2025 annual report

HAI Group

BUILT ON STRENGTH

Focused on What's Next

2025 **annual report**

BUILT ON STRENGTH
Focused on What's Next

STRENGTH IS BUILT OVER TIME

through disciplined choices, steady progress and a clear understanding of the future an organization is preparing to meet. For HAI Group, that strength begins with our member-owned foundation and our long-standing commitment to the public and affordable housing industry.

In 2025, HAI Group carried that strength forward. An A+ (Superior) financial strength rating from AM Best reinforced the stability, discipline and confidence that define our organization. Customer service feedback continued to trend positively, reflecting the trust of the organizations we serve, and the relationships built through consistent service, partnership and support.

At the same time, HAI Group remained focused on the future. Through participation in public and affordable housing industry associations, continued investment in technology and efforts to explore new ways to serve members in a changing insurance market, we advanced work designed to support long-term resilience.

As the challenges facing housing providers continue to evolve, HAI Group is prepared to move forward with the industry we were created to serve — built on strength and focused on what's next.

Strength matters most if it moves you forward.

When we exercise, the value is not only in what we are doing at that moment. It is in how that work prepares us for what comes next. Over time, that effort allows us to do something we could not do before, whether that means picking up something heavier, moving with more confidence, or handling a challenge that once felt out of reach.

The same is true for an organization. Financial strength, operational discipline, and strong relationships matter most when they help us adapt, improve, and continue delivering meaningful value to the members and industry we serve.

In 2025, HAI Group remained focused on using its strength in that way—not simply as a measure of where we stood, but as a foundation for where we are going.

Public and affordable housing providers continue to operate in a rapidly changing environment. Costs remain elevated, risks are evolving, and demand for housing continues to grow. In conversations across the country, I see a consistent theme. Agencies are adapting, expanding, and finding new ways to meet the needs of their communities.

That forward-looking mindset, grounded in strength, continues to shape our approach.

In 2025, AM Best increased our financial strength rating to A+ (Superior), placing HAI Group among the highest-rated captives in the world. This distinction reflects our disciplined approach and reinforces our ability to deliver when our members need us most. Our Net Promoter Score (NPS) increased by three points in 2025, the largest single-year jump in our score since we began using the NPS rating system in 2017. This reflects the strong experience our members are having across their interactions with HAI Group and the partnerships we continue to build.

We also remained engaged in shaping the future of the housing industry. Through our participation in national discussions and long-term planning efforts, we are helping ensure that insurance and risk management remain aligned with the evolving needs of housing providers.

Internally, our focus has been on execution and progress. We continued advancing our technology strategy to improve efficiency and enhance the member experience. We expanded our presence in select markets while maintaining a disciplined approach to growth that prioritizes long-term strength. We also put in the foundational work needed to prepare a new risk retention group for launch. That effort included research, administrative planning, internal preparation, and the development of processes designed to support a strong, disciplined start. While much of that work happened behind the scenes, it reflects the same forward-looking approach that guides our organization: building carefully today so we can serve members more effectively tomorrow.

As we look ahead, our direction is clear. The environment will continue to evolve, and so will the challenges facing our members. HAI Group is positioned to meet that change with confidence, supported by our strength and guided by our experience.

ED MALASPINA

President and CEO

Strength in public and affordable housing is measured over time.

It is reflected in the stability we provide for residents, the resilience of our communities, and the partnerships that support us through an increasingly complex environment.

In 2025, housing providers continued to face growing demands. Agencies are redeveloping properties, expanding portfolios, and working to meet rising needs, all while managing higher costs and evolving risks. These challenges require not only resources, but also partners who understand the realities of the industry.

HAI Group continues to stand apart in that role.

Created by housing providers for housing providers, HAI Group brings a level of focus and understanding that is not easily replicated. That perspective is reflected not only in its financial strength, but also in how it supports the broader housing industry.

For example, through work led by the Public and Affordable Housing Research Corporation (PAHRC), HAI Group's research arm, and its role in the Council of Large Public Housing Authorities' (CLPHA) 10-Year Roadmap for Public Housing Sustainability, the organization is helping provide housing leaders with practical insights and guidance to navigate long-term challenges.

Throughout the year, the board remained focused on ensuring that HAI Group continues to build on its strengths while preparing for what lies ahead. This included supporting several key strategic initiatives that position the organization for long-term success.

Among them was the completion of the initial research and development phase of a new risk retention group, with the goal of expanding HAI Group's ability to serve members with greater flexibility in a dynamic insurance market. By exploring this structure, HAI Group is positioning itself to adapt more quickly to market changes and provide members with access to coverage options that may not be as readily available through traditional channels. Equally important, this effort reinforces HAI Group's long-standing commitment to member-focused innovation. Rather than relying solely on existing frameworks, the organization is proactively assessing new ways to strengthen financial resilience, maintain competitive pricing, and support the long-term stability of the housing providers it serves.

We also supported the continued rollout of HAI Group's core insurance technology platform, a significant innovation designed to enhance operational efficiency and improve the overall member and partner experience. The platform is already helping streamline internal processes and enable more consistent service delivery across the organization, positioning HAI Group to operate with greater speed, accuracy, and scalability.

At the same time, we continued to prioritize initiatives that directly benefit members and their communities—from risk control services and training opportunities to funding programs that support safety and resilience. This includes the formation of the Equity Dividend Program, which expands how members can access and utilize their equity by allowing funds to be used for safety and risk control initiatives. This evolution gives members greater flexibility to reinvest directly into their properties and communities, supporting projects that reduce risk, improve safety, and strengthen long-term resilience. It also reinforces the value of HAI Group's member-owned model, returning capital in a way that aligns with both operational needs and mission-driven outcomes.
These efforts are underpinned by HAI Group's strong financial position, which was recognized this year with an upgrade from A to A+ (Superior) by AM Best, a leading global credit rating agency focused on the insurance industry. This distinction places HAI Group among the highest-rated captives globally and reflects disciplined management, financial strength, and a long-standing commitment to delivering for members.

Looking ahead, the path forward will require continued focus and collaboration. The environment is changing, but the mission remains the same: to protect and support the organizations that provide housing for millions of individuals and families.

On behalf of the board, I want to thank our leadership team for their vision, my fellow directors and committee members for their commitment, and our members for their trust. Built on strength and focused on what's next, HAI Group is well-positioned to continue supporting this industry in the years ahead.

JEFFERY PATTERSON
HAI Group Board Chair

BOARD OF DIRECTORS

Top Row:
Anthony Johnson; Richard Browne; Fernando Aniban; Jane Smith; Russell Young; Vince Pearson; Maria Zissimos

Bottom Row:
Mary Smith; Scott Bertrand; Kevin Loso (Vice Chair); Jeffery Patterson (Chair); Doug Dzema; Ed Malaspina

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Jeffery Patterson; Kevin Loso; Anthony Johnson

Bottom Row:
Mary Smith; Richard Browne (Vice Chair); Jane Smith (Chair); Scott Bertrand

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Bottom Row:
Kevin Loso (Vice Chair); Jeffery Patterson (Chair); Mary Smith

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Bottom Row:
Jane Smith (Vice Chair); Vince Pearson (Chair); Maria Zissimos

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Bottom Row:
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Melody Johnson-Williams; Andrew Kerivan; Vernon Lawrence; Margaret Thomas; Carlos Laboy Diaz; Neil Griffin; Taggert Medgaarden

Bottom Row:
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Missing From Photo:
Richard Dowe; Kimberly Gholson; Andrea Joyal; Thomas Mackin; Kevin McCann; John Neeb; Carolyn Nichter; Brooks Page; Margarita Shif; Branden Underwood; Lisa Walters; Thomas Williamson; Marian Woods

INSURANCE SOLUTIONS COMMITTEE

Top Row:
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Bottom Row:
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Missing From Photo:
Kenneth Christie; Shereen Goodson; Shannell Hardwick; Stephanie Lovett; Joseph Macaluso; Karl Opheim; Cheyanne Spoto; April Thompson; Helen Verhasselt

SALES, MARKETING, AND RESEARCH COMMITTEE

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Bottom Row:
Sophia Banks; Danielle Thomas; Aubrey Bozarth; Vince Pearson (Vice Chair); Mary Smith (Chair); Liane Ward; Laura Ryan; Sharon Tolbert

Missing From Photo:
Anthony Ceoffe; Lakisha Collins-Bellamy; Donald Emerson; Evette Hester; Christi McNeil

Housing Authority Risk Retention Group, Inc. (HARRG)

HARRG provides liability insurance to public housing authorities. Available coverages include general liability, public officials' errors and omissions, employment practices, law enforcement, lead-based paint, employee benefit, auto, hired and non-owned auto, mold, and terrorism. HARRG is owned by the members it insures. HARRG is a nonprofit, tax-exempt captive mutual risk retention group operating under the Federal Risk Retention Act, licensed and domiciled in Vermont. HARRG began operation on June 1, 1987, and was incorporated on March 20, 1987.

Housing Authority Property Insurance, A Mutual Company (HAPI)

HAPI is a licensed insurer and reinsurer providing commercial property and liability insurance coverage to public housing authorities. Available coverages include property, inland marine, equipment breakdown, auto liability, physical damage, fidelity, crime, liability, and terrorism. HAPI is owned by the members it insures. HAPI is a traditional mutual insurer domiciled and licensed in Vermont. HAPI is licensed in 48 states and the District of Columbia. HAPI began operation on August 1, 1988, as a mutual association captive. HAPI converted its charter in 2003 to a nonprofit, tax exempt, traditional mutual insurer and issues policies on a direct basis. HAPI was incorporated in Vermont on March 20, 1987.

Housing Enterprise Insurance Company, Inc. (HEIC)

HEIC is a licensed insurer providing commercial insurance and risk management programs to affordable housing providers. Available coverages include property, liability, inland marine, hired and non-owned auto, equipment breakdown, and terrorism. HEIC is licensed in 48 states and the District of Columbia. The company is jointly owned by HARRG and HAPI as a subsidiary. HEIC began operation in August, 2001, and converted its charter to a for-profit, admitted licensed stock insurer domiciled in Vermont on December 31, 2007. HEIC was originally formed as a sponsored captive insurer, Housing Enterprise Risk Services, Inc. (HERS), which was incorporated in Vermont on August 20, 2000.

Housing Specialty Insurance Company, Inc. (HSIC)

HSIC is an excess and surplus lines insurer that provides a non-traditional insurance program to public and affordable housing providers throughout the United States. The company is jointly owned by HARRG and HAPI as a subsidiary. HSIC is a for-profit property and casualty stock insurer domiciled in Vermont on January 15, 2014. HSIC was incorporated in Vermont on December 9, 2013.

Housing Investment Group, Inc. (HIG)

HIG is responsible for investing in opportunities that further the missions of HARRG and HAPI. HIG is a downstream, for-profit business serving as an investment holding company owned jointly by HARRG and HAPI. HIG owns two taxable subsidiaries: HAGL and HIS. The financials of for-profit ventures have been consolidated since January 1, 1996. HIG was incorporated in Delaware in June 1995.

Housing Telecommunications, Inc. (HTI)

HTI is responsible for delivering training and education programs via the internet. HTI began operations on December 28, 1995, and originally delivered services via satellite broadcast and converted to web-streaming technology. HTI is a nonprofit organization incorporated in Connecticut in September 1993.

Housing Authority Insurance, Inc. (HAI)

HAI sponsors programs for its membership, including insurance and risk management programs, scholarship and internship programs, and charitable activities. HAI advocates and supports legislative and regulatory issues that help improve the public and affordable housing industries. HAI is a nonprofit association incorporated in 1987.

Public and Affordable Housing Research Corporation (PAHRC)

Our research center strives to be the nexus for current data and research on public and affordable housing. The research is used to support the efforts of affordable housing stakeholders and to enhance the quality of life for low-income families. PAHRC collects primary data from the industry and compiles data from a variety of secondary data sources. PAHRC generates industry-specific reports and frequently works in partnership with industry groups in support of its stakeholders. PAHRC is a nonprofit organization incorporated in Connecticut in March 2011.

2025

FINANCIAL STATEMENTS

The following financial information should be read in conjunction with the financial statements and related notes as presented in HAI Group's 2025 Financial Statements* supplement. This can be found on our website at **www.haigroup.com/about-us/annual-reports**.

**The financial statements herein have been derived from audited statements and differ only in presentation.*

2025

FINANCIAL HIGHLIGHTS

Asset Growth
4.8% or $45.1M

Total Surplus Growth
9.8% or $51.4M

Top Line Revenue
$299M

Policyholder Dividends Declared
$19.2M

AM Best Rating
A+

HARRG Total Active Members
889

HAPI Total Active Members
843

HEIC Total Active Policyholders
1030

Loss Prevention Fund Commitment
$3.5M

STATUTORY STATEMENTS OF ADMITTED ASSETS, LIABILITIES AND CAPITAL AND SURPLUS

December 31, 2025 and 2024

	2025	2024
ADMITTED ASSETS		
Cash and invested assets		
Debt securities, at amortized cost or fair value	$ 273,791,368	$ 262,814,344
Equity securities, at fair value	42,936,013	35,378,857
Federal Home Loan Bank of Boston stock, at cost	222,500	210,900
Other invested assets	17,377,350	1,280,000
Investment in affiliates and majority owned subsidiaries	84,537,580	77,569,634
Real estate occupied by the Company, net	9,856,075	9,822,220
Cash, cash equivalents and short-term investments	20,911,656	34,706,480
Total cash and invested assets	449,632,542	421,782,435
Investment income due and accrued	2,420,782	2,371,547
Premiums receivable	8,039,584	6,862,694
Reinsurance recoverable on paid losses		124,631
Funds held by or deposited with reinsured companies	1,000,000	750,000
EDP equipment, net	6,125,597	7,188,339
Due from affiliates	4,357,139	4,809,636
Deductible receivables	875,741	807,526
Other assets	64,849	107,567
Total admitted assets	$ 472,516,234	$ 444,804,375
LIABILITIES AND CAPITAL AND SURPLUS		
Liabilities		
Unpaid losses and loss adjustment expenses	$ 116,901,786	$ 102,947,122
Taxes, licenses and fees	686,039	780,129
Unearned premiums	20,997,191	20,444,227
Advance premiums	310,623	591,534
Accrued dividends to policyholders	4,969,909	7,694,609
Ceded reinsurance premiums payable	1,404,136	1,450,577
Funds held under reinsurance treaties	1,376,734	
Due to affiliates	154,731	444,998
Accrued expenses and other liabilities	7,143,753	9,223,160
Total liabilities	153,944,902	143,576,356
Capital and surplus		
Members' contributions	11,268,485	11,208,480
Unassigned funds	307,302,847	290,019,539
Total capital and surplus	318,571,332	301,228,019
Total liabilities and capital and surplus	$ 472,516,234	$ 444,804,375

STATUTORY STATEMENTS OF OPERATIONS

Years Ended December 31, 2025 and 2024

	2025	2024
Underwriting income		
Net premiums earned	$ 47,313,510	$ 45,566,186
Losses and expenses		
Net losses and loss adjustment expenses incurred	39,966,971	35,316,114
Other underwriting expenses incurred	15,515,312	13,739,157
Total losses and expenses	55,482,283	49,055,271
Net underwriting loss	(8,168,773)	(3,489,085)
Investment income		
Net investment income earned	16,677,270	17,545,712
Net realized capital gains	73,938	3,328,291
Total investment gain	16,751,208	20,874,003
Other (expense) income, net	(23,284)	15,390
Income before policyholder dividends	8,559,151	17,400,308
Policyholder dividends	(4,959,187)	(7,649,422)
Net income	$ 3,599,964	$ 9,750,886

STATUTORY STATEMENTS OF ADMITTED ASSETS, LIABILITIES AND CAPITAL AND SURPLUS

December 31, 2025 and 2024

	2025	2024
ADMITTED ASSETS		
Cash and invested assets		
Debt securities, at amortized cost or fair value	$ 217,577,248	$ 194,700,971
Equity securities, at fair value	30,341,319	25,138,252
Other invested assets	12,318,258	745,000
Federal Home Loan Bank of Boston stock, at cost	169,000	150,300
Investment in affiliates	60,938,816	57,054,810
Cash, cash equivalents and short-term investments	15,582,163	28,430,636
Total cash and invested assets	336,926,804	306,219,969
Investment income due and accrued	1,961,709	1,838,576
Premiums receivable	25,122,340	27,821,666
Premium tax receivable	2,423	12,406
Reinsurance recoverable on paid losses	3,359,318	2,038,891
Due from affiliates	12,635	9,513
Total admitted assets	$ 367,385,229	$ 337,941,021
LIABILITIES AND CAPITAL AND SURPLUS		
Liabilities		
Unpaid losses and loss adjustment expenses	$ 46,610,708	$ 42,641,611
Taxes, licenses and fees	636,584	745,796
Unearned premiums	44,106,078	41,302,280
Accrued dividends	13,909,018	14,087,425
Ceded reinsurance premiums payable	1,191,319	353,240
Due to affiliates	1,417,212	1,304,932
Accrued expenses and other liabilities	1,989,676	7,787,636
Total liabilities	109,860,595	108,222,920
Capital and surplus		
Members' contributions	11,803,973	11,327,414
Unassigned funds	245,720,661	218,390,687
Total capital and surplus	257,524,634	229,718,101
Total liabilities and capital and surplus	$ 367,385,229	$ 337,941,021

STATUTORY STATEMENTS OF OPERATIONS

Years Ended December 31, 2025 and 2024

	2025	2024
Underwriting income		
Net premiums earned	$ 81,515,985	$ 74,632,469
Losses and expenses		
Net losses and loss adjustment expenses incurred	40,160,574	32,715,260
Other underwriting expenses incurred	21,953,261	19,495,111
Total losses and expenses	62,113,835	52,210,371
Net underwriting income	19,402,150	22,422,098
Investment income		
Net investment income earned	13,213,253	13,528,465
Net realized capital gain (loss)	90,337	(817,582)
Total investment gain	13,303,590	12,710,883
Other income	213,354	198,128
Net income before policyholder dividends	32,919,094	35,331,109
Policyholder dividends	(13,908,483)	(13,929,572)
Net income	$ 19,010,611	$ 21,401,537

STATUTORY STATEMENTS OF ADMITTED ASSETS, LIABILITIES AND CAPITAL AND SURPLUS

December 31, 2025 and 2024

	2025	2024
ADMITTED ASSETS		
Cash and invested assets:		
Debt securities, at amortized cost or fair value	$ 139,331,826	$ 116,808,716
Equity securities, at fair value	7,647,703	6,290,519
Other invested assets	7,049,884	
Cash, cash equivalents and short-term investments	14,141,432	19,390,620
Total cash and invested assets	168,170,845	142,489,855
Investment income due and accrued	1,112,654	816,499
Premiums receivable	19,758,232	30,901,612
Reinsurance recoverable on paid losses	4,463,925	7,560,621
Deferred tax asset	2,765,122	2,610,706
Due from affiliates	746,575	86,308
Other assets	91,365	68,476
Total admitted assets	$ 197,108,718	$ 184,534,077
LIABILITIES AND CAPITAL AND SURPLUS		
Liabilities		
Unpaid losses and loss adjustment expenses	$ 69,596,183	$ 59,024,507
Taxes, licenses and fees	741,579	871,807
Unearned premiums	40,621,845	41,616,437
Advance premiums	235,664	23,102
Ceded reinsurance premium payable	888,681	1,430,341
Federal income tax payable	609,603	2,546,236
Due to affiliates	1,739,943	1,365,495
Funds held by company under reinsurance treaties	1,060,595	
Payables for securities		4,577,271
Accrued expenses and other liabilities	2,124,221	3,868,277
Total liabilities	117,618,314	115,323,473
Capital and surplus:		
Common stock, $10,000 stated value, 10,000 shares authorized, and 2,000 issued and outstanding	20,000,000	20,000,000
Contributed surplus	29,000,000	29,000,000
Unassigned funds	30,490,404	20,210,604
Total capital and surplus	79,490,404	69,210,604
Total liabilities and capital and surplus	$ 197,108,718	$ 184,534,077

STATUTORY STATEMENTS OF OPERATIONS

Years Ended December 31, 2025 and 2024

	2025	2024
Underwriting income		
Net premiums earned	$ 76,747,983	$ 71,463,296
Losses and expenses		
Net losses and loss adjustment expenses incurred	46,765,233	40,485,893
Other underwriting expenses incurred	24,327,564	21,712,228
Total losses and expenses	71,092,797	62,198,121
Net underwriting gain	5,655,186	9,265,175
Investment income		
Net investment income earned	5,430,923	4,494,678
Net realized capital losses, net of taxes of $0 in 2025 and 2024	(60,850)	(87,479)
Total investment income	5,370,073	4,407,199
Other income, net	120,322	131,800
Net income before all other federal income taxes	11,145,581	13,804,174
Federal income taxes incurred	2,593,367	3,168,254
Net income	$ 8,552,214	$ 10,635,920

STATUTORY STATEMENTS OF ADMITTED ASSETS, LIABILITIES AND CAPITAL AND SURPLUS

December 31, 2025 and 2024

	2025	2024
ADMITTED ASSETS		
Cash and invested assets		
Investments, at amortized cost or fair value	$ 54,293,622	$ 50,810,276
Other invested assets	175,000	175,000
Cash, cash equivalents and short-term investments	1,181,596	1,461,413
Total cash and invested assets	55,650,218	52,446,689
Investment income due and accrued	503,839	592,271
Premiums receivable	660,581	716,023
Due from affiliates		11,981
State income tax receivable		21,440
Federal income tax receivable	75,573	373,430
Deferred tax asset	65,632	57,721
Total admitted assets	$ 56,955,843	$ 54,219,555
LIABILITIES AND CAPITAL AND SURPLUS		
Liabilities		
Unpaid losses and loss adjustment expenses	$ 1,877,662	$ 1,463,508
Unearned premiums	1,063,978	1,060,296
Ceded reinsurance premiums payable	176,634	191,564
Due to affiliates	159,370	146,532
Accrued expenses and other liabilities	102,595	133,869
Total liabilities	3,380,239	2,995,769
Capital and surplus		
Common stock, $10,000 stated value, 10,000 shares authorized and 200 shares issued and outstanding	2,000,000	2,000,000
Contributed surplus	44,800,000	44,800,000
Unassigned funds	6,775,604	4,423,786
Total capital and surplus	53,575,604	51,223,786
Total liabilities and capital and surplus	$ 56,955,843	$ 54,219,555

STATUTORY STATEMENTS OF OPERATIONS

Years Ended December 31, 2025 and 2024

	2025	2024
Underwriting income		
Net premiums earned	$ 2,903,710	$ 2,676,030
Losses and expenses		
Net losses and loss adjustment expenses incurred	954,836	1,388,723
Other underwriting expenses incurred	1,601,065	1,413,378
Total losses and expenses	2,555,901	2,802,101
Net underwriting gain (loss)	347,809	(126,071)
Investment income		
Net investment income earned	2,546,835	1,363,199
Net realized capital gain (loss), net of taxes of $10,044 and $0 in 2025 and 2024, respectively	37,786	(224,120)
Total investment gain	2,584,621	1,139,079
Net income before provision for federal income taxes	2,932,430	1,013,008
Federal income taxes incurred	614,549	228,474
Net income	$ 2,317,881	$ 784,534

CONSOLIDATED BALANCE SHEETS

December 31, 2025 and 2024

	2025	2024
ASSETS		
Current assets		
Cash and cash equivalents	$ 24,513,941	$ 39,701,483
Agency and commission accounts receivables	25,478,166	33,749,428
Due from related parties	141,087	483,771
Prepaid contractual liability insurance (Note 2)	100,885	156,338
Income taxes receivable	184,650	
Other assets	87,427	168,139
Total current assets	50,506,156	74,259,159
Deferred tax asset	2,326,704	2,805,747
Total assets	$ 52,832,860	$ 77,064,906
LIABILITIES AND STOCKHOLDERS' EQUITY		
Current liabilities		
Commission payable and accounts current	$ 36,179,549	$ 58,183,584
Deferred commissions and other revenues	2,078,246	2,063,559
Accounts payable and accrued expenses	803,677	783,950
Due to related parties	1,334,136	1,763,915
Income taxes payable	-	55,502
Total current liabilities	40,395,608	62,850,510
Stockholders' equity		
Common stock, Class A, no par value, $5,000 per share stated value, 2 shares authorized, issued and outstanding in 2025 and 2024	10,000	10,000
Common stock, Class B, no par value, various stated values, 300,000 shares authorized, 198,700 shares issued and outstanding in 2025 and 2024	39,400,000	39,400,000
Additional paid-in capital	482,234	482,234
Retained deficit	(27,454,982)	(25,677,838)
Total stockholders' equity	12,437,252	14,214,396
Total liabilities and stockholders' equity	$ 52,832,860	$ 77,064,906

CONSOLIDATED STATEMENTS OF OPERATIONS

Years Ended December 31, 2025 and 2024

	2025	2024
Net revenues		
Commission income	$ 10,545,153	$ 10,610,877
Insurance management services	526,918	483,218
Interest income	1,323,049	1,892,816
Other income	146,578	54,829
Total revenues	12,541,698	13,041,740
Costs and expenses		
Salaries and benefits	5,069,123	3,971,867
General and administrative	2,455,960	1,932,031
Other expense	91,125	-
Total costs and expenses	7,616,208	5,903,898
Income before provision for income taxes	4,925,490	7,137,842
Income tax expense	702,634	1,943,089
Net income	$ 4,222,856	$ 5,194,753

STATEMENTS OF FINANCIAL POSITION

December 31, 2025 and 2024

	2025	2024
ASSETS		
Cash and cash equivalents	$ 1,045,356	$ 934,291
Accounts receivable	55,521	43,760
Prepaid expenses and other assets	3,233	3,240
Due from affiliates	9,656	22,336
Total assets	$ 1,113,766	$ 1,003,627
LIABILITIES AND NET ASSETS		
Liabilities		
Accounts payable	$ 226,601	$ 333,466
Due to affiliates	196,733	208,119
Unearned subscription fees	709,265	537,657
Total liabilities	1,132,599	1,079,242
Net assets without donor restrictions	(18,833)	(75,615)
Total liabilities and net assets	$ 1,113,766	$ 1,003,627

STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS

Years Ended December 31, 2025 and 2024

	2025	2024
Revenue without donor restrictions:		
Subscription fees	$ 1,080,793	$ 1,102,608
Contribution revenue	1,000,000	1,000,000
Pay per view fees	760,214	843,452
Other income	61,374	40,984
Total revenue without donor restrictions	2,902,381	2,987,044
Expenses		
Salaries and benefits	1,677,972	1,733,888
Program costs	484,496	567,747
Donation expense		1,198,000
General and administrative expenses	683,131	704,911
Total expenses	2,845,599	4,204,546
Change in net assets without donor restrictions	56,782	(1,217,502)
Net assets without donor restrictions, beginning of year	(75,615)	1,141,887
Net assets without donor restrictions, end of year	$ (18,833)	$ (75,615)

STATEMENTS OF FINANCIAL POSITION

December 31, 2025 and 2024

		2025		2024
ASSETS				
Cash and cash equivalents	$	1,964,095	$	718,348
Prepaid expenses and other assets		29,415		26,571
Total assets	$	1,993,510	$	744,919
LIABILITIES AND NET ASSETS				
Liabilities				
Accounts payable	$	205,204	$	116,387
Due to affiliates		70,688		81,000
Total liabilities		275,892		197,387
Net assets without donor restrictions		1,717,618		547,532
Total liabilities and net assets	$	1,993,510	$	744,919

STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS

Years Ended December 31, 2025 and 2024

	2025	2024
Revenue without donor restrictions:		
Membership fees	$ 5,750,000	$ 3,000,001
Other income	125,840	121,104
Total revenues without donor restrictions	5,875,840	3,121,105
Expenses:		
Salaries and benefits	226,016	378,497
General and administrative expenses	133,828	229,129
Donations	2,277,983	1,129,249
Loss prevention fund expenses	1,788,485	1,912,884
Member benefits	279,442	275,146
Total expenses	4,705,754	3,924,905
Change in net assets without donor restrictions	1,170,086	(803,800)
Net assets without donor restrictions, beginning of year	547,532	1,351,332
Net assets without donor restrictions, end of year	$ 1,717,618	$ 547,532

STATEMENTS OF FINANCIAL POSITION

December 31, 2025 and 2024

	2025	2024
ASSETS		
Cash and cash equivalents	$ 524,170	$ 449,977
Prepaid expenses and other assets	2,871	2,545
Total assets	$ 527,041	$ 452,522
LIABILITIES AND NET ASSETS		
Liabilities		
Accounts payable	$ 79,870	$ 109,587
Unearned revenue	25,781	37,916
Due to affiliate	103,154	108,554
Total liabilities	208,805	256,057
Net assets without donor restrictions	318,236	196,465
Total liabilities and net assets	$ 527,041	$ 452,522

STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS

Years Ended December 31, 2025 and 2024

	2025	2024
Revenue without donor restrictions:		
Contribution revenue	$ 1,120,500	$ 1,218,500
Other revenue	97,695	96,311
Total revenue without donor restrictions	1,218,195	1,314,811
Expenses:		
Salaries and benefits	773,614	807,530
General and administrative expenses	322,810	333,444
Total expenses	1,096,424	1,140,974
Change in net assets without donor restrictions	121,771	173,837
Net assets without donor restrictions, beginning of year	196,465	22,628
Net assets without donor restrictions, end of year	$ 318,236	$ 196,465

2025 **annual report**

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