New Jersey	Long Term Bond	\$ 262,449	1.0%
SBA Tower Trust 2020-1	Long Term Bond	\$ 260,000	1.0%
OSCAR US 2021-2	Long Term Bond	\$ 259,974	1.0%
Detroit Public School	Long Term Bond	\$ 255,819	1.0%
Royal Bank Of Canada	Long Term Bond	\$ 254,750	0.9%
CARLYL 124RRR A1R SEQ FLT	Long Term Bond	\$ 250,000	0.9%
DRYLTD 72R AR FLT	Long Term Bond	\$ 250,000	0.9%

3. The amounts and percentages of the Company's total admitted assets held in bonds by NAIC rating are as follows:

<u>Bond</u>	<u>Amount</u>	<u>Percentage of Total Admitted Assets</u>
NAIC-1	\$ 17,253,961	64.1%
NAIC-2	\$ 6,233,919	23.2%
NAIC-3	\$ 1,242,549	4.6%

4. Assets held in foreign investments:

Are assets held in foreign investments less than 2.5% of the reporting entity's total admitted assets?

Yes [] No [X]

Total admitted assets held in foreign investments: \$ 4,725,262 17.6%

5. Aggregate foreign investment exposure categorized by NAIC sovereign rating are as follows:

<u>NAIC Rating</u>	<u>Amount</u>	<u>Percentage of Total Admitted Assets</u>
Countries designated NAIC - 1	\$ 4,725,262	17.6%

(Continued)

HOUSING SPECIALTY INSURANCE COMPANY, INC.
SUPPLEMENTAL INVESTMENT RISKS INTERROGATORIES
December 31, 2022

6. Largest foreign investment exposures by country, categorized by the country's NAIC sovereign rating are as follows:

<u>Rating</u>	<u>Amount</u>	Percentage of Total Admitted <u>Assets</u>
Countries rated NAIC-1:		
Country 1: Cayman Islands	\$ 952,254	3.5%
Country 2: Bermuda	\$ 929,205	3.5%

10. Ten Largest non-sovereign (i.e. non-governmental) foreign issues are as follows:

<u>Issuer</u>	<u>NAIC Rating</u>	<u>Amount</u>	Percentage of Total Admitted <u>Assets</u>
HSBC Holdings Plc	1	\$ 294,908	1.1%
OSCAR US 2021-2	1	\$ 259,974	1.0%
NBGBRM 25R AR SEQ FLT	1	\$ 250,000	0.9%
CARLYL 124RRR A1R SEQ FLT	1	\$ 250,000	0.9%
DRYLTD 72R AR FLT	1	\$ 250,000	0.9%
Siriuspoint Ltd.	1	\$ 241,761	0.9%
Swiss Re Finance (Luxembourg) S.A.	1	\$ 238,704	0.9%
Enstar Group Limited	1	\$ 214,417	0.8%
Lloyds Banking Group Pic	1	\$ 200,000	0.7%
ASB Bank Limited	1	\$ 200,000	0.7%

HOUSING SPECIALTY INSURANCE COMPANY, INC.
SUPPLEMENTAL SUMMARY INVESTMENT SCHEDULE
December 31, 2022

<u>Investment Categories</u>	<u>Gross Investment Holdings</u>		<u>Admitted Assets as Reported in the Annual Statement</u>	
	<u>Amount</u>	<u>Percentage</u>	<u>Amount</u>	<u>Percentage</u>
Bonds				
U.S. governments	\$ 4,130,200	15.9%	\$ 4,130,200	15.9%
U.S political subdivisions of states, territories and possessions, guaranteed	255,819	1.0%	255,819	1.0%
U.S special revenue and special assessment obligations, etc. nonguaranteed	1,156,348	4.4%	1,156,348	4.4%
Industrial and miscellaneous	18,755,378	72.1%	18,755,378	72.1%
Hybrid securities	432,686	1.7%	432,686	1.7%
Cash, cash equivalents and short-term investments	904,168	3.5%	904,168	3.5%
Other invested assets	<u>361,135</u>	<u>1.4%</u>	<u>361,135</u>	<u>1.4%</u>
Total invested assets	<u>\$ 25,995,734</u>	<u>100%</u>	<u>\$ 25,995,734</u>	<u>100%</u>

HOUSING TELECOMMUNICATIONS, INC.

FINANCIAL STATEMENTS

December 31, 2022 and 2021

INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of
Housing Telecommunications, Inc.

Opinion

We have audited the financial statements of Housing Telecommunications, Inc. (the Company), which comprise the statements of financial position as of December 31, 2022 and 2021, and the related statements of activities and changes in net assets, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Company as of December 31, 2022 and 2021, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Company and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Company's ability to continue as a going concern for one year from the date the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Company's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

A handwritten signature in black ink that reads "Crowe LLP". The signature is stylized, with the "C" being large and looping, and the "LLP" being written in a more compact, cursive style.

Crowe LLP

West Hartford, Connecticut
May 12, 2023

HOUSING TELECOMMUNICATIONS, INC.
STATEMENTS OF FINANCIAL POSITION
December 31, 2022 and 2021

	<u>2022</u>	<u>2021</u>
ASSETS		
Cash	\$ 2,771,099	\$ 3,340,077
Accounts receivable	49,395	54,647
Refundable advance	353,839	81,677
Prepaid expenses	1,095	1,045
Due from affiliates	<u>24,485</u>	<u>28,621</u>
 Total assets	 <u>\$ 3,199,913</u>	 <u>\$ 3,506,067</u>
 LIABILITIES AND NET ASSETS		
Accounts payable	\$ 194,108	\$ 250,356
Due to affiliates	138,175	92,217
Unearned subscription fees	<u>554,883</u>	<u>553,866</u>
 Total liabilities	 887,166	 896,439
 Net assets without donor restrictions	 <u>2,312,747</u>	 <u>2,609,628</u>
 Total liabilities and net assets	 <u>\$ 3,199,913</u>	 <u>\$ 3,506,067</u>

The accompanying notes are an integral part of these financial statements.

HOUSING TELECOMMUNICATIONS, INC.
STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS
Years Ended December 31, 2022 and 2021

	<u>2022</u>	<u>2021</u>
Revenue without donor restrictions:		
Subscription fees	\$ 1,104,650	\$ 1,095,803
Risk management service fees	100,000	100,000
Pay per view fees	1,161,134	1,069,982
Other income	<u>188,250</u>	<u>255,250</u>
Total revenue without donor restrictions	2,554,034	2,521,035
Expenses:		
Salaries and benefits	1,209,979	1,032,258
Program acquisition	486,298	534,067
Grant expense	597,838	485,323
General and administrative expenses	<u>556,800</u>	<u>331,050</u>
Total expenses	<u>2,850,915</u>	<u>2,382,698</u>
Change in net assets without donor restrictions	(296,881)	138,337
Net assets without donor restrictions, beginning of year	<u>2,609,628</u>	<u>2,471,291</u>
Net assets without donor restrictions, end of year	<u><u>\$ 2,312,747</u></u>	<u><u>\$ 2,609,628</u></u>

The accompanying notes are an integral part of these financial statements.

HOUSING TELECOMMUNICATIONS, INC.
STATEMENTS OF CASH FLOWS
Years Ended December 31, 2022 and 2021

	<u>2022</u>	<u>2021</u>
Cash flows from operating activities:		
Change in net assets	\$ (296,881)	\$ 138,337
Adjustments to reconcile changes in net assets to net cash (used in) provided by operating activities:		
Changes in assets and liabilities:		
Accounts receivable	5,252	2,532
Refundable advance	(272,162)	(81,677)
Prepaid expenses	(50)	17,837
Due from affiliates	4,136	(1,296)
Accounts payable	(56,248)	45,244
Due to affiliates	45,958	(46,396)
Unearned subscription fees	1,017	1,082
Net cash (used in) provided by operating activities	<u>(568,978)</u>	<u>75,663</u>
Net change in cash	(568,978)	75,663
Cash, beginning of year	<u>3,340,077</u>	<u>3,264,414</u>
Cash, end of year	<u><u>\$ 2,771,099</u></u>	<u><u>\$ 3,340,077</u></u>

The accompanying notes are an integral part of these financial statements.

HOUSING TELECOMMUNICATIONS, INC.
NOTES TO THE FINANCIAL STATEMENTS
December 31, 2022 and 2021

NOTE 1 - GENERAL

Reporting Entity and Operations: Housing Telecommunications, Inc. (the Company) was incorporated on September 15, 1993, as a non-stock Connecticut corporation. The Company is a nonprofit organization, which has been organized to provide education through a variety of media to employees and residents of public and low income and affordable housing authorities throughout the United States. The Company's main programming delivery method is through a web-based service. The operations of the Company are dependent on its affiliations with Housing Authority Risk Retention Group, Inc. (HARRG), Housing Authority Property Insurance, A Mutual Company (HAPI), Housing Enterprise Insurance Company, Inc. (HEIC) and Housing Specialty Insurance Company, Inc. (HSIC), which are affiliated through common management and common ownership. The Company is governed by the same Board of Directors as HARRG, HAPI, HEIC, HSIC (collectively, the Related Companies) and other affiliated companies.

The Company is part of an affiliated group of companies and has entered into various transactions with the group members. The accompanying financial statements have been prepared from the separate records maintained by the Company and may not necessarily be indicative of the conditions that would have existed or the results of operations if the Company had been operated as an unaffiliated company.

Concentrations of Risk: A portion of the Company's revenue is derived from risk management and sponsorship agreements with the Related Companies. In connection with the agreements, the Company provides broadcasting services to the Related Companies, their members and insureds.

Public Housing Authorities (PHAs) are governed and funded by the United States Department of Housing and Urban Development. Changes in public policy and/or funding of PHAs or the affiliated entities could have a significant impact on the operations of the Company. A reduction in revenue from these affiliated entities could have a significant impact on the operations of the Company.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation: The accompanying financial statements have been prepared in conformity with accounting principles generally accepted in the United States of America (GAAP), as promulgated by the Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC).

Cash: Cash is comprised of one cash account as of December 31, 2022 and 2021. The Federal Deposit Insurance Corporation (FDIC) insures cash balances up to \$250,000 per depositor, per bank. Amounts in excess of the FDIC limit are uninsured. It is the Company's policy to monitor the financial strength of the banks that hold its deposits on an ongoing basis. During the normal course of business, the Company maintains cash balances in excess of the FDIC insurance limit.

Accounts Receivable: Accounts receivable consists of subscription fees billed and uncollected as of year-end. The Company does not charge interest or late fees to its customers. As of December 31, 2022 and 2021, management has not recorded an allowance for doubtful accounts against its outstanding accounts receivable as the balance is considered to be fully collectible.

Refundable Advance: Grant funds paid but not spent by the grantee during the year are classified as refundable advance and are deferred until future periods.

(Continued)

HOUSING TELECOMMUNICATIONS, INC.
NOTES TO THE FINANCIAL STATEMENTS
December 31, 2022 and 2021

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Net Assets: The Company follows the provisions of FASB ASC 958, "*Not-for-Profit Entities*". FASB ASC 958 establishes standards for external financial reporting by not-for-profit organizations. Resources are reported for accounting purposes, in separate classes of net assets based on the existence or absence of donor-imposed restrictions. Within the financial statements, net assets that have similar characteristics are combined into the following categories:

Without Donor Restrictions: Net assets that are not subject to donor-imposed restrictions.

With Donor Restrictions: Net assets that are subject to donor-imposed restrictions.

As of December 31, 2022 and 2021, all of the Company's net assets are classified as net assets without donor restrictions.

Revenue Recognition: Revenue is recognized in the period services are rendered and performance obligations are met. The Company enters into subscription agreements with public and low income and affordable housing providers. Subscription fees are recorded as revenue on a pro rata basis over the period of the subscription agreement. The portion of revenue not recognized is deferred and reported as unearned subscription fees on the statements of financial position. Pay per view revenue is earned as services are provided. Risk management service fees and sponsorship fees are recorded based on the underlying contractual agreements and earned over their respective periods. Other income consists of professional services fees, which are recorded as revenue when the certification courses are completed.

Use of Estimates: The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenues and expenses, at and during the reporting period, along with the disclosure of contingent assets and liabilities at the date of the financial statements. Actual results could differ from those estimates.

Subsequent Events: Subsequent events have been evaluated through May 12, 2023, which is the date the financial statements were available to be issued.

NOTE 3 - INCOME TAXES

The Company has received a determination letter from the Internal Revenue Service indicating that the Company qualifies under the provisions of 501(c)(3) of the Internal Revenue Code and is exempt from federal and state income taxes.

The Company accounts for income taxes in accordance with FASB ASC 740, "*Income Taxes*", with respect to how companies should recognize, measure, present and disclose uncertain tax positions in their financial statements. The Company did not record any unrecognized tax benefits as of December 31, 2022 and 2021. The Company does not believe it is reasonably possible that its unrecognized tax benefits would materially change in the next twelve months. All tax years from 2019 forward are open and subject to examination by the Internal Revenue Service.

The Company's policy is to include interest and penalties related to unrecognized tax benefits as a component of its provision for income taxes. As of December 31, 2022 and 2021, the Company did not record any penalties or interest associated with unrecognized tax benefits.

(Continued)

NOTE 4 - AFFILIATES AND RELATED PARTY TRANSACTIONS

The Company has common paymaster and facilities agreements with HARRG, in which HARRG is the common paymaster for the Company. HARRG provides various management services to the Company and charges the Company for its direct allocation of salaries, benefits and overhead, along with the use of its facility. Expenses incurred for HARRG's management services were \$1,665,192 and \$1,326,178 for the years ended December 31, 2022 and 2021, respectively. As of December 31, 2022 and 2021, \$138,175 and \$92,217, respectively, was due to HARRG under these agreements and is reflected within due to affiliates on the statements of financial position.

The Company recorded \$100,000 of risk management service fees from the Related Companies for both the years ended December 31, 2022 and 2021.

As of December 31, 2022 and 2021, on the statements of financial position within due from affiliates, are receivables from HARRG in the amount \$15,547 and \$20,072, respectively, and from HAPI in the amount of \$8,938 and \$8,549, respectively, related to equity dividends declared by HARRG and HAPI that have been applied to the PHAs' current subscription fees.

The Company recorded grant expenditures during 2022 and 2021 in the amount of \$597,838 and \$485,323, respectively, to Public and Affordable Housing Research Corporation (PAHRC), an affiliated company through common management. The grant was made to support PAHRC's primary function of carrying out research projects, on behalf of the Company, for residents, owners, operators, developers, vendors and regulators of public and affordable housing throughout the United States. Amounts not spent with regards to the above grant are deferred until future periods. As of December 31, 2022 and 2021, PAHRC had unspent grant funds of \$353,839 and \$81,677, respectively, which is recorded as a refundable advance within the statements of financial position.

The Company occupies office space in Cheshire, Connecticut, which is owned by HARRG. The cost of occupying the premises is part of the facilities agreement.

NOTE 5 - EMPLOYEE BENEFITS

HTI does not maintain a retirement plan, deferred compensation or other postretirement benefit plan. HTI participates in the HARRG employee benefit plans through its common paymaster agreement with HARRG.

HARRG maintains a defined contribution profit sharing plan and is the sponsor of the Housing Authority Risk Retention Group 401(k) Plan, covering substantially all of its employees. The Company recorded profit sharing expenses of \$63,186 and \$50,599 and 401(k) expenses of \$47,979 and \$41,862, for the years ended December 31, 2022 and 2021. In addition, the Company recorded an expense for incentive compensation of \$118,907 and \$138,531, for the years ended December 31, 2022 and 2021, respectively, which is included within salaries and benefits within the statements of activities and changes in net assets.

NOTE 6 - AVAILABLE RESOURCES AND LIQUIDITY

The Company regularly monitors liquidity required to meet its operating needs and other contractual commitments. The Company's main sources of liquidity at its disposal consists of cash, accounts receivable and amounts due from affiliates. At December 31, 2022 and 2021, the Company has financial assets available within one year of the statement of financial position date for general expenditure of \$2,844,979 and \$3,423,345, respectively.

HOUSING TELECOMMUNICATIONS, INC.
NOTES TO THE FINANCIAL STATEMENTS
December 31, 2022 and 2021

NOTE 6 - AVAILABLE RESOURCES AND LIQUIDITY (Continued)

For purposes of analyzing resources available to meet general expenditures over a 12-month period, the Company considers all expenditures related to its ongoing program activities as well as the conduct of services undertaken to support those activities to be general expenditures. In addition to financial assets available to meet general expenditures over the next 12 months, the Company plans to operate with a balanced budget and anticipates collecting sufficient revenue to cover general expenditures. Refer to the statements of cash flows, which identify the sources and uses of the Company's cash.

NOTE 7 - FUNCTIONAL EXPENSES

The Company provides education through a variety of media to employees and residents of public and low income and affordable housing throughout the United States. The table below presents expenses by both their nature and their function for the year ended December 31, 2022.

	Program Activities	Management and General Activities	Total Expenses
Salaries and benefits	\$ 950,010	\$ 259,969	\$ 1,209,979
Grants	597,838	-	597,838
Program costs	486,298	-	486,298
Office and occupancy	157,591	137,632	295,223
Depreciation	46,267	11,490	57,757
Services and professional fees	65,185	48,519	113,704
Travel, meetings and professional development	44,310	13,862	58,172
Other	9,610	22,334	31,944
Total expenses	<u>\$ 2,357,109</u>	<u>\$ 493,806</u>	<u>\$ 2,850,915</u>

(Continued)

HOUSING TELECOMMUNICATIONS, INC.
NOTES TO THE FINANCIAL STATEMENTS
December 31, 2022 and 2021

NOTE 7 - FUNCTIONAL EXPENSES (Continued)

The table below presents expenses by both their nature and their function for the year ended December 31, 2021.

	Program <u>Activities</u>	Management and General <u>Activities</u>	Total <u>Expenses</u>
Salaries and benefits	\$ 824,730	\$ 207,528	\$ 1,032,258
Grants	485,323	-	485,323
Program costs	534,067	-	534,067
Event support	1,749	3	1,752
Office and occupancy	147,166	78,685	225,851
Depreciation	10,521	2,613	13,134
Services and professional fees	20,792	39,537	60,329
Travel, meetings and professional development	7,980	9,375	17,355
Other	4,571	8,058	12,629
Total expenses	<u>\$ 2,036,899</u>	<u>\$ 345,799</u>	<u>\$ 2,382,698</u>

The financial statements report certain categories of expenses that are attributable to more than one program or supporting function. Therefore, these expenses require allocation on a reasonable basis that is consistently applied. The expenses that are allocated include depreciation and office and occupancy, which are allocated on a FTE basis, as well as salaries and benefits, event support, services and professional fees, and travel, meetings and professional development, which are allocated on the basis of estimates of time and effort.

INNOVATIVE HOUSING INSURANCE COMPANY, INC.

FINANCIAL STATEMENTS

December 31, 2022 and 2021



INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of
Innovative Housing Insurance Company, Inc.

Opinion

We have audited the financial statements of Innovative Housing Insurance Company, Inc. (the Company), which comprise the balance sheets as of December 31, 2022 and 2021, and the related statements of operations, changes in shareholder's equity, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Company as of December 31, 2022 and 2021, and the results of its operations and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Company and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Company's ability to continue as a going concern for one year from the date the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Company's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.


Crowe LLP

West Hartford, Connecticut
May 12, 2023

INNOVATIVE HOUSING INSURANCE COMPANY, INC.
BALANCE SHEETS
December 31, 2022 and 2021

	<u>2022</u>	<u>2021</u>
ASSETS		
Cash and cash equivalents	\$ 4,653,960	\$ 4,742,699
Investment, available for sale, at fair value	1,910,606	2,051,465
Other assets	422	523
Deferred tax asset	<u>-</u>	<u>18,526</u>
 Total assets	 <u>\$ 6,564,988</u>	 <u>\$ 6,813,213</u>
LIABILITIES AND SHAREHOLDER'S EQUITY		
Liabilities:		
Unearned premiums	\$ 243,200	\$ 302,117
Accounts payable and other liabilities	4,516	4,348
Due to affiliate	<u>15,826</u>	<u>14,921</u>
Total liabilities	263,542	321,386
Shareholder's equity:		
Common stock, \$10,000 stated value, 10,000 shares authorized and 50 shares issued and outstanding	500,000	500,000
Contributed surplus	6,150,000	6,150,000
Retained deficit	<u>(348,554)</u>	<u>(158,173)</u>
 Total shareholder's equity	 <u>6,301,446</u>	 <u>6,491,827</u>
 Total liabilities and shareholder's equity	 <u>\$ 6,564,988</u>	 <u>\$ 6,813,213</u>

The accompanying notes are an integral part of these financial statements.

INNOVATIVE HOUSING INSURANCE COMPANY, INC.
STATEMENTS OF OPERATIONS
Years Ended December 31, 2022 and 2021

	<u>2022</u>	<u>2021</u>
Revenues		
Premiums earned	\$ 58,917	\$ 63,486
Total revenues	58,917	63,486
Expenses		
Salaries and benefits	45,201	31,391
General and administrative expenses	<u>75,253</u>	<u>93,887</u>
Total expenses	120,454	125,278
Net investment loss	<u>(110,318)</u>	<u>(22,727)</u>
Net loss before provision for federal income taxes	(171,855)	(84,519)
Federal income taxes incurred	<u>18,526</u>	<u>780</u>
Net loss	<u>\$ (190,381)</u>	<u>\$ (85,299)</u>

The accompanying notes are an integral part of these financial statements.

INNOVATIVE HOUSING INSURANCE COMPANY, INC.
STATEMENTS OF CHANGES IN SHAREHOLDER'S EQUITY
Years Ended December 31, 2022 and 2021

	<u>Common Stock</u>		<u>Contributed</u>	<u>Retained</u>	<u>Total</u>
	<u>Shares</u>	<u>Amount</u>	<u>Surplus</u>	<u>Deficit</u>	<u>Shareholder's</u> <u>Equity</u>
Balance as of January 1, 2021	50	\$ 500,000	\$ 6,150,000	\$ (72,874)	\$ 6,577,126
Net loss	<u>-</u>	<u>-</u>	<u>-</u>	<u>(85,299)</u>	<u>(85,299)</u>
Balance as of December 31, 2021	50	500,000	6,150,000	(158,173)	6,491,827
Net loss	<u>-</u>	<u>-</u>	<u>-</u>	<u>(190,381)</u>	<u>(190,381)</u>
Balance as of December 31, 2022	<u>50</u>	<u>\$ 500,000</u>	<u>\$ 6,150,000</u>	<u>\$ (348,554)</u>	<u>\$ 6,301,446</u>

The accompanying notes are an integral part of these financial statements.

INNOVATIVE HOUSING INSURANCE COMPANY, INC.
STATEMENTS OF CASH FLOWS
Years Ended December 31, 2022 and 2021

	<u>2022</u>	<u>2021</u>
Cash flows from operating activities		
Net loss	\$ (190,381)	\$ (85,299)
Adjustments to reconcile net loss to net cash used in operating activities:		
Deferred federal income taxes	18,526	780
Unrealized holding losses (gains) on investments	140,859	52,537
Change in assets and liabilities:		
Other assets	101	5,779
Unearned premiums	(58,917)	(63,486)
Accounts payable and other liabilities	168	(3,555)
Due to affiliate	905	(1,915)
Net cash used in operating activities	<u>(88,739)</u>	<u>(95,159)</u>
Net change in cash and cash equivalents	(88,739)	(95,159)
Cash and cash equivalents, beginning of year	<u>4,742,699</u>	<u>4,837,858</u>
Cash and cash equivalents, end of year	<u><u>\$ 4,653,960</u></u>	<u><u>\$ 4,742,699</u></u>

The accompanying notes are an integral part of these financial statements.

INNOVATIVE HOUSING INSURANCE COMPANY, INC.
NOTES TO THE FINANCIAL STATEMENTS
December 31, 2022 and 2021

NOTE 1 - GENERAL

Reporting Entity and Operations: Innovative Housing Insurance Company, Inc. (the Company or IHIC) is a captive insurance company wholly owned by Housing Authority Risk Retention Group, Inc. (HARRG). The Company was formed for the purpose of engaging in the business of insuring and reinsuring various types of insurance risks. IHIC is licensed and domiciled in the State of Vermont and received its Certificate of Authority in July 2015.

The Company was capitalized in August of 2015 by HARRG, which contributed \$1,000,000 of capital in exchange for 50 shares of no par, \$10,000 stated value common stock in IHIC.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation: The accompanying financial statements have been prepared in conformity with accounting principles generally accepted in the United States of America (GAAP), as promulgated by the Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC).

Cash and Cash Equivalents: Cash is comprised of cash on deposit with financial institutions. Cash equivalents consist of a money market account. The Federal Deposit Insurance Corporation (FDIC) insures cash balances up to \$250,000 per depositor, per bank. Amounts in excess of the FDIC limit are uninsured. It is the Company's policy to monitor the financial strength of the banks that hold its deposits on an ongoing basis. During the normal course of business, the Company may maintain cash balances in excess of the FDIC insurance limit.

Investments: The Company accounts for its equity investments in accordance with FASB ASC 321, "*Investments - Equity Securities*". Under FASB ASC 321, equity securities are carried at fair value, with changes in fair value reported in net loss.

Realized investment gains and losses are determined on a specific identification basis. Interest and dividend income are recorded when earned.

Unpaid Losses and Loss Adjustment Expense Reserves: As of December 31, 2022 and 2021, management's best estimate of unpaid losses and loss adjustment expenses on its claims made written policies is zero. As of December 31, 2022 and 2021, the Company obtained a waiver from the Vermont Department of Financial Regulation (the Department) for the actuarial review and certification of reserves.

For losses that may occur, the Company establishes a liability for unpaid losses and loss adjustment expenses which includes estimates for reported losses, plus supplemental reserves for adverse development on reported losses calculated based upon loss projections utilizing industry data. Management believes that its aggregate liability for unpaid losses and loss adjustment expenses at year-end represents its best estimate, based upon available data, of the amount necessary to cover the ultimate cost of losses; however, because of the limited population of risks insured, and the limited historical experience, it is not presently possible to determine whether actual loss experience will conform to the assumptions used in determining the estimated amounts for such liability at the balance sheet date. Accordingly, the ultimate liability could be significantly in excess of the amount indicated in the financial statements. As adjustments to these estimates become necessary, such adjustments will be reflected in current operations.

Revenue Recognition: Premiums are recognized as revenue on a pro rata basis over the policy term. The portion of premiums that will be earned in the future is deferred and reported as unearned premiums.

(Continued)

INNOVATIVE HOUSING INSURANCE COMPANY, INC.
NOTES TO THE FINANCIAL STATEMENTS
December 31, 2022 and 2021

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Bad Debts: The Company uses the allowance method to record bad debts. The Company records an allowance for doubtful accounts against its outstanding accounts receivable, which is based on its estimation of bad debts in the near term. This estimate is based on the Company's past experience with collecting its receivables and an analysis of current accounts receivable. No allowance has been recorded as of December 31, 2022 and 2021, as management believes all amounts are fully collectable.

Income Taxes: The Company accounts for income taxes in accordance with FASB ASC 740, "*Income Taxes*". FASB ASC 740 is an asset and liability method, which requires the recognition of deferred tax assets and liabilities. The Company, under certain provisions of FASB ASC 740, accounts for how uncertain tax positions should be recognized, measured, presented and disclosed within the financial statements. The Company may recognize the tax benefit from an uncertain tax position only if it is more likely than not that the tax position will be sustained on examination by the taxing authorities, based on the technical merits of the position. The tax benefits recognized in the financial statements from such position are measured based on the largest benefit that has a greater than 50% likelihood of being realized upon ultimate settlement.

The Company did not have any unrecognized tax benefits as of December 31, 2022 and 2021. The Company does not believe it is reasonably possible that its unrecognized tax benefits would materially change in the next twelve months.

The Company's policy is to include interest and penalties related to unrecognized tax benefits as a component of its provision for income taxes. As of December 31, 2022 and 2021, the Company did not record any penalties or interest associated with unrecognized tax benefits. Tax years from 2019 forward are open and subject to examination by the Internal Revenue Service.

Use of Estimates: The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenues and expenses, at and during the reported period, along with the disclosure of contingent assets and liabilities at the date of the financial statements. Actual results could differ from those estimates.

Subsequent Events: Subsequent events have been evaluated through May 12, 2023, which is the date the financial statements were available to be issued.

NOTE 3 - INVESTMENTS

Investments, classified as available for sale and carried at fair value, as of December 31, 2022, are as follows:

	Cost or Amortized <u>Cost</u>	Gross Unrealized <u>Gains</u>	Gross Unrealized <u>Losses</u>	<u>Fair Value</u>
Exchange traded fund	\$ 1,999,944	\$ -	\$ (89,338)	\$ 1,910,606

(Continued)

INNOVATIVE HOUSING INSURANCE COMPANY, INC.
NOTES TO THE FINANCIAL STATEMENTS
December 31, 2022 and 2021

NOTE 3 - INVESTMENTS (Continued)

Investments, classified as available for sale and carried at fair value, as of December 31, 2021, were as follows:

	Cost or Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
Exchange traded fund	<u>\$ 1,999,944</u>	<u>\$ 51,521</u>	<u>\$ -</u>	<u>\$ 2,051,465</u>

There were no sales or realized gains or losses during 2022 and 2021.

Net investment loss for the years ended December 31, 2022 and 2021, consists of the following:

	<u>2022</u>	<u>2021</u>
Interest and investment income	\$ 30,541	\$ 29,810
Holding losses on investments	<u>(140,859)</u>	<u>(52,537)</u>
Net investment loss	<u>\$ (110,318)</u>	<u>\$ (22,727)</u>

NOTE 4 - FAIR VALUE MEASUREMENTS

The Company measures fair values in accordance with FASB ASC 820, "*Fair Value Measurement and Disclosures*". FASB ASC 820 provides a framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements).

The three levels of the fair value hierarchy under FASB ASC 820 are described as follows:

Level 1 - Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Company has the ability to access at the measurement date.

Level 2 - Inputs to the valuation methodology include: (i) Quoted prices for similar assets or liabilities in active markets; (ii) Quoted prices for identical or similar assets or liabilities in inactive markets; (iii) Inputs other than quoted prices that are observable for the asset or liability; or (iv) Inputs that are derived principally from or corroborated by observable market data by correlation or other means.

Level 3 - Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The asset's fair value measurement level, within the fair value hierarchy, is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

(Continued)

INNOVATIVE HOUSING INSURANCE COMPANY, INC.
NOTES TO THE FINANCIAL STATEMENTS
December 31, 2022 and 2021

NOTE 4 - FAIR VALUE MEASUREMENTS (Continued)

The following tables set forth by level, within the fair value hierarchy, the Company's assets at fair value as of December 31, 2022 and 2021:

<u>2022</u>	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>
Money market fund	\$ 138,050	\$ -	\$ -
Exchange traded fund	<u>1,910,606</u>	<u>-</u>	<u>-</u>
Total	<u>\$ 2,048,656</u>	<u>\$ -</u>	<u>\$ -</u>
 <u>2021</u>	 <u>Level 1</u>	 <u>Level 2</u>	 <u>Level 3</u>
Money market fund	\$ 107,509	\$ -	\$ -
Exchange traded fund	<u>2,051,465</u>	<u>-</u>	<u>-</u>
Total	<u>\$ 2,158,974</u>	<u>\$ -</u>	<u>\$ -</u>

Management evaluates the significance of transfers between levels based upon the nature of the financial instrument. For the years ended December 31, 2022 and 2021, there were no significant transfers in or out of levels 1, 2, or 3.

NOTE 5 - INSURANCE ACTIVITY

The Company provides contractual liability insurance coverage to Housing Alliance Group, LLC (HAGL), an affiliated company through common management, on a claims made basis. The Company indemnifies HAGL against losses arising out of the payment of contractual reimbursement benefits to any of HAGL's associates in accordance with the certificate of benefits issued to such associates. Policy limits are defined in each individual certificate of benefit issued. During 2022 and 2021, the Company did not write any policies to HAGL.

Premiums written and earned for the years ended December 31, 2022 and 2021 are summarized as follows:

	<u>Premiums Written</u>		<u>Premiums Earned</u>	
	<u>2022</u>	<u>2021</u>	<u>2022</u>	<u>2021</u>
Direct premiums	\$ -	\$ -	\$ 58,917	\$ 63,486

In consideration of ASU 2015-09, "*Disclosures about Short Duration Contracts*", given that the Company does not have any loss history as of December 31, 2022 and 2021, the required disclosures were not included within these financial statements as they would not be meaningful.

(Continued)

INNOVATIVE HOUSING INSURANCE COMPANY, INC.
NOTES TO THE FINANCIAL STATEMENTS
December 31, 2022 and 2021

NOTE 6 - AFFILIATE AND RELATED PARTY TRANSACTIONS

The Company has a common paymaster and facilities agreements with HARRG, in which HARRG is the common paymaster for the Company. HARRG provides various management services to the Company and charges the Company for its direct allocation of salaries, benefits and overhead, along with the use of its facility. Expenses incurred for HARRG's management services were \$110,406 and \$114,277 for the years ended December 31, 2022 and 2021, respectively. The amounts due to HARRG under these agreements, which are included in due to affiliate, amounted to \$15,826 and \$14,921 as of December 31, 2022 and 2021, respectively.

The Company occupies office space in Cheshire, Connecticut, which is owned by HARRG. The cost of occupying the premises is part of the facilities agreement.

NOTE 7 - EMPLOYEE BENEFITS

IHIC does not maintain a retirement plan, deferred compensation or other postretirement benefit plan. IHIC participates in the HARRG employee benefit plans through its common paymaster agreement with HARRG.

HARRG maintains a defined contribution profit sharing plan and is the sponsor of the Housing Authority Risk Retention Group 401(k) plan, covering substantially all of its employees. The Company recorded profit sharing expenses of \$2,324 and \$1,389 and 401(k) expenses of \$1,593 and \$1,089, for the years ended December 31, 2022 and 2021, respectively. In addition, the Company recorded an expense for incentive compensation of \$3,842 and \$3,670, for the years ended December 31, 2022 and 2021, respectively, which is included within salaries and benefits on the statements of operations.

NOTE 8 - SURPLUS

As an association captive insurance company, IHIC is required by the Department to maintain minimum statutory surplus of \$500,000.

NOTE 9 - FEDERAL INCOME TAXES

The provision for income taxes differs from the amount of federal income tax benefit determined by applying the regular federal income tax rate to pre-tax net loss as follows:

	<u>2022</u>		<u>2021</u>	
Federal income taxes computed				
at the statutory rate	\$ (36,090)	(21.00)%	\$ (17,749)	(21.00)%
Valuation allowance	54,612	31.78%	18,526	21.92%
Other	<u>4</u>	<u>0.00%</u>	<u>3</u>	<u>0.00%</u>
Total	<u>\$ 18,526</u>	<u>10.78%</u>	<u>\$ 780</u>	<u>0.92%</u>

(Continued)

INNOVATIVE HOUSING INSURANCE COMPANY, INC.
NOTES TO THE FINANCIAL STATEMENTS
December 31, 2022 and 2021

NOTE 9 - FEDERAL INCOME TAXES (Continued)

Federal income tax expense consists of the following for the years ended December 31, 2022 and 2021:

	<u>2022</u>	<u>2021</u>
Current	\$ -	\$ -
Deferred	<u>18,526</u>	<u>780</u>
Total	<u>\$ 18,526</u>	<u>\$ 780</u>

The tax effect of temporary differences, which result in a net deferred tax asset, are as follows:

	<u>2022</u>	<u>2021</u>
Deferred tax assets		
Net operating loss carry-forward	\$ 44,163	\$ 35,265
Unearned premiums	10,214	12,689
Unrealized losses on investments	<u>18,761</u>	<u>-</u>
Gross deferred tax assets	73,138	47,954
Deferred tax liabilities		
Unrealized gains on investments	-	(10,819)
Retiree medical expense	<u>-</u>	<u>(83)</u>
Gross deferred tax liabilities	-	(10,902)
Valuation allowance	<u>(73,138)</u>	<u>(18,526)</u>
Total deferred tax asset, net	<u>\$ -</u>	<u>\$ 18,526</u>

The Company has net operating loss carry-forwards as of December 31, 2022 of \$210,298, which will begin to expire in 2036. The Company has no capital loss or AMT Credit carryovers available.

A valuation allowance on the deferred tax assets is evaluated based on management's assessment of the recoverability. As of December 31, 2022, the Company recorded a valuation allowance against the deferred tax asset of \$73,138 as the Company believes it is more likely than not that not all of the deferred tax asset will be realized. The amount of the deferred tax asset considered realizable, however, could increase or decrease in the near term based upon changes in the estimate of future taxable income.

NOTE 10 - RECONCILIATION TO ANNUAL REPORT

There were no differences between the Company's Annual Report, as filed with the Department, as of and for the years ended December 31, 2022 and 2021, to the amounts shown in the accompanying financial statements.

**PUBLIC AND AFFORDABLE HOUSING
RESEARCH CORPORATION**

FINANCIAL STATEMENTS
December 31, 2022 and 2021

INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of
Public and Affordable Housing Research Corporation

Opinion

We have audited the financial statements of Public and Affordable Housing Research Corporation (the Company), which comprise the statements of financial position as of December 31, 2022 and 2021, and the related statements of activities and changes in net assets, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Company as of December 31, 2022 and 2021, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Company and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Company's ability to continue as a going concern for one year from the date the financial statements are available to be issued.

(Continued)

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Company's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

A handwritten signature in black ink that reads "Crowe LLP". The signature is stylized, with the "C" being large and looping, and the "LLP" being written in a more compact, cursive style.

Crowe LLP

West Hartford, Connecticut
May 12, 2023

PUBLIC AND AFFORDABLE HOUSING RESEARCH CORPORATION
STATEMENTS OF FINANCIAL POSITION
December 31, 2022 and 2021

	<u>2022</u>	<u>2021</u>
ASSETS		
Cash	\$ 387,652	\$ 115,093
Accounts receivable	5,000	-
Prepaid expenses	<u>454</u>	<u>2,165</u>
 Total assets	 <u><u>\$ 393,106</u></u>	 <u><u>\$ 117,258</u></u>
 LIABILITIES AND NET ASSETS		
Accounts payable	\$ 83,385	\$ 93,463
Unearned revenue	37,311	38,542
Due to affiliate	82,642	38,931
Deferred grant revenue	<u>353,839</u>	<u>81,677</u>
Total liabilities	557,177	252,613
 Net deficit without donor restrictions	 <u>(164,071)</u>	 <u>(135,355)</u>
 Total liabilities and net assets	 <u><u>\$ 393,106</u></u>	 <u><u>\$ 117,258</u></u>

The accompanying notes are an integral part of these financial statements.

PUBLIC AND AFFORDABLE HOUSING RESEARCH CORPORATION
STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS
Years Ended December 31, 2022 and 2021

	<u>2022</u>	<u>2021</u>
Revenue without donor restrictions:		
Grant revenue	\$ 597,838	\$ 485,323
Other revenue	<u>110,628</u>	<u>144,950</u>
Total revenue without donor restrictions	708,466	630,273
Expenses:		
Salaries and benefits	491,469	492,365
General and administrative expenses	<u>245,713</u>	<u>164,323</u>
Total expenses	<u>737,182</u>	<u>656,688</u>
Change in net deficit without donor restrictions	(28,716)	(26,415)
Net deficit without donor restrictions, beginning of year	<u>(135,355)</u>	<u>(108,940)</u>
Net deficit without donor restrictions, end of year	<u><u>\$ (164,071)</u></u>	<u><u>\$ (135,355)</u></u>

The accompanying notes are an integral part of these financial statements.

PUBLIC AND AFFORDABLE HOUSING RESEARCH CORPORATION
STATEMENTS OF CASH FLOWS
Years Ended December 31, 2022 and 2021

	<u>2022</u>	<u>2021</u>
Cash flows from operating activities:		
Change in net assets	\$ (28,716)	\$ (26,415)
Adjustments to reconcile changes in net assets to net cash provided by (used in) operating activities:		
Changes in assets and liabilities:		
Accounts receivable	(5,000)	7,021
Prepaid expenses	1,711	5,780
Accounts payable	(10,078)	19,830
Unearned revenue	(1,231)	(11,779)
Due to affiliate	43,711	(25,322)
Deferred grant revenue	272,162	(315,008)
Net cash provided by (used in) operating activities	<u>272,559</u>	<u>(345,893)</u>
Net change in cash	272,559	(345,893)
Cash, beginning of year	<u>115,093</u>	<u>460,986</u>
Cash, end of year	<u><u>\$ 387,652</u></u>	<u><u>\$ 115,093</u></u>

The accompanying notes are an integral part of these financial statements.

PUBLIC AND AFFORDABLE HOUSING RESEARCH CORPORATION
NOTES TO THE FINANCIAL STATEMENTS
December 31, 2022 and 2021

NOTE 1 - GENERAL

Reporting Entity and Operations: Public and Affordable Housing Research Corporation (the Company or PAHRC) was incorporated on March 15, 2011, as a non-stock, State of Connecticut corporation. The Company is a nonprofit organization, which has undertaken the responsibility of carrying out research projects that will inform and educate residents, owners, operators, developers, vendors and regulators of public and affordable housing throughout the United States. The Company is governed by the same Board of Directors as Housing Authority Risk Retention Group, Inc. (HARRG), Housing Authority Property Insurance, A Mutual Company (HAPI), Housing Enterprise Insurance Company, Inc. (HEIC), Housing Specialty Insurance Company, Inc. (HSIC), and other affiliated companies.

The Company is part of an affiliated group of companies and has entered into various transactions with the group members. The accompanying financial statements have been prepared from the separate records maintained by the Company and may not necessarily be indicative of the conditions that would have existed or the results of operations if the Company had been operated as an unaffiliated company.

Concentrations of Risk: A majority of the Company's revenue is derived from a single annual grant received from Housing Telecommunications, Inc. (HTI), which is an affiliated entity through common management, for the years ended December 31, 2022 and 2021. HTI provides education through a variety of media to employees and residents of public and low income and affordable housing authorities throughout the United States.

Public Housing Authorities (PHAs) are governed and funded by the United States Department of Housing and Urban Development. Changes in public policy and/or funding of PHAs or affiliated entities could have a significant impact on the operations of the Company. A reduction in revenue from these affiliated entities could have a significant impact on the operations of the Company.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation: The accompanying financial statements have been prepared in conformity with accounting principles generally accepted in the United States of America (GAAP), as promulgated by the Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC).

Cash: Cash is comprised of one cash account. The Federal Deposit Insurance Corporation (FDIC) insures cash balances up to \$250,000 per depositor, per bank. Amounts in excess of the FDIC limit are uninsured. It is the Company's policy to monitor the financial strength of the banks that hold its deposits on an ongoing basis. During the normal course of business, the Company maintains cash balances in excess of the FDIC insurance limit.

Accounts Receivable: Accounts receivable consists of contributions promised but not received and consulting services billed and uncollected as of year-end. The Company does not charge interest or late fees to its customers. As of December 31, 2022 and 2021, management has not recorded an allowance for doubtful accounts against its outstanding accounts receivable as the balance is considered to be fully collectible.

(Continued)

PUBLIC AND AFFORDABLE HOUSING RESEARCH CORPORATION
NOTES TO THE FINANCIAL STATEMENTS
December 31, 2022 and 2021

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Net Assets: The Company follows the provisions of FASB ASC 958, "*Not-for-Profit Entities*". FASB ASC 958 establishes standards for external financial reporting by not-for-profit organizations. Resources are reported for accounting purposes, in separate classes of net assets based on the existence or absence of donor-imposed restrictions. Within the financial statements, net assets that have similar characteristics are combined into the following categories:

Without Donor Restrictions: Net assets that are not subject to donor-imposed restrictions.

With Donor Restrictions: Net assets that are subject to donor-imposed restrictions.

As of December 31, 2022 and 2021, all of the Company's net assets are classified as net assets without donor restrictions.

Revenue Recognition: Grant revenue is recognized when expenses are incurred. Grant funds applicable to a future period, received but not earned or due, are classified as deferred grant revenue.

Other revenue includes contributions, subscriptions, sponsorships, and consulting fees. The Company records contribution income when an unconditional promise to give cash and other assets is made. Subscription revenue is earned ratably over the subscription period and the portion of unexpired subscription revenue is deferred and reported as unearned subscription revenue on the statements of financial position. Sponsorship revenue is recorded as revenue pro-rata over the term of the agreement. Consulting income is recorded as revenue as services are performed.

Use of Estimates: The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenues and expenses, at and during the reporting period, along with the disclosure of contingent assets and liabilities at the date of the financial statements. Actual results could differ from those estimates.

Subsequent Events: Subsequent events have been evaluated through May 12, 2023, which is the date the financial statements were available to be issued.

NOTE 3 - INCOME TAXES

The Company received a determination letter from the Internal Revenue Service indicating that the Company qualifies under the provisions of Section 501(c)(3) of the Internal Revenue Code as a public charity and is exempt from federal and state income taxes.

The Company accounts for income taxes in accordance with FASB ASC 740, "*Income Taxes*", with respect to how companies should recognize, measure, present and disclose uncertain tax positions in their financial statements. The Company did not record any unrecognized tax benefits as of December 31, 2022 and 2021. The Company does not believe it is reasonably possible that its unrecognized tax benefits would materially change in the next twelve months. All tax years from 2019 forward are open and subject to examination by the Internal Revenue Service.

It is the Company's policy to include interest and penalties related to unrecognized tax benefits as a component of its provision for income taxes. As of December 31, 2022 and 2021, the Company did not record any penalties or interest associated with unrecognized tax benefits.

(Continued)

PUBLIC AND AFFORDABLE HOUSING RESEARCH CORPORATION
NOTES TO THE FINANCIAL STATEMENTS
December 31, 2022 and 2021

NOTE 4 - OTHER INCOME

During 2022 and 2021, the Company received contributions from several donors amounting to \$34,097 and \$32,645, respectively. These contributions were intended to support the Company's mission of carrying out research projects that will inform and educate residents, owners, operators, developers, vendors and regulators of public and affordable housing throughout the United States. The contributions were not subject to any donor-imposed stipulations.

For the years ended December 31, 2022 and 2021, the Company recorded \$76,531 and \$67,199, respectively, of earned subscription fee revenue. The Company provides subscriptions and data licenses for use of the National Housing Preservation Database (NHPD). All subscriptions are for one year. As of December 31, 2022 and 2021, the Company recorded \$37,311 and \$38,542, respectively, of unearned subscription fee revenue, which represents the unexpired portion of the subscriptions at year-end and is included in unearned revenue on the statements of financial position.

For the years ended December 31, 2022 and 2021, the Company recorded \$0 and \$16,781, respectively, of sponsorship revenue. These sponsorships are used to support the NHPD. During 2022 and 2021, the Company did not receive any sponsorships.

For the years ended December 31, 2022 and 2021, the Company recorded \$0 and \$28,325 of consulting fees. During 2021, the Company provided a custom research group, project administration, market research and analysis, and customized application research and writing services.

NOTE 5 - AFFILIATE AND RELATED PARTY TRANSACTIONS

The Company has common paymaster and facilities agreements with HARRG, in which HARRG is the common paymaster for the Company. HARRG provides various management services to the Company and charges the Company for its direct allocation of salaries, benefits and overhead, along with the use of its facility. Expenses incurred for HARRG's management services were \$709,148 and \$622,481 for the years ended December 31, 2022 and 2021, respectively. As of December 31, 2022 and 2021, \$82,642 and \$38,931, respectively, was due to HARRG under these agreements and is reflected within due to affiliate on the statements of financial position.

The Company recorded grant revenue in the amount of \$597,838 and \$485,323, from HTI in 2022 and 2021, respectively. The grants were made to support the Company's primary function, on behalf of HTI, of informing and educating residents, owners, operators, developers, vendors and regulators of public and affordable housing throughout the United States.

Unspent grant funds during the year are deferred until future periods. As of December 31, 2022 and 2021, the Company had unspent grant funds of \$353,839 and \$81,677, respectively, which are included within deferred grant revenue on the statements of financial position.

The Company occupies office space in Cheshire, Connecticut, which is owned by HARRG. The cost of occupying the premises is part of the facilities agreement.

NOTE 6 - EMPLOYEE BENEFITS

PAHRC does not maintain a retirement plan, deferred compensation or other postretirement benefit plan. PAHRC participates in the HARRG employee benefit plans through its common paymaster agreement with HARRG.

(Continued)

PUBLIC AND AFFORDABLE HOUSING RESEARCH CORPORATION
NOTES TO THE FINANCIAL STATEMENTS
December 31, 2022 and 2021

NOTE 6 - EMPLOYEE BENEFITS (Continued)

HARRG maintains a defined contribution profit sharing plan and is the sponsor of the Housing Authority Risk Retention Group 401(k) Plan, covering substantially all of its employees. The Company recorded profit sharing expenses of \$25,065 and \$23,335, and 401(k) expenses of \$17,361 and \$19,539, for the years ended December 31, 2022 and 2021, respectively. In addition, the Company recorded an expense for incentive compensation of \$52,897 and \$59,633, for the years ended December 31, 2022 and 2021, respectively, which is included within salaries and benefits within the statements of activities and changes in net assets.

NOTE 7 - AVAILABLE RESOURCES AND LIQUIDITY

The Company regularly monitors liquidity required to meet its operating needs and other contractual commitments. The Company's main sources of liquidity at its disposal consist of cash and accounts receivable. At December 31, 2022 and 2021, the Company has financial assets available within one year of the statement of financial position date for general expenditure of \$392,652 and \$115,093, respectively.

For purposes of analyzing resources available to meet general expenditures over a 12-month period, the Company considers all expenditures related to its ongoing program activities as well as the conduct of services undertaken to support those activities to be general expenditures. In addition to financial assets available to meet general expenditures over the next 12 months, the Company plans to operate with a balanced budget and anticipates collecting sufficient revenue to cover general expenditures. Refer to the statements of cash flows, which identify the sources and uses of the Company's cash.

NOTE 8 - FUNCTIONAL EXPENSES

The Company has the responsibility of carrying out research projects that inform and educate various members of public and affordable housing throughout the United States. The table below presents expenses by both their nature and their function for the year ended December 31, 2022.

	Program Activities	Management and General Activities	Fundraising Activities	Total Expenses
Salaries and benefits	\$ 290,593	\$ 191,896	\$ 8,980	\$ 491,469
Services and professional fees	34,527	34,893	-	69,420
Travel, meetings and professional development	22,341	12,433	876	35,650
Office and occupancy	26,527	51,081	700	78,308
Depreciation	15,967	10,368	492	26,827
Other	-	14,281	-	14,281
Program costs	20,166	-	1,061	21,227
Total expenses	<u>\$ 410,121</u>	<u>\$ 314,952</u>	<u>\$ 12,109</u>	<u>\$ 737,182</u>

(Continued)

PUBLIC AND AFFORDABLE HOUSING RESEARCH CORPORATION
NOTES TO THE FINANCIAL STATEMENTS
December 31, 2022 and 2021

NOTE 8 - FUNCTIONAL EXPENSES (Continued)

The table below presents expenses by both their nature and their function for the year ended December 31, 2021.

	Program <u>Activities</u>	and General <u>Activities</u>	Fundraising <u>Activities</u>	Total <u>Expenses</u>
Salaries and benefits	\$ 356,453	\$ 120,857	\$ 15,055	\$ 492,365
Services and professional fees	30,412	29,420	229	60,061
Travel, meetings and professional development	9,068	8,438	176	17,682
Office and occupancy	17,031	31,505	-	48,536
Event support	1,997	1	-	1,998
Depreciation	4,771	1,594	201	6,566
Other	236	6,432	1	6,669
Program costs	21,671	-	1,140	22,811
Total expenses	<u>\$ 441,639</u>	<u>\$ 198,247</u>	<u>\$ 16,802</u>	<u>\$ 656,688</u>

The financial statements report certain categories of expenses that are attributable to more than one program or supporting function. Therefore, these expenses require allocation on a reasonable basis that is consistently applied. The expenses that are allocated include depreciation and office and occupancy, which are allocated on a FTE basis, as well as salaries and benefits, event support, services and professional fees, program costs, and travel, meetings and professional development, which are allocated on the basis of estimates of time and effort.